



# **REQUEST FOR QUOTATION (RFQ)**

RFQ NUMBER	EO-123-08-2024
DATE ISSUED	11 September 2024
PROJECT NAME	Character Animation Software
CLOSING DATE AND TIME	19 September 2024
NAME OF PROPOSER/TENDERER	
CSD SUPPLIER NUMBER (MA NUMBER)	
TELEPHONE NUMBER	
FAX NUMBER	
EMAIL ADDRESS	
PHYSICAL ADRESS	
B-BBEE STATUS LEVEL OF CONTRIBUTION	
FULL NAME OF BIDDER OR HIS OR HER	
REPRESENTATIVE	
IDENTITY NUMBER	
POSITION OCCUPIED IN THE COMPANY	
(DIRECTOR, TRUSTEE, SHAREHOLDER)	
COMPANY REGISTRATION NUMBER	
TAX REFERENCE NUMBER	
VAT REGISTRATION NUMBER	
QUOTE PRICE (INCL VAT)	
SIGNATURE	





# Full details of directors / trustees / members / shareholders

Full Name	Identity Number	Personal Tax Reference Number	State Employee Number / Persal Number

# A. BIDDER'S DISCLOSURE (SBD 4)

### 1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

# 2. Bidder's declaration

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest 1 in the enterprise, employed by the state?

  YES/NO
- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.





2.2	Do you, or any person connect who is employed by the proc		a relationship with any person
2.2.1	If so, furnish particulars:		
2.3	Does the bidder or any of its cany person having a controllin related enterprise whether or YES/NO	ng interest in the enterprise	have any interest in any other
2.3.1	If so, furnish particulars:		
3 DI	ECLARATION		
	I, the undersigned, (name) the accompanying bid, do he true and complete in every re	ereby make the following st	
3.1	I have read, and I understand	d the contents of this disclos	ure;
3.2	I understand that the accomnot to be true and complete		lified if this disclosure is found
3.3	The bidder has arrived at the consultation, communication However, communication be be construed as collusive bide	n, agreement or arrange tween partners in a joint ve	ment with any competitor.
3.4	In addition, there have becarrangements with any comprices, including methods, allocation, the intention or de intention not to win the bid a services to which this bid invite	en no consultations, com npetitor regarding the qua factors or formulas used cision to submit or not to su and conditions or delivery p	ality, quantity, specifications, to calculate prices, market bmit the bid, bidding with the
2.5			

- 3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder

2 Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.





was not involved in the drafting of the specifications or terms of reference for this bid.

3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

Signature	Date
Position	Name of bidder
1 03111011	Name of blader

### B. REQUEST FOR QUOTATION FOR CHARACTER ANIMATION SOFTWARE.

The South African National Space Agency requires service providers to provide SANSA with Animated Content Creation Software.

### 1. BACKGROUND TO SANSA

The South African National Space Agency (SANSA) has a mandate, as outlined in the South African National Space Agency Act, 2008 (Act No 36 of 2008), to co-ordinate and integrate national space science and technology programmes and conduct long-term planning and implementation of space-related activities in South Africa, for the benefit of the citizens of South Africa

# 2. SCOPE OF WORK (TERMS OF REFERENCE)

SANSA Earth Observation Unit requires an Animated Content Creation Software. The software will be used to create high-quality animated videos for various communication purposes.

# The primary objectives of this project are:

- To acquire a user-friendly and feature-rich animation software solution.
- To enable the creation of professional-grade animated content efficiently.
- To ensure seamless integration of the software with our existing systems.
- To provide comprehensive training and support for our team.

The animation software should include, but is not limited to, the following features:

# **User Interface**





- Intuitive and user-friendly interface suitable for both beginners and advanced users.
- Drag-and-drop functionality for easy animation creation.

### **Animation Features**

- Ability to create 3D animated characters and environments.
- Pre-built templates and assets for quick video creation.
- Customizable character appearance and movements.
- Lip-syncing capability for character dialogues.
- Scene transitions and special effects.

### **Audio Features**

- Integrated voice recording and editing tools.
- Sound effects and background music library.
- Synchronization of audio with character animations.

# **Export Options**

- Multiple video export formats (e.g., MP4, AVI, etc.).
- High-definition video output (1080p or higher).
- Direct sharing options to social media platforms and video hosting sites.

# **Platform Compatibility**

- Compatible with Windows operating systems.
- Compatibility with MacOS will be an added advantage
- Cloud-based version availability would be advantageous.

### **Deliverables**

The selected service provider will be responsible for delivering the following:

- Software licenses as per the chosen plan (corporate/business options).
- Installation files and instructions.
- User manuals and documentation.
- Technical support contact details.
- Initial training session for our team.
- Ongoing customer support and regular software updates.
- Snippet of what the software

# **Training and Support**

- The service provider will provide an initial training session to our team, covering all key features and functionalities of the software.
- Ongoing support must be available via phone, email, or online chat.
- The service provider should provide regular updates and maintenance to ensure the software remains current and functional.





# C. EVALUATION CRITERIA

SANSA promotes the concept of "best value" in the award of contracts, as opposed to merely looking for the cheapest price, which does not necessarily provide the best value. Best value incorporates the expertise, experience and technical proposal of the organisation and individuals who will be providing the service and the organisational capacity supporting the project team.

SANSA is committed to achieving Government's transformation objectives in terms of the Preferential Procurement Policy Framework Act.

The value of this bid is estimated not to exceed R1 million (all applicable taxes included) and therefore the **80/20** system shall be applicable.

Please Note: the above amount (R1 million) is not the budgeted amount for this project, but it is the Treasury threshold for written price quotations.

The procedure for the evaluation of responsive tenders is **price**, **functionality** (**quality**) and **preference** method. The evaluation of the bids will be conducted in the following two stages:

- Firstly, the assessment of quality will be done in terms of the evaluation criteria (Table 3) and the minimum threshold of 80 points explained below. A bid will be disqualified if it fails to meet the minimum threshold for functionality as per the bid invitation
- Thereafter, only the qualifying bids are evaluated in terms of the 80/20 preference points systems, where the 80 points will be used for price and the 20 points will be awarded to a bidder for attaining the B-BBEE status level of contributor in accordance with the Table below

### 1. Preference

Specific goals for this RFP and number of points are indicated as per the table 1 below. Proof of the specific goals below must be attached and submitted with the bid document in order to qualify for the preference points (specific goals).

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

Table 1: Specific Goals and points

The specific goals allocated points in	Number of points	Number of points
terms of this RFQ	allocated	claimed
	(80/20 system)	(80/20 system)
B-BBEE Status Level of Contributor	(To be completed by the organ	(To be completed by
	of state)	the tenderer)
1	20	
2	18	





3	14	
4	12	
5	8	
6	6	
7	4	
8	2	
Non-Compliant Contributor	0	
Total Points (Specific Goals)	20	

# 2. Eligibility Criteria

To be eligible for the price and preferencing evaluation, the bidder must submit the following as per table 2 below.

If there is "No" on the Table 2 below, the bidder who didn't submit the required document (s) with their bid will be requested in writing to submit them within three (3) working days for inclusion in the Bid Evaluation Committee item, if a bidder fails to submit on the 3<sup>rd</sup> working day, the relevant bid will be rejected.

Table 2: Eligibility Criteria

	Attached	
Criteria	(Yes/No)	Comments
CSD Registration Summary Report with		
a compliant tax status		

# 1. Quality/Functionality:

Scores will be tabulated to 100 points. Respondents must score **80 points** and over to be assessed on their financial offer and preference score.

The allocation of points for the evaluation of quality/functionality is set out in Table 3 below:

Table 3: Quality/Functionality Criteria

Criteria	Maximum Points
Presentation	100
Total evaluation points for quality	100

**Evaluation Criteria 1: Presentation** 





**Description:** The company's presentation must be able to demonstrate that the software has the ability to create 3D characters and environments, the software must be able to allow users to provide a script that will be used to generate the scenes. The generated scenes should be editable using drag-and-drop functionality.

# A score of zero will be allocated to a company that did not provide a presentation for the system.

	Script to Video
Non Responsive (score 0)	The system is unable to give the requested background, animation, audio, and tone, it is also unable to generate different scenes.
Good (Score 40)	The system is able to give the requested background, animation, audio, and tone. The system can generate different scenes.

	Drag-and-Drop
Non	The system is unable to generate scenes that are editable using drag-
Responsive	and-drop functionality.
(score 0)	
Good	The generated scenes should be editable using drag-and-drop
(Score 30)	functionality or have functionality that allows the editing of objects on
	the scenes.

	3D animated characters
Non	The system is unable to demonstrate that the software has the ability to
Responsive	create 2D & 3D characters and environment
(score 0)	
Average	The system is able to demonstrate that the software has the ability to
(Score 20)	create 2D characters and environment
Good	The system is able to demonstrate that the software has the ability to
(Score 30)	create 3D characters and environment

# A. PRICING SCHEDULE

# **Pricing Instructions**

- 1. The Bidder must price all items;
- 2. Rates are to include all costs with no unspecified cost to allow for a fair evaluation.





- 3. Payment will be made based on the deliverables (proven progress) for the services rendered/goods received.
- 4. Payment will only be made on the basis of invoices provided.
- 5. Offer to be valid for 30 days from the bid closing date.

### **PRICING SCHEDULE**

# **Pricing Instructions**

- 1. The Bidder must price all items.
- 2. Rates are to include all costs with no unspecified cost to allow for a fair evaluation.
- 3. Payment will be made based on the deliverables (proven progress) for the services rendered/goods received.
- 4. Payment will only be made on the basis of invoices provided.
- 5. Offer to be valid for 30 days from the bid closing date.

DESCRIPTION	AMOUNT (EXCL VAT)
TOTAL AMOUNT (EXCLUDING VAT)	
VAT (15%)	
TOTAL AMOUNT (INCLUDING VAT)	

### D. SPECIAL CONDITIONS

- a) Quotations to be returned to Azola Nodali eo-scm@sansa.org.za
- b) The service provider shall commit to post support where and when required by SANSA.
- c) Contract will not be awarded unless the supplier is registered on the Central Supplier Database. A supplier registration summary with a compliance tax status must be submitted with the proposal. Potential suppliers should contact SANSA should they require assistance in registering on the CSD) before the closing date of the bid.
- d) This RFQ is part of the Supplier Development Programme (SDP). The recommended bidder will be required to sign an SDP agreement for shorter payment periods for EMEs.
- e) The offices of SANSA are situated at the following address:

Enterprise Building, Mark Shuttleworth Street, Innovation Hub, Pretoria



SANSA
SOUTH AFRICAN NATIONAL
SPACE AGENCY
SCM-F-05 - RFQ

0087

### E. TIMELINES

The successful service provider must be in the position to provide the goods/service within a week after the purchase order has been issued by SANSA.

### F. SUPPORTING DOCUMENTATION AND MINIMUM CRITERIA

In order to demonstrate their capacity and score points with respect to the criteria, tenderers should provide the following supporting documentation.

- a. Proof of specific goals must be submitted in order to qualify for preference points (specific goals).
- b. Quotation must reflect a cost breakdown, where applicable, prices quoted must be inclusive of VAT.
- c. All pages of quotation must be signed by the authorised person.
- d. SANSA has the right to withdraw any quotation at any time within the validity of the quotation.
- e. SANSA reserves the right to invite bidders to present their bid proposals for final decision or visit the bidders' premises as part of the evaluation process.

### G. DECLARATION

The undersigned, who warrants that he / she is duly authorized to do so on behalf of the enterprise:

- i) confirms that neither the name of the enterprise or the name of any partner, manager, director or other person, who wholly or partly exercises, or may exercise, control over the enterprise appears on the Register of Tender Defaulters established in terms of the Prevention and Combating of Corrupt Activities Act of 2004.
- ii) confirms that no partner, member, director or other person, who wholly or partly exercises, or may exercise, control over the enterprise appears, has within the last five years been convicted of fraud or corruption.
- iii) confirms that I / we are not associated, linked or involved with any other tendering entities submitting tender offers and have no other relationship with any of the tenderers or those responsible for compiling the scope of work that could cause or be interpreted as a conflict of interest.
- iv) confirms that the contents of this questionnaire/forms (SBD 49) are within my personal knowledge and are to the best of my belief both true and correct
- v) accept that, in addition to cancellation of a contract, action may be taken against me should the Declaration prove to be false.
- vi) confirms that the bidder has read the General Conditions of Contract (GCC) and agree with the conditions. The GCC can be found on <a href="http://www.treasury.gov.za/divisions/ocpo/sc/generalconditions/">http://www.treasury.gov.za/divisions/ocpo/sc/generalconditions/</a>)





Signed	Date
Name	 Position
Enterprise name	

# **BID CONDITIONS**

### 1. Disqualification

Please note that if a bid document is not filled in correctly or completely, or complied with the specification, or is delivered/send after the bid closing date and time, or the supplier is not registered on the CSD or supplier has a non-compliant tax status, then unfortunately that bidder will be disqualified. Please return this document with the supporting documents.

### 2. Bid Document Submission

Emailed tender documents will be accepted. However, the onus is on the tenderer to ensure that complete email documents have been received by the SANSA by the due date and time.

Please note that any alterations to the tender document other than filling in the tenderer's details and tender price will automatically disqualify the tenderer.

# COMPLIANCE WITH PROTECTION OF PERSONAL INFORMATION ACT, 2013 (ACT NO. 4 OF 2013) ("POPIA")

- 1. The Constitution guarantees citizens the right to privacy, including the right not to have the privacy of their communications infringed.
- 2. POPIA aims to promote the protection of privacy through the application of its guiding principles for the processing of personal information in a context-sensitive manner.

# **Committed to your Privacy**

3. SANSA fully comprehends that your personal and company information is valuable to you; your privacy is just important to SANSA. SANSA commits to safeguarding and lawfully processing your personal information.

# **Purpose for Processing your Personal Information**

- 4. SANSA collects, holds, uses and discloses your personal information mainly to provide you with access to its services. SANSA will only process your personal information for a purpose you would reasonably expect, including:
- Complying with any legal and regulatory requirements such as contract agreements, etc.
- Confirming, verifying and updating your details.
- Invoicing or paying you to ensure payment and tax compliance.





5. SANSA may collect your personal information which may include your first name and last name, company name and its registration number, identity numbers, email address, physical or postal address, other contact information, banking details, etc.

# Consent to Disclose and Share your Personal Information

6. SANSA may need to share your personal information, with third parties, to provide advice, and/or services. Where SANSA shares your personal information, it will take all reasonable precautions to ensure that the third party will treat your personal information with the same level of protection as required by SANSA.

# Request and Access to your Personal Information

- 7. Should you require further information on this or have any concerns about how your personal information is processed or used; you can contact SANSA's Information Officer: Mr Humbulani Mudau on <a href="mailto:popi paia@sansa.org.za">popi paia@sansa.org.za</a>. (PLEASE NOTE: This email address is restricted to POPI and PAIA-related enquiries, not general enquiries about bids and tenders. Enquiries about bid and tenders should be sent to <a href="mailto:scm@sansa.org.za">scm@sansa.org.za</a>)
- 8. You can request access to the personal information SANSA has on you at any time. If you think that SANSA has outdated information, you may request to update or correct it. You can also opt-out and request the removal of your personal information at any time. If there are any lawful reasons for requiring SANSA to retain any information, SANSA will advise so.
- 9. PLEASE TAKE NOTE that your personal information is securely hosted on infrastructure / system managed by SANSA. SANSA assures you that your information will not be shared for any marketing or promotional purposes without your consent.
- 10. SANSA will continue to manage, monitor, refine and develop policies, processes and systems. This will ensure that SANSA takes every practical and reasonable step(s) to ensure data protection, is in line with POPIA.