



# **REQUEST FOR PROPOSAL (RFP)**

RFP NUMBER	RFQ 299/01/2024
DATE ISSUED	07 February 2024
PROJECT NAME	COMPLIANCE SOFTWARE SOLUTION
CLOSING DATE AND TIME	16 February 2024
NAME OF PROPOSER/TENDERER	
CSD SUPPLIER NUMBER (MA NUMBER)	
TELEPHONE NUMBER	
FAX NUMBER	
EMAIL ADDRESS	
PHYSICAL ADRESS	
B-BBEE STATUS LEVEL OF CONTRIBUTION	
FULL NAME OF BIDDER OR HIS OR HER	
REPRESENTATIVE	
IDENTITY NUMBER	
POSITION OCCUPIED IN THE COMPANY (DIRECTOR, TRUSTEE, SHAREHOLDER)	
<u> </u>	
COMPANY REGISTRATION NUMBER	
TAX REFERENCE NUMBER	
VAT REGISTRATION NUMBER	
QUOTE PRICE (INCL VAT)	
SIGNATURE	





# Full details of directors / trustees / members / shareholders.

Full Name	Identity Number	State Employee Number / Persal Number

# A. BIDDER'S DISCLOSURE (SBD 4)

## 1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

# 2. Bidder's declaration

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest 1 in the enterprise, employed by the state? YES/NO
- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors /

<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.





trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name		Identity Number	Name of State institution
2.2			dder, have a relationship uring institution? <b>YES/NO</b>
2.2.1	If so, furnish particulars:		
2.3	Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?  YES/NO		
2.3.1	If so, furnish particulars:		
3 D	ECLARATION		
	I, the undersigned, (namin submitting the accomstatements that I certify t	, panying bid, do hereb	·
3.1	I have read, and I under	stand the contents of t	his disclosure;
3.2	I understand that the	accompanying bid w	rill be disqualified if this

disclosure is found not to be true and complete in every respect;





- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVETO BE FALSE.

<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.





Signature	Date
Position	 Name of bidder





# B. REQUEST FOR PROPOSAL FOR THE DEVELOPMENT OF SANSA 2022/2023 ANNUAL REPORT

# 1. BACKGROUND TO SANSA

The South African National Space Agency (SANSA) has a mandate, as outlined in the South African National Space Agency Act, 2008 (Act No 36 of 2008), to co-ordinate and integrate national space science and technology programmes and conduct long-term planning and implementation of space-related activities in South Africa, for the benefit of the citizens of South Africa

# 2. SCOPE OF WORK (TERMS OF REFERENCE)

#### Schedule A

The following non-negotiable aspects / requirements will be expected of the software that the service provider will provide:

#### SERVICES AND FUNCTIONALITY - COMPLIANCE

- i) Enterprise-wide licence allowing minimum of five (5) users for a period of three (3) years;
- ii) Security Roles-based security and audit trails to ensure the integrity of compliance information and tracking of all changes to records in the system;
- iii) Pre-populated Compliance Universe;
- iv) Ability to capture standard Control Universe;
- v) Provide functionality of monitoring Compliance Risk Management Plan (CRMP);
- vi) Tasks, notifications and escalations that alert users and managers when tasks need to be performed or when issues occur;
- vii) Search functionality that enables the user to search for keywords across all the Acts and CRMP;
- viii) Survey functionality that will allow enterprise-wide self-assessments and reviews;
- ix) Extensive reporting capability, including but not limited to % compliance per act/division/ business unit/ facility; % of responses to monitoring CRMPs; etc
- x) Provide continuous automatic updates of legislation.

#### IT ASPECTS

- i) Consider VMWare / virtualised IT environment at SANSA;
- ii) Provide front end web access;
- iii) Enabled user activity logging;
- iv) The system to make use of a database;





- v) Support and maintenance should be provided as part of the system acquisition;
- vi) Centralised repository of all risk information with real time access to information to be hosted in-house;
- vii) Integration into email;
- viii) Active Directory (AD) integrated Authentication preferred; and
- ix) SANSA is currently using the Sage X3 ERP.

## MAINTENANCE AND SUPPORT

- i) Installation and configuration according to organisational requirements and procedures;
- ii) Provide functional and user support; and
- iii) Training for up to five (5) users.

#### LEGISLATION AND ACTS:

SANSA is making use of the 52 Acts of Parliament, 6 municipal by-laws, and 1 Provincial Act currently applicable to the organisation which are listed as Annexure A to this RFQ.

#### PRESENTATION OF THE SOLUTION:

SANSA reserves the right to invite the recommended bidder to come and present their proposed solution.

#### CONTRACT DURATION:

Contract duration for this project is 3 years.

## C. EVALUATION CRITERIA

SANSA promotes the concept of "best value" in the award of contracts, as opposed to merely looking for the cheapest price, which does not necessarily provide the best value. Best value incorporates the expertise, experience and technical proposal of the organisation and individuals who will be providing the service and the organisational capacity supporting the project team.

SANSA is committed to achieving Government's transformation objectives in terms of the Preferential Procurement Policy Framework Act.

The value of this bid is estimated not to exceed R1 million (all applicable taxes included) and therefore the **80/20** system shall be applicable.

Please Note: the above amount (R1 million) is not the budgeted amount for this project, but it is the Treasury threshold for written price quotations.

The procedure for the evaluation of responsive tenders is **price**, **functionality** (**quality**) **and preference** method. The evaluation of the bids will be conducted in the following two stages:





- Firstly, the assessment of quality will be done in terms of the evaluation criteria (Table 3) and the minimum threshold of 80 points explained below. A bid will be disqualified if it fails to meet the minimum threshold for functionality as per the bid invitation.
- Thereafter, only the qualifying bids are evaluated in terms of the 80/20 preference points systems, where the 80 points will be used for price and the 20 points will be awarded to a bidder for attaining the specific goals in accordance with the Table below.

# 1. Preference

Specific goals for this RFP and number of points are indicated as per the table 1 below.

Proof of the specific goals below must be attached and submitted with the bid document in order to qualify for the preference points (specific goals).

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

Table 1: Specific Goals and points

The specific goals allocated points in terms of this RFP	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (80/20 system)  (To be completed by the tenderer)
51% black owned	20	
Total Points (Specific Goals)	20	

# 2. Eligibility Criteria

To be eligible for the functionality, price and preferencing evaluation, the bidder must submit the following as per table 2 below.





If there is "**No**" on the Table 2 below, the bidder who didn't submit the required document (s) with their bid will be requested in writing to submit them within three (3) working days for inclusion in the Bid Evaluation Committee item, if a bidder fails to submit on the 3<sup>rd</sup> working day, the relevant bid will be rejected.

**Table 2: Eligibility Criteria** 

	Attached	
Criteria	(Yes/No)	Comments
CSD Registration Summary Report with		
a compliant tax status		

# 3. Quality/Functionality:

Scores will be tabulated to 100 points. Respondents must score **80 points** and over to be assessed on their financial offer (Price) and preference (specific goals) score. The allocation of points for the evaluation of quality/functionality is set out in Table 3 below:

Table 3: Quality/Functionality Criteria

Criteria	Maximum Points
Software solution	50
Bidder's (Company) experience	25
Project Team Experience	25
Total evaluation points for quality ( functionality)	100





# **Evaluation criteria 1:**

Description: Software solution

Maximum Points	Criteria	
Non Responsive (score 0)	Service provider has not provided a software solution that meets the scope of work required.	
Poor (score 5)	The software solution is poor or is unlikely to satisfy project objectives or requirements. The service provider has misunderstood certain aspects of the scope of work and does not deal with the critical aspects of the scope of the work.	
	The software solution omits important outcomes and understanding of scope of work is inconsistent with the approach paper.	
Good (score 40)	The software solution is specifically tailored to address all scope of work objectives and requirements; and is sufficiently flexible to accommodate changes that may occur during execution.	
	The work plan fits the scope of work; all important activities are indicated and their sequencing is appropriate and consistent with project objectives and requirements.	
	There is a fair degree of detail that facilitates understanding of the software solution scope of work.	
Excellent (score 50)	Besides meeting the "good" rating, the important issues are approached in an innovative and efficient way, indicating that the service provider has outstanding knowledge of the deliverables.	
	The software solution details ways to improve the project outcomes and the quality of the outputs. The proposal has included value added services that is relevant to the project.	
	Bidder has provided SANSA with value added services or professional specialised services outside the scope of work.	
	The sequencing and timing of activities are very well defined, indicating that the service provider has optimised the use of resources, and the work plan permits flexibility to accommodate contingencies and risks.	





# **Evaluation criteria 2:**

Description: Bidder's (Company) experience

Maximum Points	Criteria		
(score 0)	Service provider has not provided proof of company experience and		
	reference letter in compliance software solution.		
(score 10)	Service provider has limited experience with the implementation of		
	compliance software solutions. (one reference letter)		
(score 20)	Service provider has solid experience with the implementation of		
	compliance software solutions. (two reference letters)		
(score 25)	Service provider has extensive experience with the implementation of		
	compliance software solutions. (more than three reference letters)		

## **Evaluation criteria 3:**

# **Description: Project Team Experience**

Key personnel to be appointed must possess relevant qualification and will be evaluated.

The qualifications and capability of the key personnel proposed to provide the service to the SANSA.

Copies of certified qualifications, CV's must be attached to the proposal; failure to attach these will result in bidders forfeiting functionality points.

Maximum Points	Criteria	
Non Responsive (score 0)	Service provider has not provided proof of team CV/profiles, proof of qualifications.	
Poor (score 5)	Key personnel have limited levels of experience (less than 3 years) based on their CV/profiles and proof of qualifications attached	
Good (score 20)	Key personnel have extensive levels of experience (between 3-5 years) based on their CV/profiles and proof of qualifications attached	
Very good (score 25)	Key personnel have outstanding levels of experience (more than 5 years) based on their CV/profiles and proof of qualifications attached	

# D. PRICING SCHEDULE

# **Pricing Instructions**

- 1. The Bidder must price all items;
- 2. Rates are to include all costs with no unspecified cost to allow for a fair evaluation.
- 3. Payment will be made based on the deliverables (proven progress) for the services rendered/goods received
- 4. Payment will only be made on the basis of invoices provided.
- 5. Offer to be valid for 30 days from the bid closing date.





## E. SPECIAL CONDITIONS

- a) Quotations to be returned to Leonard Moloele: <a href="mailto:lmoloele@sansa.org.za">lmoloele@sansa.org.za</a>
- b) Contract will not be awarded unless the supplier is registered on the Central Supplier Database. A supplier registration summary with a compliance tax status must be submitted with the proposal. Potential suppliers should contact SANSA should they require assistance in registering on the CSD) before the closing date of the bid.
- c) This RFQ is part of the Supplier Development Programme (SDP). The recommended bidder will be required to sign an SDP agreement for shorter payment periods for EMEs.
- d) The offices of SANSA are situated at the following address:

SOUTH AFRICAN NATIONAL SPACE AGENCY Enterprise Building Mark Shuttleworth Street Innovation Hub Pretoria 0087

## F. TIMELINES

The successful service provider must be in the position to provide the goods/service within 1 week after the purchase order has been issued by SANSA.

#### G. SUPPORTING DOCUMENTATION AND MINIMUM CRITERIA

In order to demonstrate their capacity and score points with respect to the criteria, tenderers should provide the following supporting documentation.

- a. A method statement of how the tenderer proposes to implement the project.
- b. 3 References including organisation name, contact person and contact numbers;
- c. Proof of specific goals must be submitted in order to qualify for preference points (specific goals).
- d. Quotation must reflect a cost breakdown, where applicable, prices quoted must be inclusive of VAT.
- e. All pages of quotation must be signed by the authorised person.
- f. SANSA has the right to withdraw any quotation at any time within the validity of the quotation.
- g. SANSA reserves the right to invite bidders to present their bid proposals for final decision or visit the bidders' premises as part of the evaluation process.





## H. DECLARATION

The undersigned, who warrants that he / she is duly authorized to do so on behalf of the enterprise:

- i) confirms that neither the name of the enterprise or the name of any partner, manager, director or other person, who wholly or partly exercises, or may exercise, control over the enterprise appears on the Register of Tender Defaulters established in terms of the Prevention and Combating of Corrupt Activities Act of 2004;
- ii) confirms that no partner, member, director or other person, who wholly or partly exercises, or may exercise, control over the enterprise appears, has within the last five years been convicted of fraud or corruption;
- iii) confirms that I / we are not associated, linked or involved with any other tendering entities submitting tender offers and have no other relationship with any of the tenderers or those responsible for compiling the scope of work that could cause or be interpreted as a conflict of interest;
- iv) confirms that the contents of this questionnaire/forms (SBD 4) are within my personal knowledge and are to the best of my belief both true and correct
- v) accept that, in addition to cancellation of a contract, action may be taken against me should the Declaration prove to be false.
- vi) confirms that the bidder has read the General Conditions of Contract (GCC) and agree with the conditions. The GCC can be found on (http://www.treasury.gov.za/divisions/ocpo/sc/generalconditions/)

Signed	D	ate
Name	P	osition
Enterprise name		

#### **BID CONDITIONS**

## 1. Disqualification

Please note that if a bid document is not filled in correctly or completely, or complied with the specification, or is delivered/send after the bid closing date and time, or the supplier is not registered on the CSD or supplier has a non-compliant tax status, then unfortunately that bidder will be disqualified. Please return this document with the required supporting documents.

#### 2. Bid Document Submission

Emailed tender documents will be accepted. However, the onus is on the tenderer to ensure that complete email documents have been received by the SANSA by the due date and time.

Please note that any alterations to the tender document other than filling in the tenderer's details and tender price will automatically disqualify the tenderer.





# COMPLIANCE WITH PROTECTION OF PERSONAL INFORMATION ACT, 2013 (ACT NO. 4 OF 2013) ("POPIA")

- 1. The Constitution guarantees citizens the right to privacy, including the right not to have the privacy of their communications infringed.
- 2. POPIA aims to promote the protection of privacy through the application of its guiding principles for the processing of personal information in a context-sensitive manner.

# **Committed to your Privacy**

3. SANSA fully comprehends that your personal and company information is valuable to you; your privacy is just important to SANSA. SANSA commits to safeguarding and lawfully processing your personal information.

## Purpose for Processing your Personal Information

- 4. SANSA collects, holds, uses and discloses your personal information mainly to provide you with access to its services. SANSA will only process your personal information for a purpose you would reasonably expect, including:
- Complying with any legal and regulatory requirements such as contract agreements, etc.
- Confirming, verifying and updating your details.
- Invoicing or paying you to ensure payment and tax compliance.
- 5. SANSA may collect your personal information which may include your first name and last name, company name and its registration number, identity numbers, email address, physical or postal address, other contact information, banking details, etc.

## Consent to Disclose and Share your Personal Information

6. SANSA may need to share your personal information, with third parties, to provide advice, and/or services. Where SANSA shares your personal information, it will take all reasonable precautions to ensure that the third party will treat your personal information with the same level of protection as required by SANSA.

#### Request and Access to your Personal Information

- 7. Should you require further information on this or have any concerns about how your personal information is processed or used, you can contact SANSA's Information Officer: Mr Humbulani Mudau on popi\_paia@sansa.org.za. (PLEASE NOTE: This email address is restricted to POPI and PAIA-related enquiries, not general enquiries about bids and tenders. Enquiries about bid and tenders should be sent to scm@sansa.org.za)
- 8. You can request access to the personal information SANSA has on you at any time. If you think that SANSA has outdated information, you may request to update or correct it. You can also opt-out and request the removal of your personal information at any time. If there are any lawful reasons for requiring SANSA to retain any information, SANSA will advise so.





- 9. PLEASE TAKE NOTE that your personal information is securely hosted on infrastructure / system managed by SANSA. SANSA assures you that your information will not be shared for any marketing or promotional purposes without your consent.
- 10. SANSA will continue to manage, monitor, refine and develop policies, processes and systems. This will ensure that SANSA takes every practical and reasonable step(s) to ensure data protection, is in line with POPIA.

**END**