



REQUEST FOR QUOTATION (RFQ)

RFQ NUMBER	SS/359/07/2023
DATE ISSUED	07/08/2023
PROJECT NAME	Preferred Supplier for Fall Arrest and
	Basic Rescue Training for 3 years
CLOSING DATE AND TIME	17/08/2023 at 12PM
NAME OF PROPOSER/TENDERER	
CSD SUPPLIER NUMBER (MA NUMBER)	
TELEPHONE NUMBER	
FAX NUMBER	
EMAIL ADDRESS	
PHYSICAL ADRESS	
B-BBEE STATUS LEVEL OF CONTRIBUTION	
FULL NAME OF BIDDER OR HIS OR HER	
REPRESENTATIVE	
IDENTITY NUMBER	
POSITION OCCUPIED IN THE COMPANY	
(DIRECTOR, TRUSTEE, SHAREHOLDER)	
COMPANY REGISTRATION NUMBER	
TAX REFERENCE NUMBER	
VAT REGISTRATION NUMBER	
QUOTE PRICE (INCL VAT)	
SIGNATURE	
	1





Full details of directors / trustees / members / shareholders.

Full Name	Identity Number	Personal Tax Reference Number	State Employee Number / Persal Number

A. BIDDER'S DISCLOSURE (SBD 4)

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest 1 in the enterprise, employed by the state? YES/NO

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

1 the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.





Full N	lame	Identity Number	Name of State institution
2.2	, ,		dder, have a relationship uring institution? YES/NO
2.2.1	If so, furnish particulars:		
2.3	/ partners or any persor	n having a controlling other related enterprise	shareholders / members interest in the enterprise whether or not they are /NO
2.3.1	If so, furnish particulars:		
			•••••
			•••••
3 D	ECLARATION		
	I, the undersigned, (namin submitting the accomstatements that I certify t	, panying bid, do hereb	
3.1	I have read, and I under	stand the contents of t	his disclosure;
3.2	I understand that the disclosure is found not to	. , ,	vill be disqualified if this
3.3	The bidder has arrived of and without consultation	at the accompanying n, communication, agr wever, communicatio	bid independently from, eement or arrangement n between partners in a

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.





- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

Signature	Date
Position	Name of bidde





B. REQUEST FOR QUOTATION FOR PREFERRED SUPPLIER FOR FALL ARREST AND BASIC RESCUE TRAINING FOR 3 YEARS

1. BACKGROUND TO SANSA

The South African National Space Agency (SANSA) has a mandate, as outlined in the South African National Space Agency Act, 2008 (Act No 36 of 2008), to co-ordinate and integrate national space science and technology programmes and conduct long-term planning and implementation of space-related activities in South Africa, for the benefit of the citizens of South Africa

2. SCOPE OF WORK (TERMS OF REFERENCE)

SANSA Hermanus requires an accredited service provider to provide Fall Arrest and Basic Rescue training for its staff on an as-needed basis over a contract period of 3 years.

SANSA takes matters of safety very seriously and requires the service provider to be a member in good standing with the Institute for Work at Heights (IWH) and to provide training and training materials that comply with the requirements of the SAQC Unit standards stated below.

SANSA requires the training to take place in a suitable training facility in the Cape Town area or its immediate surrounds, within two hours driving time of Hermanus.

SANSA requires the training to take place on consecutive days, during regular office hours.

- Fall Arrest and Basic Rescue (3 days) SAQC <u>229998</u> and <u>229995.</u>
- 2. Fall Protection Planning (3 days) SAQC 229994





C. EVALUATION CRITERIA

SANSA promotes the concept of "best value" in the award of contracts, as opposed to merely looking for the cheapest price, which does not necessarily provide the best value. Best value incorporates the expertise, experience and technical proposal of the organisation and individuals who will be providing the service and the organisational capacity supporting the project team.

SANSA is committed to achieving Government's transformation objectives in terms of the Preferential Procurement Policy Framework Act.

The value of this bid is estimated not to exceed R1 million (all applicable taxes included) and therefore the **80/20** system shall be applicable.

Please Note: the above amount (R1 million) is not the budgeted amount for this project, but it is the Treasury threshold for written price quotations.

The procedure for the evaluation of responsive tenders is **price**, **functionality** (**quality**) **and preference** method. The evaluation of the bids will be conducted in the following two stages:

- Firstly, the assessment of quality will be done in terms of the evaluation criteria (Table 3) and the minimum threshold of 80 points explained below. A bid will be disqualified if it fails to meet the minimum threshold for functionality as per the bid invitation.
- Thereafter, only the qualifying bids are evaluated in terms of the 80/20 preference points systems, where the 80 points will be used for price and the 20 points will be awarded to a bidder for attaining the specific goals in accordance with the Table below.

1. Preference

Specific goals for this RFP and number of points are indicated as per the table 1 below.

Proof of the specific goals below must be attached and submitted with the bid document in order to qualify for the preference points (specific goals).

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

Table 1: Specific Goals and points





The specific goals allocated points in terms of this RFP	Number of points allocated (80/20 system)	Number of points claimed (80/20 system)
	(To be completed by the organ of state)	(To be completed by the tenderer)
1	20	
2	18	
3	14	
4	12	
5	8	
6	6	
7	4	
8	2	
Non-Compliant Contributor	0	
Total Points (Specific Goals)	20	

2. Eligibility Criteria

To be eligible for the functionality, price and preferencing evaluation, the bidder must submit the following as per table 2 below.

If there is "No" on the Table 2 below, the bidder who didn't submit the required document (s) with their bid will be requested in writing to submit them within three (3) working days for inclusion in the Bid Evaluation Committee item, if a bidder fails to submit on the 3rd working day, the relevant bid will be rejected.

Table 2: Eligibility Criteria

	Attached	
Criteria	(Yes/No)	Comments
CSD Registration Summary Report with		
a compliant tax status		
IWH Certification		





SAQC accreditation for training	
courses	
Within 2 hours travelling time from	
Hermanus	

3. Quality/Functionality:

Scores will be tabulated to 100 points. Respondents must score **80 points** and over to be assessed on their financial offer (Price) and preference (specific goals) score.

The allocation of points for the evaluation of quality/functionality is set out in Table 3

below:

Table 3: Quality/Functionality Criteria

Criteria	Maximum Points
Company Experience and Facilities	40
Trainer Experience	40
References	20
Total evaluation points for quality	100

Evaluation criteria 1: Company Experience and Facilities in providing Fall Arrest and Basic Rescue Training.

Description: The service provider should submit a brief company profile and indicate their experience in providing Fall Arrest and Basic Rescue Training, including the number of years that they have been active. A brief outline of the training facilities that will be used should be included. Web links are suitable if the company has a web presence. See table below.





Experience: Please attach company profile and indicate number of years' experience in the industry

ltem	Please Circl	е
I have attached my company profile	Yes	No
Company Webpage (insert address)	Yes	No
URL:		
Number of years' experience providing Fall Arrest and Basic Rescue Training.	< 5 years	>= 10 years

Score	Criteria
Poor	The bidder has not submitted a company profile or any
(Score= 0)	evidence of experience in Fall Arrest Training <u>or</u> the
	bidding company has less than 5 years of experience in
	the market. Either combination of the above will result in
	a score of zero (0).
Satisfactory	The supplier has presented a company profile or
(Score= 30)	evidence that shows that it can meet the scope of work
	and has adequate training facilities and the supplier has
	between 5 and 10 years of experience.
Good	The supplier has presented a company profile or
(Score= 40)	evidence that shows that it can meet the scope of work
	and has adequate training facilities and the supplier has
	more than 10 years of experience.





Evaluation criteria 2: Trainer Experience

Description: Service provider should provide the CV's of their key personnel that will be involved in the training, indicating number of years of experience and highest certification. The successful bidder must be in a position to provide SANSA with copies of the valid certifications on request for verification.

Score	Criteria
Poor	The service provider has not provided any CV's of their
(Score= 0)	key personnel or qualifications of the key personnel are
	not suitable of the unit standard. Any combination of the
	above will result in a score of zero (0)
Good	The service provider has provided CV's of their key
(Score= 40)	personnel who are suitably experienced and qualified to provide the training to the unit standard.





Evaluation criteria 3: References

Description: The supplier must provide at least one (1) contactable reference to whom services of a similar nature (Fall Arrest and Basic Rescue Training) have been supplied during last 3 years

Reference Name	Training Supplied	Date of service	Contact Details

Score	Criteria		
Poor	No customer references have been provided		
(Score= 0)			
Satisfactory	The supplier submitted one (1) or two (2) contactable		
(Score = 10)	references		
Good	The supplier submitted three (3) or more contactable		
(Score= 20)	references		





D. PRICING SCHEDULE

Pricing Instructions

- 1. The Bidder must price all items;
- 2. Rates are to include all costs with no unspecified cost to allow for a fair evaluation.
- 3. Payment will be made based on the deliverables (proven progress) for the services rendered/goods received.
- 4. Payment will only be made on the basis of invoices provided.
- 5. Offer to be valid for 30 days from the bid closing date.
- 6. Pricing Schedule is for evaluation purposes only.

DESCRIPTION	QTY	AMOUNT (EXCL VAT)
Fall Arrest and Basic Rescue (3 days) - SAQC <u>229998</u> and <u>229995.</u>		
Per participant.		
Year 1	1	
Year 2	1	
Year 3	1	
	1	
Fall Protection Planning (3 days) – SAQC <u>229994</u> . Per participant		
Year 1	1	
Year 2	1	
Year 3	1	
Any other costs per participant (specify)		
Year 1	1	
Year 2	1	
Year 3		
rear 3	1	
TOTAL AMOUNT (EXCLUDING VAT)		
VAT (15%)		
TOTAL AMOUNT (INCLUDING VAT)		





E. SPECIAL CONDITIONS

- a) Quotations to be returned to: B Mdodana <u>bmdodana@sansa.org.za</u>
- b) The service provider shall commit to post support where and when required by SANSA.
- c) Contract will not be awarded unless supplier is registered on the Central Supplier Database. A supplier registration summary with a compliance tax status must be submitted with the proposal. Potential suppliers should contact SANSA should they require assistance in registering on the CSD) before the closing date of the bid.
- d) The offices of SANSA are situated at the following address: Hospital Street Hermanus 7200

F. TIMELINES

The successful service provider must be in the position to provide the service immediately after the contract has been signed and on issue of a valid purchase order by SANSA. Exact dates of training to be discussed with the SANSA project manager and in accordance with any schedule of the service provider published in advance.

G. SUPPORTING DOCUMENTATION AND MINIMUM CRITERIA

In order to demonstrate their capacity and score points with respect to the criteria, tenderers should provide the following supporting documentation.

- a. At 1 one Reference including organisation name, contact person and contact numbers.
- b. IWH Certification
- c. Key personnel CV's
- d. Quotation must reflect a cost breakdown, where applicable, prices quoted must be inclusive of VAT.
- e. All pages of quotation must be signed by the authorised person.
- f. SANSA has the right to withdraw any quotation at any time within the validity of the quotation.
- g. SANSA reserves the right to invite bidders to present their bid proposals for final decision or visit the bidders' premises as part of the evaluation process.

H. DECLARATION

The undersigned, who warrants that he / she is duly authorized to do so on behalf of the enterprise:

i) confirms that neither the name of the enterprise or the name of any partner, manager, director or other person, who wholly or partly exercises, or may exercise,





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control over the enterprise appears on the Register of Tender Defaulters established in terms of the Prevention and Combating of Corrupt Activities Act of 2004;

- ii) confirms that no partner, member, director or other person, who wholly or partly exercises, or may exercise, control over the enterprise appears, has within the last five years been convicted of fraud or corruption;
- iii) confirms that I / we are not associated, linked or involved with any other tendering entities submitting tender offers and have no other relationship with any of the tenderers or those responsible for compiling the scope of work that could cause or be interpreted as a conflict of interest;
- iv) confirms that the contents of this questionnaire/forms (SBD 4) are within my personal knowledge and are to the best of my belief both true and correct
- v) accept that, in addition to cancellation of a contract, action may be taken against me should the Declaration prove to be false.
- vi) confirms that the bidder has read the General Conditions of Contract (GCC) and agree with the conditions. The GCC can be found on (http://www.treasury.gov.za/divisions/ocpo/sc/generalconditions/)

Signed	Date
Name	Position
Enterprise name	

BID CONDITIONS

1. Disqualification

Please note that if a bid document is not filled in correctly or completely, or complied with the specification, or is delivered/send after the bid closing date and time, or the supplier is not registered on the CSD or supplier has a non-compliant tax status, then unfortunately that bidder will be disqualified. Please return this document with the required supporting documents.

2. Bid Document Submission

Emailed tender documents will be accepted. However, the onus is on the tenderer to ensure that complete email documents have been received by the SANSA by the due date and time.

Please note that any alterations to the tender document other than filling in the tenderer's details and tender price will automatically disqualify the tenderer.

COMPLIANCE WITH PROTECTION OF PERSONAL INFORMATION ACT, 2013 (ACT NO. 4 OF 2013) ("POPIA")

- 1. The Constitution guarantees citizens the right to privacy, including the right not to have the privacy of their communications infringed.
- 2. POPIA aims to promote the protection of privacy through the application of its guiding principles for the processing of personal information in a context-sensitive manner.





Committed to your Privacy

3. SANSA fully comprehends that your personal and company information is valuable to you; your privacy is just important to SANSA. SANSA commits to safeguarding and lawfully processing your personal information.

Purpose for Processing your Personal Information

- 4. SANSA collects, holds, uses and discloses your personal information mainly to provide you with access to its services. SANSA will only process your personal information for a purpose you would reasonably expect, including:
- Complying with any legal and regulatory requirements such as contract agreements, etc.
- Confirming, verifying and updating your details.
- Invoicing or paying you to ensure payment and tax compliance.
- 5. SANSA may collect your personal information which may include your first name and last name, company name and its registration number, identity numbers, email address, physical or postal address, other contact information, banking details, etc.

Consent to Disclose and Share your Personal Information

6. SANSA may need to share your personal information, with third parties, to provide advice, and/or services. Where SANSA shares your personal information, it will take all reasonable precautions to ensure that the third party will treat your personal information with the same level of protection as required by SANSA.

Request and Access to your Personal Information

- 7. Should you require further information on this or have any concerns about how your personal information is processed or used, you can contact SANSA's Information Officer: on popi_paia@sansa.org.za.
- 8. You can request access to the personal information SANSA has on you at any time. If you think that SANSA has outdated information, you may request to update or correct it. You can also opt-out and request the removal of your personal information at any time. If there are any lawful reasons for requiring SANSA to retain any information, SANSA will advise so.
- 9. PLEASE TAKE NOTE that your personal information is securely hosted on infrastructure / system managed by SANSA. SANSA assures you that your information will not be shared for any marketing or promotional purposes without your consent.
- 10. SANSA will continue to manage, monitor, refine and develop policies, processes and systems. This will ensure that SANSA takes every practical and reasonable step(s) to ensure data protection, is in line with POPIA.

END