



**REQUEST FOR QUOTATION (RFQ)**

<b>RFQ NUMBER</b>	<b>SS/413/08/2024</b>
<b>DATE ISSUED</b>	<b>27 August 2024</b>
<b>PROJECT NAME</b>	<b>Internet Services Provider: Namibia for a period of 3 years.</b>
<b>CLOSING DATE AND TIME</b>	<b>13 September 2024 at 16:00</b>
<b>NAME OF PROPOSER/TENDERER</b>	
<b>CSD SUPPLIER NUMBER (MA NUMBER)</b>	
<b>TELEPHONE NUMBER</b>	
<b>FAX NUMBER</b>	
<b>EMAIL ADDRESS</b>	
<b>PHYSICAL ADDRESS</b>	
<b>B-BBEE STATUS LEVEL OF CONTRIBUTION</b>	
<b>FULL NAME OF BIDDER OR HIS OR HER REPRESENTATIVE</b>	
<b>IDENTITY NUMBER</b>	
<b>POSITION OCCUPIED IN THE COMPANY (DIRECTOR, TRUSTEE, SHAREHOLDER)</b>	
<b>COMPANY REGISTRATION NUMBER</b>	
<b>TAX REFERENCE NUMBER</b>	
<b>VAT REGISTRATION NUMBER</b>	
<b>QUOTE PRICE (INCL VAT)</b>	

## Full details of directors / trustees / members / shareholders

Full Name	Identity Number	Personal Tax Reference Number	State Employee Number / Persal Number

### A. BIDDER'S DISCLOSURE (SBD 4)

#### 1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

#### 2. Bidder's declaration

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest<sup>1</sup> in the enterprise, employed by the state? **YES/NO**
- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

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<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.



Full Name	Identity Number	Name of State institution

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....  
.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....  
.....

### 3 DECLARATION

I, the undersigned, (name) .....  
in submitting the accompanying bid, do hereby make the following  
statements that I certify to be true and complete in every respect:

3.1 I have read, and I understand the contents of this disclosure;

3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;

3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>2</sup> will not be construed as collusive bidding.

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<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.



- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....	.....
Signature	Date
.....	.....
Position	Name of bidder

## **B. REQUEST FOR QUOTATION FOR**

### **1. BACKGROUND TO SANSA**

The South African National Space Agency (SANSA) has a mandate, as outlined in the South African National Space Agency Act, 2008 (Act No 36 of 2008), to co-ordinate and integrate national space science and technology programmes and conduct long-term planning and implementation of space-related activities in South Africa, for the benefit of the citizens of South Africa

### **2. SCOPE OF WORK (TERMS OF REFERENCE)**

SANSA Space Science requires a registered Internet service provider that has the ability to supply multiple types of connections and will become the preferred Service Provider for commercial connections to the SANSA Namibia sites for a period of 3 years. Services should commence as of 01 October 2024.

The service provider should be able to provide connection technology such as the below listed but not limited to:

- Fibre (Preferred)
- Satellite

SANSA has the following specific requirements:

- Fibre connectivity is the preferred technology – If fibre connectivity is not available for a specific site, the best alternative technology should be proposed.

The connections will require a static IP address. SANSA will provide all hardware from Firewall level to network switches.

#### **2.1 Geomagnetic Observatory 1: Keetmanshoop Airport**

Address:	Keetmanshoop Airport
GPS Coordinates:	-26.53836730429799, 18.110341975694755
Contact person at site:	Mr Jawen Jacobs
Tel:	+00264 813188 968
Email:	<a href="mailto:jawenjacobs@yahoo.com">jawenjacobs@yahoo.com</a>

#### Current installation:

The site currently has a fixed line internet connection (BizLink) and associated hardware provided by Telecom Namibia. SANSA has already installed network switches and equipment to connect all its data-loggers to the Internet. All the equipment is currently in good working order.

Historically, WiMAX services at this location was not suitable as there was a high level of interference from an unknown source.

#### Requirements:

SANSA requires a 36-month contract for internet services with the following specifications:

- At least a 4 Mbps Internet connection (Preferred)
- Unlimited data
- One (1) static IP address for remote connection to the site from South Africa.
- All necessary hardware should be included in the pricing.
- All installation and setup costs, including travel, should be included in the pricing, if required.
- If there are any SLA options for a particular technology, they should be clearly indicated on the proposal.
- Bidders MUST conduct a site survey to ensure that the offered technology is suitable for the site. Bidders need to arrange with site contact person as indicated above for date and time prior to closing date of RFQ to conduct site survey.
- Failure to comply with site survey requirement will disqualify the bid.

## 2.2 Geomagnetic Observatory 2: Tsumeb

Address: Department of Mines Minerals and Energy (MME), Farm no 260, Fur Aeronomic, Tsumeb  
GPS Coordinates: -19.201775413471356, 17.581440533224484  
Contact person at site: Mr Silas Jesaja  
Tel: +00264 8124 39421  
Email: [silas.jesaja@mme.gov.na](mailto:silas.jesaja@mme.gov.na)

### Current installation:

The site currently has a WiMAX, wireless internet connection (Speedlink) and associated hardware provided by Telecom Namibia. SANSA has already installed network switches and equipment to connect all its data-loggers to the Internet. All the equipment is currently in good working order.

The area around the site in Tsumeb is prone to lightning and historically copper wire installations have been unreliable.

### Requirements:

SANSA requires a 36-month contract for internet services with the following specifications:

- Fibre connection to SANSA's Instrumentation hut
- Atleast 10Mbps Internet connection
- Unlimited data
- One (1) static IP address for remote connection to the site from South Africa.
- All necessary hardware should be included in the pricing.
- Any and all installation and setup costs, including travel, should be included in the pricing, if required.
- If there are any SLA options for a particular technology, they should be clearly indicated on the proposal.
- Bidders MUST conduct a site survey to ensure that the offered technology is suitable for the site. Bidders need to arrange with site contact person as indicated above for date and time prior to closing date of RFQ to conduct site survey.
- Failure to comply with site survey requirement will disqualify the bid.
- Suitable protection against lightning should be included in the proposal for site.



## C. EVALUATION CRITERIA

SANSA promotes the concept of “best value” in the award of contracts, as opposed to merely looking for the cheapest price, which does not necessarily provide the best value. Best value incorporates the expertise, experience and technical proposal of the organisation and individuals who will be providing the service and the organisational capacity supporting the project team.

SANSA is committed to achieving Government's transformation objectives in terms of the Preferential Procurement Policy Framework Act.

The value of this bid is estimated not to exceed R1 million (all applicable taxes included) and therefore the **80/20** system shall be applicable.

**Please Note: the above amount (R1 million) is not the budgeted amount for this project, but it is the Treasury threshold for written price quotations.**

The procedure for the evaluation of responsive tenders is **Price, Functionality(quality)** and **Preference** method.

Bids will be evaluated in terms of the 80/20 preference points systems, where the 80 points will be used for price only and the 20 points will be awarded to a bidder for attaining the specific goals in accordance with the Table below.

### 1. Preference

Specific goals for this RFP and number of points are indicated as per the table 1 below.

Proof of the specific goals below must be attached and submitted with the bid document in order to qualify for the preference points (specific goals).

**Note to tenderers: The tenderer must indicate how they claim points for each preference point system.**

**Table 1: Specific Goals and points**

The specific goals allocated points in terms of this RFQ  <b>B-BBEE Status Level of Contributor</b>	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (80/20 system) (To be completed by the tenderer)
1	20	
2	18	
3	14	
4	12	
5	8	
6	6	
7	4	
8	2	
Non-compliant contributor	0	
<b>Total Points (Specific Goals)</b>	<b>20</b>	

## 2. Eligibility Criteria

To be eligible for the price and preferencing evaluation, the bidder must submit the following as per table 2 below.

If there is “**No**” on the Table 2 below, the bidder who didn't submit the required document (s) with their bid will be requested in writing to submit them within three (3) working days for inclusion in the Bid Evaluation Committee item, if a bidder fails to submit on the 3<sup>rd</sup> working day, the relevant bid will be rejected.

**Table 2: Eligibility Criteria**

Criteria	Attached (Yes/No)	Comments
CSD Registration Summary Report with a compliant tax status		
Registered ISP		
Site Survey		

### 3. Quality or Functionality:

Score will be tabulated to 100 points. Respondents must score **80 points** and over to be assessed on their financial offer (Price) and preference (specific goals) score.

**Table 3. Quality/Functionality Criteria**

Criteria	Maximum Points
Company Experience	30
Connection Quality	25
Installation lead time	25
Support	20
<b>Total evaluation points for quality (functionality).</b>	<b>100</b>

**Evaluation Criteria 1:** Company experience in providing commercial internet access.

**Description:** The service provider should submit a brief company profile indicating their experience in providing commercial internet access, including the number of years that they have been active.

**Company Experience:** Please attach company profile and indicate number of years' experience in the industry.

Item	Please Circle accordingly	
<b>I have attached my company profile</b>	<b>Yes</b>	<b>No</b>
<b>Company Webpage (insert address)</b> <b>URL:</b>	<b>Yes</b>	<b>No</b>
<b>Number of years' experience in supplying, RF ancillary products and accessories.</b>	<b>&lt; 5 years</b>	<b>Between 5 to 10 years</b>



Score	Criteria
<b>Poor</b> <b>(score = 0)</b>	The bidder has not submitted a company profile or any evidence of experience in supplying of imported and locally manufactured Radio Frequency (RF) ancillary products, such as coaxial connectors, coaxial cables, antennas, and other accessories OR the bidding company has less than 5 years of experience in the market. Either combination of the above will result in a score of zero (0).
<b>Satisfactory</b> <b>(score = 20)</b>	The supplier has presented a company profile or evidence that shows it can meet the scope of work and has between 5 to 10 years of experience.
<b>Good</b> <b>(score = 30)</b>	The supplier has presented a company profile OR evidence that shows it can meet the scope of work and has more than 10 years of experience.

**Evaluation Criteria 2: Connection Quality**

**Description:** Service provider should provide ping test responses for the following IP addresses from an endpoint on their network.

IP Address	Baseline Ping response	Test Ping Response
8.8.8.8	50ms	
1.1.1.1	30ms	
41.182.253.204	100ms	
41.205.136.142	100ms	

Score	Criteria
<b>Poor</b> (score = 0)	The service provider has not provided any test results.
<b>Satisfactory</b> (score = 10)	Above the baseline Ping response (more than)
<b>Good</b> (score = 15)	Equal to the baseline Ping response
<b>Excellent</b> (Score = 25)	Below the baseline Ping response (less than)

### Evaluation Criteria 3: Installation lead time

**Description:** The service provider should provide an estimated lead time for the installation from the date of receiving the Purchase Order.

Score	Criteria
<b>Poor</b> (score = 0)	No lead time provided
<b>Satisfactory</b> (score = 10)	Longer than 60 days
<b>Good</b> (score = 25)	Less than 60 days

### Evaluation criteria 4: Support

**Description:** The service provider must detail the support services offering and the average outage turnaround time.

Score	Criteria
<b>Poor</b> (score = 0)	No information provided
<b>Satisfactory</b> (score = 10)	24/7 Helpdesk
<b>Good</b> (score = 20)	24/7 Helpdesk with active link monitoring and a dedicated account manager and defined escalation path.

## D. PRICING SCHEDULE

### Pricing Instructions

1. The Bidder must price all items.
2. Rates are to include all costs with no unspecified cost to allow for a fair evaluation.
3. Payment will be made based on the deliverables (proven progress) for the services rendered/goods received.
4. Payment will only be made based on invoices provided.
5. Offer to be valid for 30 days from the bid closing date.
6. Pricing Schedule is for evaluation purposes as any related service can be requested at any time.

Bidders to provide a formal detailed quotation.

	<b>Bidders are requested to include delivery and Installation costs in the pricing schedule.</b>  <b>Please refer to the Scope of work</b>		
Item Description	Once off	Cost per month	Total Cost
Keetmanshoop (months 1-12)			
Keetmanshoop (months 13-24)			
Keetmanshoop (months 25-36)			
Keetmanshoop delivery, installation, and setup costs			
Keetmanshoop Hardware costs			
Keetmanshoop Travel and other costs			
<b>Total price INC VAT</b>			



**Bidders are requested to include delivery and Installation costs in the pricing schedule.**

**Please refer to the Scope of work**

Tsumeb (months 1-12)			
Tsumeb (months 13-24)			
Tsumeb (months 25-36)			
Tsumeb delivery, installation, and setup costs		n/a	
Tsumeb Hardware costs		n/a	
Tsumeb Travel and other costs		n/a	
<b>Total price INC VAT</b>			

**NB: Please include delivery costs as well as installation costs where applicable.**

## **E. SPECIAL CONDITIONS**

- Quotations to be returned to N Strauss at [nstrauss@sansa.org.za](mailto:nstrauss@sansa.org.za)
- The service provider shall commit to post support where and when required by SANSA.
- Contract will not be awarded unless supplier is registered on the Central Supplier Database. A supplier registration summary with a compliance tax status must be submitted with the proposal. Potential suppliers should contact SANSA should they require assistance in registering on the CSD) before the closing date of the bid.
- The offices of SANSA are situated at the following address:

SANSA  
Hospital Street  
Hermanus  
7200

## **F. TIMELINES**

The successful service provider must be in the position to provide the goods/service within 1 week after the purchase order has been issued by SANSA.

## G. SUPPORTING DOCUMENTATION AND MINIMUM CRITERIA

In order to demonstrate their capacity and score points with respect to the criteria, tenderers should provide the following supporting documentation.

- a. Proof of specific goals must be submitted in order to qualify for preference points (specific goals).
- b. Quotation must reflect a cost breakdown, where applicable, prices quoted must be inclusive of VAT.
- c. All pages of quotation must be signed by the authorised person.
- d. SANSA has the right to withdraw any quotation at any time within the validity of the quotation.
- e. SANSA reserves the right to invite bidders to present their bid proposals for final decision or visit the bidders' premises as part of the evaluation process.

## H. DECLARATION

The undersigned, who warrants that he / she is duly authorized to do so on behalf of the enterprise:

- i) confirms that neither the name of the enterprise or the name of any partner, manager, director or other person, who wholly or partly exercises, or may exercise, control over the enterprise appears on the Register of Tender Defaulters established in terms of the Prevention and Combating of Corrupt Activities Act of 2004.
- ii) confirms that no partner, member, director or other person, who wholly or partly exercises, or may exercise, control over the enterprise appears, has within the last five years been convicted of fraud or corruption.
- iii) confirms that I / we are not associated, linked or involved with any other tendering entities submitting tender offers and have no other relationship with any of the tenderers or those responsible for compiling the scope of work that could cause or be interpreted as a conflict of interest.
- iv) confirms that the contents of this questionnaire/forms (SBD 49) are within my personal knowledge and are to the best of my belief both true and correct
- v) accept that, in addition to cancellation of a contract, action may be taken against me should the Declaration prove to be false.
- vi) confirms that the bidder has read the General Conditions of Contract (GCC) and agree with the conditions. The GCC can be found on (<http://www.treasury.gov.za/divisions/ocpo/sc/generalconditions/> )

Signed

Date

Name

Position

Enterprise  
name

## BID CONDITIONS

### 1. Disqualification

Please note that if a bid document is not filled in correctly or completely, or complied with the specification, or is delivered/send after the bid closing date and time, or the supplier is not registered on the CSD or supplier has a non-compliant tax status, then unfortunately that bidder will be disqualified. Please return this document with the supporting documents.

### 2. Bid Document Submission

Emailed tender documents will be accepted. However, the onus is on the tenderer to ensure that complete email documents have been received by the SANSA by the due date and time.

Please note that any alterations to the tender document other than filling in the tenderer's details and tender price will automatically disqualify the tenderer.

## COMPLIANCE WITH PROTECTION OF PERSONAL INFORMATION ACT, 2013 (ACT NO. 4 OF 2013) ("POPIA")

1. The Constitution guarantees citizens the right to privacy, including the right not to have the privacy of their communications infringed.

2. POPIA aims to promote the protection of privacy through the application of its guiding principles for the processing of personal information in a context-sensitive manner.

### Committed to your Privacy

3. SANSA fully comprehends that your personal and company information is valuable to you; your privacy is just important to SANSA. SANSA commits to safeguarding and lawfully processing your personal information.

### Purpose for Processing your Personal Information

4. SANSA collects, holds, uses and discloses your personal information mainly to provide you with access to its services. SANSA will only process your personal information for a purpose you would reasonably expect, including:

- Complying with any legal and regulatory requirements such as contract agreements, etc.
- Confirming, verifying and updating your details.
- Invoicing or paying you to ensure payment and tax compliance.



5. SANSA may collect your personal information which may include your first name and last name, company name and its registration number, identity numbers, email address, physical or postal address, other contact information, banking details, etc.

#### **Consent to Disclose and Share your Personal Information**

6. SANSA may need to share your personal information, with third parties, to provide advice, and/or services. Where SANSA shares your personal information, it will take all reasonable precautions to ensure that the third party will treat your personal information with the same level of protection as required by SANSA.

#### **Request and Access to your Personal Information**

7. Should you require further information on this or have any concerns about how your personal information is processed or used; you can contact SANSA's Information Officer: on [popi\\_paia@sansa.org.za](mailto:popi_paia@sansa.org.za).

8. You can request access to the personal information SANSA has on you at any time. If you think that SANSA has outdated information, you may request to update or correct it. You can also opt-out and request the removal of your personal information at any time. If there are any lawful reasons for requiring SANSA to retain any information, SANSA will advise so.

9. PLEASE TAKE NOTE that your personal information is securely hosted on infrastructure / system managed by SANSA. SANSA assures you that your information will not be shared for any marketing or promotional purposes without your consent.

10. SANSA will continue to manage, monitor, refine and develop policies, processes and systems. This will ensure that SANSA takes every practical and reasonable step(s) to ensure data protection, is in line with POPIA.