



REQUEST FOR QUOTATION (RFQ)

RFQ NUMBER	SS/281/10/2021
DATE ISSUED	22/10/2021
PROJECT NAME	Consulting services for a Building Management Solution
CLOSING DATE AND TIME	02/11/2021
COMPULSORY BRIEFING SESSION	Wednesday 27 October 2021 at 11:00
CSD NUMBER	
NAME OF PROPOSER/TENDERER	
TELEPHONE NUMBER	
FAX NUMBER	
EMAIL ADDRESS	
PHYSICAL ADDRESS	
B-BBEE STATUS LEVEL OF CONTRIBUTION	
FULL NAME OF BIDDER OR HIS OR HER REPRESENTATIVE	
IDENTITY NUMBER	
POSITION OCCUPIED IN THE COMPANY (DIRECTOR, TRUSTEE, SHAREHOLDER)	
COMPANY REGISTRATION NUMBER	
TAX REFERENCE NUMBER	
VAT REGISTRATION NUMBER	
QUOTE PRICE (INCL VAT)	
SIGNATURE	

Full details of directors / trustees / members / shareholders.

Full Name	Identity Number	Personal Tax Reference Number	State Employee Number Persal Number

1. DECLARATION OF INTEREST (SBD 4)

Any legal person, including persons employed by the state¹, SANSA Board members or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where-

- The bidder is employed by the state;
- SANSA Board member; and/or
- the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid

¹“State” means –

- (a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);
- (b) any municipality or municipal entity;
- (c) provincial legislature;
- (d) national Assembly or the national Council of provinces; or
- (e) Parliament

<p>Are you or any person connected with the bidder presently employed by the state? If so, furnish the following particulars: Name of person / director / trustee / shareholder/ member:..... Name of state institution at which you or the person connected to the bidder is employed..... Position occupied in the state institution:..... Any other particulars:.....</p>	<p>YES / NO</p>
<p>If you are presently employed by the state, did you obtain the appropriate authority to undertake remunerative work outside employment in the public sector? If yes, did you attach proof of such authority to the bid document? (Note: Failure to submit proof of such authority, where applicable, may result in the qualification of the bid If no, furnish reasons for non-submission of such of:.....</p>	<p>YES / NO YES / NO</p>
<p>Did you or your spouse, or any of the company's directors / trustees / shareholders / members or their spouses conduct business with the state in the previous twelve months? If so, furnish particulars:.....</p>	<p>YES / NO</p>
<p>Do you, or any person connected with the bidder, have any relationship (family, friend, other) with a person employed by the state and who may be involved with the evaluation and or adjudication of this bid? If so, furnish particulars:.....</p>	<p>YES / NO</p>
<p>Are you, or any person connected with the bidder aware of any relationship (family, friend, other) between any other bidder and any person employed by the state who may be involved with the evaluation and or adjudication of this bid? If so, furnish particulars:.....</p>	<p>YES / NO</p>
<p>Do you or any of the directors / trustees / shareholders / members of the company have any interest in any other related companies whether or not they are bidding for this contract? If so, furnish particulars:.....</p>	<p>YES / NO</p>

2. Declaration of Bidder's past supply chain management practices (SBD 8)

This Standard Bidding Document must form part of all bids invited.

It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system

The bid of any bidder may be disregarded if that bidder, or any of its directors have-

- 2.3.1 Abused the institution's supply chain management system
- 2.3.2 Committed fraud or any other improper conduct in relation to such system; or
- 2.3.3 Failed to perform on any previous contract.

2.4 In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

Item	Question	Yes	No
2. 4.1	<p>Is the bidder or any of its directors listed on the National Treasury's database as companies or persons prohibited from doing business with the public sector?</p> <p>(Companies or persons who are listed on this database were informed in writing of this restriction by the National Treasury after the <i>audi alteram partem</i> rule was applied).</p>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
2.4.1.1	If so, furnish particulars:		
2.4.2	<p>Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)?</p> <p>To access this Register enter the National Treasury's website, www.treasury.gov.za, click on the icon "Register for Tender Defaulters" or submit your written request for a hard copy of the Register to facsimile number (012) 3265445.</p>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
2.4.2.1	If so, furnish particulars:		
2.4.3	<p>Was the bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years?</p>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
2.4.3.1	If so, furnish particulars:		
2.4.4	<p>Was any contract between the bidder and any organ of state terminated during the past five years on account of failure to perform on or comply with the contract?</p>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
2.4.4.1	If so, furnish particulars:		

3. Certificate of Independent Bid Determination (SBD 9)

3.1 This Standard Bidding Document (SBD) must form part of all bids¹ invited.

3.2 Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).² Collusive bidding is a pe se prohibition meaning that it cannot be justified under any grounds.

3.3 Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:

- a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
- b. cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.

This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.

In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:

¹ Includes price quotations, advertised competitive bids, limited bids and proposals.

² Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.

Certificate of Independent Bid Determination

I, the undersigned, in submitting the accompanying bid

(Bid Number and Description)

in response to the invitation for the bid made by:

(Name of Institution)

do hereby make the following statements that I certify to be true and complete in every respect:

I certify, on behalf of: _____ that:

(Name of Bidder)

- A. I have read and I understand the contents of this Certificate;
- B. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
- C. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
- D. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
- E. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
 - (a) Has been requested to submit a bid in response to this bid invitation;
 - (b) Could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
 - (c) Provides the same goods and services as the bidder and/or is in the same line of business as the bidder
- F. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium³ will not be construed as collusive bidding.
- G. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
 - (i) prices;
 - (ii) geographical area where product or service will be rendered (market allocation)
 - (iii) methods, factors or formulas used to calculate prices;
 - (iv) the intention or decision to submit or not to submit, a bid;
 - (v) the submission of a bid which does not meet the specifications and conditions of the bid;

or

(vi) bidding with the intention not to win the bid.

H. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.

I. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

³ Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

J. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

REQUEST FOR QUOTATION FOR A CONSULTANT TO PROVIDE A BUILDING MANAGEMENT SOLUTION

The South African National Space Agency (SANSA) requires a consultant to provide a Building Management Solution **for the Hermanus division of SANSA located in Hermanus, Western Cape.**

The South African National Space Agency (SANSA) has a mandate, as outlined in the South African National Space Agency Act, 2008 (Act No 36 of 2008), to co-ordinate and integrate national space science and technology programmes and conduct long-term planning and implementation of space-related activities in South Africa, for the benefit of the citizens of South Africa

4.1 SCOPE OF WORK

The Hermanus campus of the South African National Space Agency (SANSA) is situated on 16 hectares of land in the Westcliffe suburb of Hermanus. The facility includes approximately 10 main building areas that are mostly offices, laboratories, and boardrooms. There are three accommodation blocks on the site that house tenants. The SANSA Hermanus facility is currently undergoing major developments, especially with the addition of several new buildings to support migrating to a 24/7 operational Space Weather Centre. In addition to the Space Weather Centre, a new Generator House and an additional guest house is being added. The student residence accommodation block will be extended by another wing in 2022.

There is one site access point to the campus controlled by a security guarding arrangement. SANSA contracts a private security company for guarding and monitoring services.

SANSA is also currently preparing to apply for National Key Point status for the Hermanus campus, which brings it's own set of requirements for security, and access control.

SANSA now has the opportunity to relook in how security, access control, environmental monitoring, and related facilities management is handled on the campus – i.e. implementing a Building Management Solution. The solution needs to bring together the existing facility aspects (buildings, access points etc.) as well as integrate the new infrastructure. The older access control and monitoring systems can be replaced if deemed necessary.

The services of a consultancy is needed to assist SANSA in:

- Understand the security requirements of the National Key Point act
- Performing a full site assessment to determine:
 - Security / access control requirements
 - Environmental monitoring requirements, eg. water consumption monitoring, fire detection etc.
 - HVAC control and monitoring requirements
 - Electrical monitoring and control requirements
- Establish a full set of user requirements for the site working together with SANSA representatives and architects/engineers working on the new Space Weather Centre construction project. These should be presented in the form of a design proposal report that includes both hardware and software components needed.
- Compile a detailed set of tender specifications for the implementation of a complete Building Management System
- Assist with tender process to appoint a system installer of the identified Building Management System solution.
- Supervise/project manage the installation and configuration of the Building Management System.
- Provide and/or assist with proper training, on operation of the BM system.

On completion of the project provide SANSA with detailed documentation sets (diagrams, etc)

The objective of the Building Management Solution is to provide the following integrated solutions:

- Access Control
- Airconditioning (HVAC)
- Electricity Usage monitoring (lighting)
- Water usage monitoring
- Fire Panel Monitoring
- Intruder Alarm monitoring
- CCTV monitoring
- Automatic Louvre control
- LPG Gas level indication
- Diesel level indication

The Building Management Solution functions should include at least the following:

- Management of SANSA's building services from a central location through a user friendly interface
- Controlling and optimising SANSA's operational requirements
- Ability to monitor and manage building services and equipment ensuring they are all operating efficiently and reliably
- Monitoring condition status and identifying early failure or wear and tear
- Report on diagnostic data
- The system must have capability to integrate with any other subsidiary system
- The system must provide reports on building and system performance using logged data on plant operation and environmental conditions.

Please NOTE the following important considerations:

- Project management of the installation of hardware, software and any other components needed for a turnkey solution should be included in the proposal.
- The solution must incorporate the entire campus – existing buildings and new buildings.
- The estimated timeline for successfully implementing the solution should be indicated.
- A compulsory briefing session will be held on site at SANSA Hermanus on Wednesday 27 October 2021 at 11:00.
- The SANSA Hermanus campus is located in the Westcliff suburb of Hermanus in the Western Cape, and bidders must note that they will need to visit the site to assess and implement the solution.

EVALUATION CRITERIA

SANSA promotes the concept of “best value” in the award of contracts, as opposed to merely looking for the cheapest price, which does not necessarily provide the best value. Best value incorporates the expertise, experience and technical proposal of the organisation and individuals who will be providing the service and the organisational capacity supporting the project team.

SANSA is committed to achieving Government’s transformation objectives in terms of the Preferential Procurement Policy Framework Act.

The value of this bid is estimated not to exceed R1 000 000 (all applicable taxes included) and therefore the 80/20 system shall be applicable.

Please Note: the above amount (R1 000 000) is not the Budget Amount for this Project but is the Treasury threshold for request for quotation (RFQ).

- Only bidders who meet eligibility requirements (Table 2) will be evaluated on quality or functionality.
- The assessment of quality will be done in terms of the evaluation criteria (Table 3) and the minimum threshold of 80 points explained below. A bid will be disqualified if it fails to meet the minimum threshold for functionality as per the bid invitation
- Bids are evaluated in terms of the 80/20 preference points systems, where the 80 points will be used for price and the 20 points will be awarded to a bidder for attaining the B-BBEE status level of contributor in accordance with the Table below

Preference

(A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE)

Calculation of points for B-BBEE status level contributor

Points will be awarded to a bidder for attaining the B-BBEE status level of contributor in accordance with the Table 1 below

B-BBEE Status Level of Contributor	Number of points (80/20 system)
1	20
2	18
3	14
4	12
5	8
6	6
7	4
8	2
Non-compliant contributor	0

Eligibility Criteria

To be eligible for the functionality, price and preferencing evaluation, the bidder must submit the following as per table 1 below. If the answer is “No” on the Table 1 below, the bidder who didn’t submit the required document (s) with their bid will be requested in writing to submit them within three (3) working days for inclusion in the Bid Evaluation Committee item, if a bidder fails to submit on the 3rd working day, the relevant bid will be rejected.

Table 1: Eligibility Criteria

Criteria	Attached (Yes/No)	Comments
CSD Registration Summary Report with a compliant tax status		
Compulsory Site meeting		

Quality/Functionality:

Scores will be tabulated to 100 points. Respondents must score **80 Points** and over to be

Assessed on their financial offer and preference score.

The allocation of points for the evaluation of quality/functionality is set out in Table 3 below:

Table 3:

Criteria	Maximum Points
Company's experience	50
Key Staff qualifications and experience	30
Project Plan	20
Total evaluation points for quality	100

Evaluation criteria 1: Company Experience

Provide a detailed Company profile and list of all Building Management system related projects that have been successfully completed over the past 5 years and on-going projects with similar scope of this document, include the duration of each project and contract periods.

Score	Supply of items
0	Bidder did not provide a detailed company profile; bidder did not list of any projects. Any combination of the above conditions will result in a score of zero.
30	Bidder provided a company profile and two (2) Building Management system design projects including ongoing projects
40	Bidder provided a company profile and between three (3) and four (4) Building Management system design projects including ongoing projects
50	Bidder provided a company profile and five (5) or more Building Management system design projects including ongoing projects

Company name	Contact person	Address	Contact details	Value and project details

Evaluation criteria 2: Key Staff Qualifications and Experience

Provide the details of the qualified engineer/technician specialising in Building Management systems who will be responsible for designing and drafting the specifications of the system. The primary engineer/technician allocated to this project must have experience of at least 3 years. Please indicate in the proposal if more than 1 resource will be available for this project.

Score	Criteria Details
0	Bidder did not provide any minimum qualifications for team members allocated to this project or the team members allocated do not have engineering/technical qualifications or the team members have less than 3 years experience (any one of the above will result in a score of 0)
20	Bidder submitted a copy of only a primary engineer/technician qualifications, AND the Engineer/Technician has at least 3 years experience on related projects. Bidder should complete the table below to indicate the project details that the primary resource has been involved in.
30	Bidder submitted a copy of the primary engineer/technician qualifications, AND the Engineer/Technician has at least 3 years experience on related projects. Bidder also submitted details of additional resources making up a team that will be available for SANSA's project. Bidder should complete the table below to indicate the project details that these resources have been involved in.

Company name	Contact person	Project details	Resource involved	Level of involvement of primary resource and/or team members

Evaluation criteria 3: Project Plan

Indicate project methodology specific to the SANSA Hermanus site and the scope of work. Include additional recommendations which fall outside the parameters of the scope of work and would provide added value. Clearly indicate recommendation/s and timelines in the proposed plan

Score	Project Plan
0	Service provider did not supply a project plan OR supplied a poorly articulated project plan that did not meet the scope of work (any of these will result in a score of 0)
10	Service provider supplied a project plan that met the scope of work
20	Service provider supplied a project plan that met the scope of work and included additional recommendations

5 PRICING SCHEDULE

Pricing Instructions

1. The Bidder must price all items;
2. Pricing must include all costs with no unspecified cost to allow for a fair evaluation.
3. Payment will be made based on the deliverables (proven progress) for the services rendered/goods received.
4. Payment will only be made on the basis of invoices provided.
5. Offer to be valid for 30 days from the bid closing date.
- 6 Pricing must include travelling costs and any costs associated with the location of the facility.
- 7 Pricing will be split up in two parts:
 - 7.1 Part 1 – Building Management Solution Design, Proposal, Specification and Evaluation (all cost must be included in table below)
 - 7.2 Part 2 – Consultancy and Project Management Services. (not for evaluation purposes)

Part 1:	
Itemised description	Price (incl. VAT)
Research and Information Gathering	
Design Cost	
Specification Costs	
Traveling to Hermanus - Please specify how many trips are catered for.	
Costs (Other – please specify)	
Total (including VAT)	
Part 2:	
Itemised description	Price (incl. VAT)
Rate per hour for primary resource	
Rate per hour for additional resource (specify)	
Rate per hour for additional resource (specify)	
Project Management Fee	
Rate per km for travel	

Please clearly indicate how the project management fee will be calculated and if it is fixed or variable.

Travel disbursements will be made on actual trips taken; If accommodation and/or air travel is required SANSA will make those arrangements directly.

7. SPECIAL CONDITIONS

- a) RFQ responses to be returned to Ms N Strauss
nstrauss@sansa.org.za / 028 312 1196
- b) The facilitator shall have an excellent command of both spoken and written English.
- c) Payment will be done on deliverables achieved, with payments done within 30 days of receipt of invoice.
- d) Contract will not be awarded unless supplier is registered on the **Central Supplier Database**. A supplier summary indicating compliant tax status should be submitted with the proposal. Potential suppliers should contact SANSA for assistance in registering on the CSD.
- e) Please note that all services and requirements are to be rendered on site at the SANSA Hermanus facility at the address given in g.
- f) SANSA reserves the right to select any, all or no options offered to best suit the needs of SANSA and its budget.
- g) The offices of SANSA are situated at the following address:
Hospital Street
Westcliff
Hermanus
7200

8 TIMELINES

The successful service provider must be in the position to commence immediately weeks after SLA has been signed by both parties and the purchase order has been issued by SANSA.

9 SUPPORTING DOCUMENTATION AND MINIMUM CRITERIA

In order to demonstrate their capacity and qualify with respect to the criteria, RFQ should provide the following supporting documentation.

- a. A method statement of how the service provider proposes to implement the project (deep cleaning and servicing of sanitary bins). The Supplier should provide the following documentation:
 - o Service proposal including Service schedule,
 - o Resource allocation, and
 - o Organogram showing the team of people available for service delivery as per scope of work
- b. A B-BBEE status level verification certificate must be submitted in order to qualify for preference points for B-BBEE);
- c. A supplier summary indicating valid tax clearance should be submitted with the proposal. Potential suppliers should contact SANSA should they require assistance in registering on the CSD.
- d. Quotation must reflect a cost breakdown, where applicable, prices quoted must be inclusive of VAT. The quote must be valid for a period of 30 days.
- e. Quotation to include travelling, training aids and certificates of completion
- f. Quotation should be quoted per day not per person.
- g. All pages of quotation must be signed by the responsible person
- h. SANSA has the right to withdraw any quotation at any time within the validity of the quotation.
- i. SANSA reserves the right to invite suppliers/companies to present their bid proposals for final decision

10. DECLARATION

The undersigned, who warrants that he / she is duly authorized to do so on behalf of the enterprise:

- i) confirms that neither the name of the enterprise or the name of any partner, manager, director or other person, who wholly or partly exercises, or may exercise, control over the enterprise appears on the Register of Tender Defaulters established in terms of the Prevention and Combating of Corrupt Activities Act of 2004;
- ii) Confirms that no partner, member, director or other person, who wholly or partly exercises, or may exercise, control over the enterprise appears, has within the last five years been convicted of fraud or corruption;
- iii) confirms that I / we are not associated, linked or involved with any other tendering entities submitting tender offers and have no other relationship with any of the tenderers or those responsible for compiling the scope of work that could cause or be interpreted as a conflict of interest; and ;
- iv) Confirms that the contents of this questionnaire/forms (SBD 4, 8 & 9) are within my personal knowledge and are to the best of my belief both true and correct
- v) Accept that, in addition to cancellation of a contract, action may be taken against me should the Declaration prove to be false.
- vi) Confirms that the bidder has read the General Conditions of Contract (GCC) and agree with the conditions. The GCC can be found on SANSA website (<http://www.sansa.org.za/images/Procurement/GCC/GCC.pdf>)

Signed

Date

Name

Position

*Enterprise
name*

Please note that if the supporting documentation is not provided then the submission will be classified as non-responsive.

Tender Conditions

1. Disqualification

Please note that if a tender document is not filled in correctly or completely, or is delivered/send after the tender closing time, or the valid tax clearance certificate is not submitted with the proposal, then unfortunately that tenderer will be disqualified. Please return this document with the supporting documents including the valid tax clearance certificate.

2. Tender Document Submission

Faxed and emailed tender documents will be accepted. However, the onus is on the tenderer to ensure that complete faxed or email documents have been received by the SANSA by the due time.

Please note that any alterations to the tender document other than filling in the tenderer's details and tender price will automatically disqualify the tenderer.

END