

REQUEST FOR PROPOSAL (RFP)

RFP NUMBER	RFQ CO 288/11/2023
DATE ISSUED	17 November 2023 (Re-advertise)
PROJECT NAME	Review Annual Financial Statements (AFS) for compliance and advice on the implementation of Generally Recognised Accounting Practice (GRAP) Standards
CLOSING DATE AND TIME	08 December 2023 @ 16:00
NAME OF PROPOSER/TENDERER	
CSD SUPPLIER NUMBER (MA NUMBER)	
TELEPHONE NUMBER	
FAX NUMBER	
EMAIL ADDRESS	
PHYSICAL ADDRESS	
B-BBEE STATUS LEVEL OF CONTRIBUTION	
FULL NAME OF BIDDER OR HIS OR HER REPRESENTATIVE	
IDENTITY NUMBER	
POSITION OCCUPIED IN THE COMPANY (DIRECTOR, TRUSTEE, SHAREHOLDER)	
COMPANY REGISTRATION NUMBER	
TAX REFERENCE NUMBER	
VAT REGISTRATION NUMBER	
QUOTE PRICE (INCL VAT)	

SIGNATURE

Full details of directors / trustees / members / shareholders.

Full Name	Identity Number	Personal Tax Reference Number	State Employee Number / Persal Number

A. BIDDER'S DISCLOSURE (SBD 4)

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise, employed by the state? **YES/NO**

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

- 2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

- 2.2.1 If so, furnish particulars:

.....
.....

- 2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

- 2.3.1 If so, furnish particulars:

.....
.....

3 DECLARATION

I, the undersigned, (name)
in submitting the accompanying bid, do hereby make the following
statements that I certify to be true and complete in every respect:

- 3.1 I have read, and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this

- disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature	Date
.....
Position	Name of bidder

B. REQUEST FOR PROPOSAL FOR THE IMPLEMENTATION OF GRAP STANDARDS AND REVIEW COMPLIANCE OF AFS IN ACCORDANCE TO GRAP AND NATIONAL TREASURY GUIDELINES

1. BACKGROUND TO SANSA

The South African National Space Agency (SANSA) has a mandate, as outlined in the South African National Space Agency Act, 2008 (Act No 36 of 2008), to co-ordinate and integrate national space science and technology programmes and conduct long-term planning and implementation of space-related activities in South Africa, for the benefit of the citizens of South Africa

2. SCOPE OF WORK (TERMS OF REFERENCE)

The assignment objective is to appoint the service provider for a period of three years to review compliance of the AFS with GRAP standards, PFMA and National Treasury requirements. The service provider will furthermore be required to assist with the implementation of new/existing GRAP standards, PFMA and National Treasury requirements if and when applicable.

The assignment will include, but is not limited to, the following **main activities**:

- a. Review and evaluate the presented AFS against GRAP checklist as per the National Treasury.
- b. Assess and advise on the applicability of GRAP Standards to the entity. The assessment includes but is not limited to new standards issued but not effective, directives, interpretations and transitional provisions issued by the Accounting Standards Board (ASB).
- c. Review that the AFS are in a format that is in accordance with GRAP and with National Treasury prescripts.
- d. Provide expert opinions, guidance and recommendations throughout the project.
- e. Perform technical reviews and provide detailed reports to the Project Manager.
- f. The reports will consist of the reviews as follows.

Review submission dates Year 1(one):

Activities	SANSA Submission date to the service provider	Service Provider Submission dates to SANSA
GRAP review and implementation kick-off	24 January 2024	
Implementation of new standards/ Technical opinion if applicable. Preliminary review.	31 January 2024	14 February 2024
Draft review	16 April 2024	26 April 2024

Draft review of changes implemented based on service provider and Audit Committee Reviews	21 May 2024	24 May 2024
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Year 2 & 3 dates will be agreed closer to the time based on timelines set by National Treasury and any new GRAP standards to be implemented.

g. **The project period is for three years commencing on 2 January 2024 (subject to contract award and acceptance) to 31 December 2026 on a time and materials basis.**

h. Required skills and competencies:

- Team members to have professional qualifications i.e. CA (SA) with more than 5 years' experience in a technical environment
- Expert knowledge of all applicable public sector financial management, including financial reporting, and frameworks.
- Expert knowledge of the GRAP reporting framework applicable to PFMA Schedule 3A Public Entities.
- Previous experience in similar assignments for PFMA Schedule 3A Public Entities.
- Ability to work under pressure and adhere to tight deadlines.
- Good verbal and written communication skills, good interpersonal relations, time management, well organized, flexible and attention to details.
- Ability to develop solutions to a variety of problems in line with regulatory frameworks.
- Advanced computer literacy with knowledge of the full MS Office suite analysis skills

All content/material supplied or developed on behalf of SANSA remains the property of SANSA and should be treated as confidential.

C. EVALUATION CRITERIA

SANSA promotes the concept of "best value" in the award of contracts, as opposed to merely looking for the cheapest price, which does not necessarily provide the best value. Best value incorporates the expertise, experience and technical proposal of the organisation and individuals who will be providing the service and the organisational capacity supporting the project team.

SANSA is committed to achieving Government's transformation objectives in terms of the Preferential Procurement Policy Framework Act.

The value of this bid is estimated not to exceed R1 million (all applicable taxes included) and therefore the **80/20** system shall be applicable.

Please Note: the above amount (R1 million) is not the budgeted amount for this project, but it is the Treasury threshold for written price quotations.

The procedure for the evaluation of responsive tenders is **price, functionality (quality) and preference** method. The evaluation of the bids will be conducted in the following two stages:

- Firstly, the assessment of quality will be done in terms of the evaluation criteria (Table 3) and the minimum threshold of 80 points explained below. A bid will be disqualified if it fails to meet the minimum threshold for functionality as per the bid invitation.
- Thereafter, only the qualifying bids are evaluated in terms of the 80/20 preference points systems, where the 80 points will be used for price and the 20 points will be awarded to a bidder for attaining the specific goals in accordance with the Table below.

1. Preference

Specific goals for this RFP and number of points are indicated as per the table 1 below. Proof of the specific goals below must be attached and submitted with the bid document in order to qualify for the preference points (specific goals).

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

Table 1: Specific Goals and points

The specific goals allocated points in terms of this RFP (B-BBEE Status Level of Contributor)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (80/20 system) (To be completed by the tenderer)
1	20	
2	18	
3	14	
4	12	
5	8	
6	6	
7	4	
8	2	
Non-compliant contributor	0	
Total Points (Specific Goals)	20	

2. Eligibility Criteria

To be eligible for the functionality, price and preferencing evaluation, the bidder must submit the following as per table 2 below.

If there is “**No**” on the Table 2 below, the bidder who didn’t submit the required document (s) with their bid will be requested in writing to submit them within three (3) working days for

inclusion in the Bid Evaluation Committee item, if a bidder fails to submit on the 3rd working day, the relevant bid will be rejected.

Table 2: Eligibility Criteria

Criteria	Attached (Yes/No)	Comments
CSD Registration Summary Report with a compliant tax status		
Accredited and registered with South African Institute of Chartered Accountants (SAICA) (attach proof, certificates and registration no)		
Partner to be registered with Independent Regulatory Board of Auditors IRBA (attach proof, letter/certificate)		

3. Quality/Functionality:

Scores will be tabulated to 100 points. Respondents must score **80 points** and over to be assessed on their financial offer (Price) and preference (specific goals) score.

The allocation of points for the evaluation of quality/functionality is set out in Table 3 below:

Table 3: Quality/Functionality Criteria

Criteria	Maximum Points
Methodology	30
Project Team Experience	30
Technical Review Team	30
Company Experience	10
Total evaluation points for quality	100

Evaluation criteria 1: Methodology

Description: Details of the methodology. This section of the proposal shall present the methodology of the service provider and describe in detail how the service provider proposes to undertake the service(s), including but not limited to:

- ❖ Solutions to meet SANSA's requirements;
- ❖ A description of the proposed services addressing each service requirement listed in the scope of work.

	Methodology
Non Responsive (score 0)	Service provider has not provided a proposal that meets the scope of work required.
Poor (score 5)	<p>The proposal is poor or is unlikely to satisfy project objectives or requirements. The service provider has misunderstood certain aspects of the scope of work and does not deal with the critical aspects of the scope of the work.</p> <p>The proposal omits important outcomes and understanding of scope of work is inconsistent with SANSA's requirements.</p>
Good (score 20)	<p>The proposal is specifically tailored to address all scope of work objectives and requirements; and is sufficiently flexible to accommodate changes that may occur during execution.</p> <p>The work plan fits the scope of work; all important activities are indicated, and their sequencing is appropriate and consistent with project objectives and requirements.</p> <p>There is sufficient detail that facilitates understanding of the proposed scope of work.</p>
Excellent (score 30)	<p>Besides meeting the "good" rating, the important issues are approached innovatively and efficiently, indicating that the service provider has outstanding knowledge of the deliverables.</p> <p>The proposal details ways to improve the project outcomes and the quality of the outputs. The proposal has included value added services that is relevant to the project.</p> <p>The sequencing and timing of activities are very well defined, indicating that the service provider has optimized the use of resources and the work plan permits flexibility to accommodate contingencies and risks.</p>

Evaluation criteria 2: Project Team Experience

Description:

The proposed resource should have the following but not limited to:

- Project team should consist of at least two (2) people.
- Team members to have professional qualifications i.e.CA(SA), expert knowledge of all applicable public sector financial management, including financial reporting, framework/s, expert knowledge of the GRAP reporting framework applicable to PFMA Schedule 3 A Public Entities as is evidenced in the attached detailed cv.
- Manager/Partner should have at **least five (5) years previous experience** in similar assignments for PFMA Schedule 3 A Public Entities supported by **contactable references**.
- Ability to work under pressure and adhere to tight deadlines.

- Good verbal and written communication skills, good interpersonal relations, time management, well organized, flexible and pay attention to details.
- Ability to develop solutions to a variety of problems in line with regulatory frameworks and advise accordingly.

Failure to provide all of the following documents (project team CV/profiles, proof of qualifications) will results in Zero (0) point awarded

	Project Team Experience
Non Responsive (score 0)	Service provider has not provided proof of project team CV/profiles, proof of qualifications.
Poor (score 10)	Key Personnel have limited levels of experience (less than 5 years) based on their CV/profiles and proof of qualifications attached.
Good (score 20)	Key Personnel have extensive levels of experience (5-8 years) based on their CV/profiles and proof of qualifications attached
Excellent (score 30)	Key Personnel have outstanding levels of experience (more than 8 years) based on their CV/profiles and proof of qualifications must be attached.
	Failure to provide all of the following documents (project team CV/profiles, proof of qualifications) will results in Zero (0) point awarded

Evaluation criteria 3: Technical Review Team

Description:

- Technical reviewer should have at least five (5) years previous experience in similar assignments for Schedule 3 A Public Entities supported by **contactable references**.
- Ability to work under pressure and adhere to tight deadlines.
- Good verbal and written communication skills, good interpersonal relations, time management, well organized, flexible and pay attention to details.
- Ability to develop solutions to a variety of problems in line with regulatory frameworks and advise accordingly.

	Technical Review Team
Non-Responsive (score 0)	Service provider has not provided proof of Technical Review team CV/profiles, proof of qualifications.
Poor (score 10)	Technical Review team have limited levels of experience (less than 5 years) based on their CV/profiles and proof of qualifications attached.
Good (score 20)	Technical Review team have extensive levels of experience (5-8 years) based on their CV/profiles and proof of qualifications attached
Excellent (score 30)	Technical Review team have outstanding levels of experience (more than 8 years) based on their CV/profiles and proof of qualifications attached.
	Failure to provide all of the following documents (technical Review team CV/profiles, proof of qualifications) will results in Zero (0) point being awarded

Evaluation criteria 4: Company Experience

Description:

The company must have the minimum requirements stated below and give references to similar projects executed during the last three (3) years in the table format.

The referees below should be identical to the reference letters provided.

- Extensive public sector knowledge, and in specific financial management expertise relating to a Schedule 3A Public Entity.
- Understanding of **all** applicable regulatory framework/s specific to this assignment
- Three years' relevant public sector experience,
- Minimum of three (3) references to be provided to demonstrate up-to-date GRAP and audit requirements understanding as per the above-mentioned requirements
- Advanced computer literacy with knowledge of the full MS Office suite analysis skills.

Company Name	Contact Person, phone number & email	Description of Service Rendered	Date when the service was rendered	value of the project.

The bidder will be evaluated on these criteria as follows:

	Bidder's (Company) Experience
Poor (score 0)	Company has less than 3 year experience, failed to provide documents and complete the table above
Good (score 5)	Company has limited experience in implementing and reviewing AFS in accordance to GRAP and NT guidelines (3 years in similar work). The service provider must attach a list of companies verified as per the table above.
Excellent (score 10)	Company has extensive experience in implementing and reviewing AFS in accordance to GRAP and NT guidelines (more than 3 years in similar work). The service provider must attach a list of companies verified as per the table above <i>The service provider must attach reference letters and complete the table above. Failure to provide both, will result in forfeiting 5 points</i>

D. PRICING SCHEDULE

Pricing Instructions

1. The Bidder must price all items;
2. Rates are to include all costs with no unspecified cost to allow for a fair evaluation.
3. Payment will be made based on the deliverables (proven progress) for the services rendered/goods received.
4. Payment will only be made on the basis of invoices provided.
5. Offer to be valid for 30 days from the bid closing date.
6. Please find the AFS and AR on the SANSA website for reference

Description	1 st Year	2 nd Year	3 rd Year	Total Price (Incl Vat)
GRAP review and implementation kick-off				
Report and continuous engagement on GRAP				
Compliance Implementation AFS.				
Preliminary review.				
1 st draft review				
2 nd draft and final technical review				
TOTAL CONTRACT AMOUNT (INCLUDING VAT)				

E. SPECIAL CONDITIONS

- a) Quotations to be returned to Boitumelo Maredi :bmaredi@sansa.org.za
- b) Contract will not be awarded unless supplier is registered on the Central Supplier Database. A supplier registration summary with a compliance tax status must be submitted with the proposal. Potential suppliers should contact SANSA should they require assistance in registering on the CSD) before the closing date of the bid.
- c) This RFP is part of the Supplier Development Programme (SDP). The recommended bidder will be required to sign the SDP agreement for shorter payment periods for EMEs.
- d) The offices of SANSA are situated at the following address:

**Shop 2 Enterprise Building
Mark Shuttleworth Street**

**The Innovation Hub
Pretoria, 0087**

F. TIMELINES

The successful service provider must be in the position to provide the service from the 2nd of January 2024 after the purchase order has been issued by SANSA.

G. SUPPORTING DOCUMENTATION AND MINIMUM CRITERIA

In order to demonstrate their capacity and score points with respect to the criteria, tenderers should provide the following supporting documentation.

- a. A method statement of how the tenderer proposes to implement the project.
- b. 3 References including organisation name, contact person and contact numbers;
- c. Proof of specific goals must be submitted in order to qualify for preference points (specific goals).
- d. Quotation must reflect a cost breakdown, where applicable, prices quoted must be inclusive of VAT.
- e. All pages of quotation must be signed by the authorised person.
- f. SANSA has the right to withdraw any quotation at any time within the validity of the quotation.
- g. SANSA reserves the right to invite bidders to present their bid proposals for final decision or visit the bidders' premises as part of the evaluation process.

H. DECLARATION

The undersigned, who warrants that he / she is duly authorized to do so on behalf of the enterprise:

- i) confirms that neither the name of the enterprise or the name of any partner, manager, director or other person, who wholly or partly exercises, or may exercise, control over the enterprise appears on the Register of Tender Defaulters established in terms of the Prevention and Combating of Corrupt Activities Act of 2004;
- ii) confirms that no partner, member, director or other person, who wholly or partly exercises, or may exercise, control over the enterprise appears, has within the last five years been convicted of fraud or corruption;
- iii) confirms that I / we are not associated, linked or involved with any other tendering entities submitting tender offers and have no other relationship with any of the tenderers or those responsible for compiling the scope of work that could cause or be interpreted as a conflict of interest;
- iv) confirms that the contents of this questionnaire/forms (SBD 4) are within my personal knowledge and are to the best of my belief both true and correct
- v) accept that, in addition to cancellation of a contract, action may be taken against me should the Declaration prove to be false.
- vi) confirms that the bidder has read the General Conditions of Contract (GCC) and agree with the conditions. The GCC can be found on <http://www.treasury.gov.za/divisions/ocpo/sc/generalconditions/>)

Signed

Date

Name

Position

Enterprise
name

BID CONDITIONS

1. Disqualification

Please note that if a bid document is not filled in correctly or completely, or complied with the specification, or is delivered/send after the bid closing date and time, or the supplier is not registered on the CSD or supplier has a non-compliant tax status, then unfortunately that bidder will be disqualified. Please return this document with the required supporting documents.

2. Bid Document Submission

Emailed tender documents will be accepted. However, the onus is on the tenderer to ensure that complete email documents have been received by the SANSA by the due date and time.

Please note that any alterations to the tender document other than filling in the tenderer's details and tender price will automatically disqualify the tenderer.

COMPLIANCE WITH PROTECTION OF PERSONAL INFORMATION ACT, 2013 (ACT NO. 4 OF 2013) ("POPIA")

1. The Constitution guarantees citizens the right to privacy, including the right not to have the privacy of their communications infringed.

2. POPIA aims to promote the protection of privacy through the application of its guiding principles for the processing of personal information in a context-sensitive manner.

Committed to your Privacy

3. SANSA fully comprehends that your personal and company information is valuable to you; your privacy is just important to SANSA. SANSA commits to safeguarding and lawfully processing your personal information.

Purpose for Processing your Personal Information

4. SANSA collects, holds, uses and discloses your personal information mainly to provide you with access to its services. SANSA will only process your personal information for a purpose you would reasonably expect, including:

- Complying with any legal and regulatory requirements such as contract agreements, etc.
- Confirming, verifying and updating your details.
- Invoicing or paying you to ensure payment and tax compliance.

5. SANSa may collect your personal information which may include your first name and last name, company name and its registration number, identity numbers, email address, physical or postal address, other contact information, banking details, etc.

Consent to Disclose and Share your Personal Information

6. SANSa may need to share your personal information, with third parties, to provide advice, and/or services. Where SANSa shares your personal information, it will take all reasonable precautions to ensure that the third party will treat your personal information with the same level of protection as required by SANSa.

Request and Access to your Personal Information

7. Should you require further information on this or have any concerns about how your personal information is processed or used, you can contact SANSa's Information Officer: Mr Humbulani Mudau on popi_paia@sansa.org.za.

8. You can request access to the personal information SANSa has on you at any time. If you think that SANSa has outdated information, you may request to update or correct it. You can also opt-out and request the removal of your personal information at any time. If there are any lawful reasons for requiring SANSa to retain any information, SANSa will advise so.

9. PLEASE TAKE NOTE that your personal information is securely hosted on infrastructure / system managed by SANSa. SANSa assures you that your information will not be shared for any marketing or promotional purposes without your consent.

10. SANSa will continue to manage, monitor, refine and develop policies, processes and systems. This will ensure that SANSa takes every practical and reasonable step(s) to ensure data protection, is in line with POPIA.

END