















ANNUAL REPORT
2011-12



South African National Space Agency (SANSA)
Building 23, CSIR
Meiring Naudé Road,
Brummeria
Pretoria
Gauteng,
South Africa

South African National Space Agency (SANSA) PO Box 484, Silverton 0127, Gauteng, South Africa

(T) 012 842-7800 (F) 012 842-7809 information@sansa.org.za http://www.sansa.org.za

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# CHAIRPERSON'S **STATEMENT**

The South African National Space Agency (SANSA) has been operational for one year. It has made significant strides towards contributing to one of the key national objectives: transforming South Africa from a largely resource-based economy to a knowledge-based economy through skills development, innovation, sustainable development and positively impacting on the quality of lives of South Africans. This is the first Annual Report generated by SANSA and it highlights the Agency's contribution towards achieving its set goals.

SANSA has a mandate to drive the promotion and use of space and cooperation in space-related activities. To achieve this mandate, SANSA fosters research in space science, advances scientific engineering through human capital, and supports the creation of an environment conducive to industrial development in space technologies within the framework of national government policy. This policy includes the Ten-Year Innovation Plan, National Space Strategy and South African Earth Observation Strategy, along with consideration of the New Growth Path and National Development Plan: Vision for 2030. In line with these national imperatives, SANSA has five strategic programmes, namely Corporate Support, Earth Observation, Space Operations, Space Science and Space Engineering.

As per their reputation, our directorates deliver highquality products and services to our stakeholders and clients. A good platform has now been laid for SANSA to deliver on every aspect of its mandate.

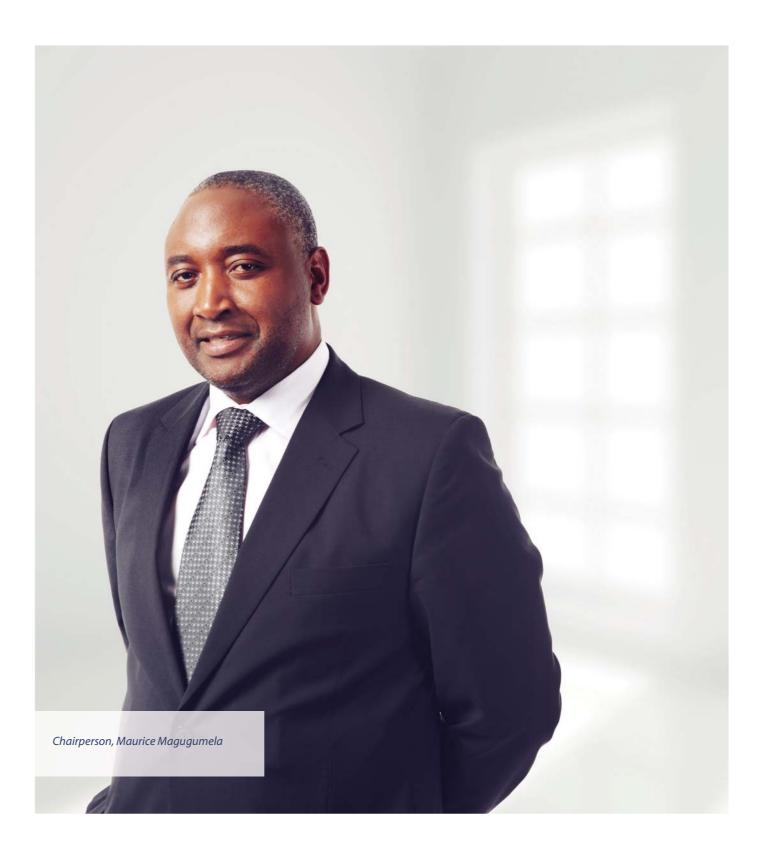
I wish to express my appreciation to the Department of Science and Technology, fellow Board members, SANSA management and staff, as well as to all the SANSA stakeholders, clients and partners who have provided support and direction to SANSA during its first year of operation. As SANSA progresses into its second year of operation, the Board is confident that the Agency will progressively increase its contribution to the advancement of the Department of Science and Technology's Strategic Plan and to the National System of Innovation while abiding 'in service of humanity'.

Mr Maurice Magugumela Chairperson of the SANSA Board Accounting Authority

As a public entity, SANSA needs to excel on two key fronts: good corporate governance and meeting the institutional performance mandate.

> The key focus areas for the SANSA Board have been to provide governance, strategic planning and performance management of SANSA. As a public entity, SANSA needs to excel on two key fronts: good corporate governance and meeting the institutional performance mandate. I am delighted to report that the organisation has laid a good foundation of corporate governance in its first year of operation. Major policies have been developed and implemented, and governance structures and related internal control measures are in place.

> With respect to the institutional performance side, SANSA has been able to perform well against set targets while concurrently establishing the essential operating processes and organisational infrastructure.



# CEO'S **OVERVIEW**

The South African National Space Agency (SANSA) was established in 2010. Following a period of rapid growth and transition during its first year of operation, the Agency has made significant advancements towards addressing its key mandate of deriving greater value from space science and technology for the benefit of South African society.

SANSA has achieved numerous successes and South African firsts in its pursuit of scientific excellence. Through the dedication and hard work of its employees and stakeholders, the Agency has taken steps towards satisfying targets set out in the National Space Strategy

and the Grand Challenge of Space Science and Technology within the Department of Science and Technology's Ten-Year Innovation Plan.

Among the key highlights, after a year of operation, is SANSA's successful contribution towards creating societal benefits by providing government with tools and resources to improve the planning and monitoring of housing service delivery and better resource management. Despite experiencing some difficulty in the harsh space environment, the mission of SANSA's technology demonstrator, SumbandilaSat, has been an overall success. After almost two years in space, the

CEO, Sandile Malinga

satellite has delivered 1 128 highly usable and cloudfree images that should prove to be of great value to the country. SANSA's data collection, processing and distribution have been successful. It also implemented the data access catalogue, facilitating easy access to SANSA data. In addition, SANSA delivered the SPOT flagship product to its key clients, largely in the public sector.

SANSA's Space Operations directorate has been successful in providing telemetry, tracking and command support to many international space nations, thus positioning South Africa as a reliable and serious space player. SANSA currently provides launch support in excess of 40% of the total space market share. The successful launch support for NASA's Mars Science Laboratory in November 2011 was certainly one of the directorate's main highlights during the past financial year. This mission is significant in its aims, which include establishing whether the Mars environment supports any life and exploring the current geographical composition of the planet.

All the goals set out for SANSA align to its mandate of bringing the benefits of space science and technology to fellow South Africans.

The Space Science directorate, based in Hermanus, has been instrumental in driving human capital development through the utilisation of space science as a vehicle to stimulate an interest in science and engineering and to drive research and innovation. In its contribution to knowledge creation, the directorate has published a number of research papers with the purpose of increasing humankind's understanding of the universe. A number of flagship projects have been pursued in Antarctica and on the South African mainland.

Our directorates have hosted numerous international visitors and researchers who have often been instrumental in establishing strategic partnerships for SANSA. This engagement with the scientific community enables us to constantly strive for excellence in our products and services while remaining at the forefront of technological developments and gaining an insight

into challenges facing the space industry.

In this, its first Annual Report, SANSA highlights its journey of successes and challenges as it forges ahead in the achievement of its targets while simultaneously putting the necessary policies, processes and organisational structures into place. All the goals set out for SANSA align to its mandate of bringing the benefits of space science and technology to fellow South Africans. These goals aim to generate benefits to our society and to develop a knowledge-based workforce while creating intellectual and economic value for South Africa that will enable the country to integrate successfully into the global society.

SANSA remains committed to supporting and integrating the efforts of all stakeholders, industry and academic partners active in the field of space science and technology for the greater benefit of South Africa. We have a great deal more to achieve as we progress towards the establishment of South Africa's first National Space Programme. This endeavour has seen the successful collaboration of national stakeholders from government, industry, academia and the public in order to create a new piece of South African heritage. SANSA looks forward to sharing the ground-breaking impact this programme will make in its contribution towards the New Growth Path and National Development Plan: Vision for 2030 in its next Annual Report.

I wish to acknowledge the outstanding contribution made by our staff, partners and stakeholders towards achieving our strategic goals for the past year. I am encouraged by their clear commitment to the realisation of SANSA's mandate.

Watch this space as SANSA ensures South Africa's space activities are integrated and optimised for the maximum benefit of our citizens through the fostering of research in space science, the advancement of scientific engineering, and the support of an environment conducive to industrial development.

Dr Sandile Malinga SANSA Chief Executive Officer

# PERFORMANCE & GOVERNANCE OVERVIEW



# SPACE IS ALL **AROUND US**

Our Earth-space infrastructure in the Antarctic enables us to monitor space weather and its effects on the Earth.



# ANNUAL PERFORMANCE **HIGHLIGHTS**

### World-class and efficient services and societal benefits (Societal Capital)

- SANSA acquired and archived 34 terabytes (Tb) of Earth observation satellite data for numerous societal delivery needs, such as geo-spatial information for natural resource (water, land, etc.) management, environmental management and sustainability, agriculture and food security, rural development and urban planning, disaster management, and policy formulation and decision-making.
- SANSA rendered satellite launch support to 18 global satellites, including the US\$2.3 billion National Aeronautics and Space Administration (NASA) Mars Science Laboratory (MSL) mission that aims to land and operate a rover named Curiosity on the surface of Mars.
- SANSA delivered the Informal Settlement Atlas as part of the North West Informal Settlement Upgrading Programme (NWISUP). The atlas provides spatial information about informal settlements that can be used to efficiently locate these settlements and quantify the provincial housing delivery.

2011 saw the launch of the SANSA Space Weather Centre at the SANSA Space Science Directorate in Hermanus by Minister Naledi Pandor.

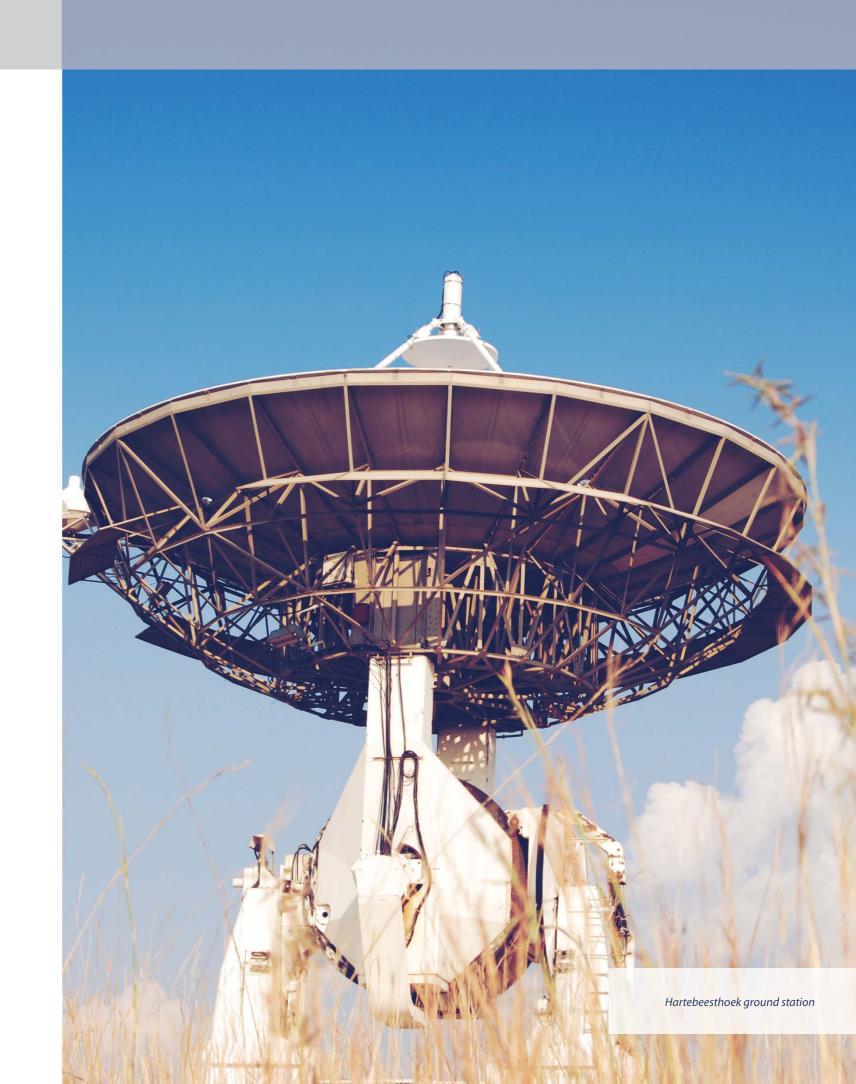
- Cutting-edge research, development, innovation, technology and applications (Intellectual Capital)
  - SANSA provided 40 TB of Earth observation satellites data for research and knowledge creation.

### Effective development of human capital, transformation, science advancement and engagement of the citizenry (Human Capital)

- Through collaborative student training, SANSA developed human capital in Earth Observation techniques such as remote sensing, image processing, data management, electronics, satellite technology and distributed satellite data to 41 Honours, 95 MSc and 48 PhD students.
- SANSA developed human capital in space science by training and supervising eight interns, 18 MSc and 12 PhD students.
- SANSA promoted and advanced science among the youth and the public by engaging 8 436 learners at SANSA facilities, hosting 324 educators and holding 15 public engagement activities.

### Globally competitive national space industry (Economic Capital)

 SANSA made an active contribution to the South African space industry through research, technological advancement, science advancement and local and global partnerships, as well as provided services that stimulated industry growth. This enabled SANSA Earth Observation to derive 27% of its income from collaborative projects with industry.



# LEGISLATIVE & STRATEGIC **OVERVIEW**

### Legislative Mandate

SANSA derives its mandate from the South African National Space Agency Act (SANSA Act No. 36 of 2008). According to Section 4 of the Act, the object of SANSA is to:

- 1. promote the peaceful use of space
- support the creation of an environment conducive to industrial development in space technology
- 3. foster research in space science, communications, navigation and space physics
- advance scientific, engineering and technological competencies and capabilities through human capital development (HCD), outreach programmes and infrastructure development
- 5. foster international cooperation in spacerelated activities

### Strategic Mandate

SANSA primarily derives its strategic mandate from the:

- 1. Ten-Year Innovation Plan
- 2. National Space Strategy
- 3. South African Earth Observation Strategy

### Vision

To be a leading contributor to the perpetual advancement of society through the benefits of space science and technology.

### Mission

SANSA's five-fold mission statement, which spans its legislative mandate, is to:

- 1. enable the delivery of space-related services to the citizens of South Africa
- 2. support, guide and conduct research and development (R&D) in space science and engineering and the practical application of the innovations they generate
- 3. stimulate interest in science and develop human capacity in space technologies in South Africa

- 4. nurture space-related partnerships to enhance South Africa's standing in the community of nations
- 5. grow South Africa's contribution to the global space value chain

# Sansa's mission is succinctly captured in the agency's motto:

"In service of humanity"

### Values

- 1. Teamwork
- 2. Respect
- Service
- 4. Excellence
- 5. Personal growth
- 6. Integrity

### Value Proposition

Towards the realisation of its mission, SANSA has defined a five-point value proposition to create:

- 1. Societal Capital
- 2. Intellectual Capital
- 3. Human Capital
- 4. Economic Capital
- 5. Global Capital



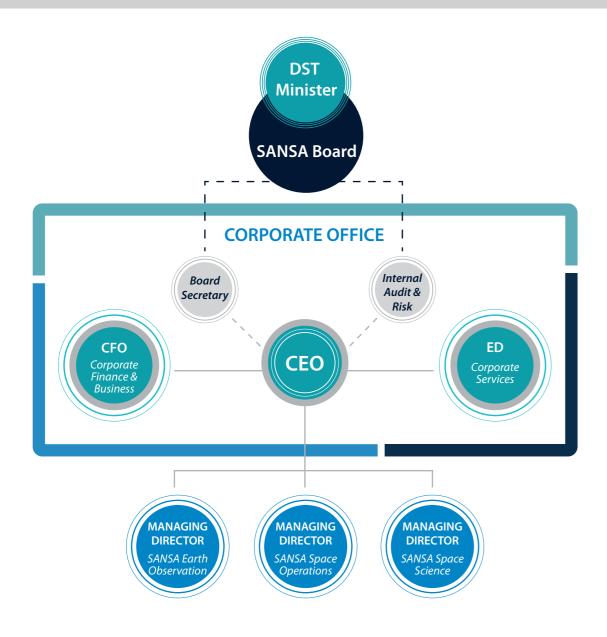
### Strategic Goals

The 2011–2012 SANSA Annual Performance Plan indicates how the respective business units within SANSA intend to contribute towards achieving the following strategic goals:

- 1. World-class and efficient services and societal benefits (Societal Capital)
- 2. Cutting-edge research, development, innovation, technology and applications (Intellectual Capital)
- 3. Effective development of human capital, transformation, science advancement and engagement of the citizenry (*Human Capital*)
- 4. Globally competitive national space industry (Economic Capital)
- 5. Make South Africa a recognised global space citizen (Global Capital)

LEGISLATIVE & STRATEGIC OVERVIEW

# CORPORATE GOVERNANCE



### Governing Board

The functions of the SANSA Board as outlined in Section 9 of the SANSA Act (No. 36 of 2008) are to:

- 1. perform any function imposed upon it in accordance with a policy direction issued by the Minister and in terms of the SANSA Act
- 2. oversee the functions of the Agency
- 3. monitor the research priorities and programmes of the Agency
- 4. give effect to the strategy of the Agency, in the performance of its functions
- 5. notify the Minister immediately of any matter that may prevent or materially affect the achievement of the objectives of the Agency
- 6. establish or disestablish organisational divisions of the agency, as appropriate, after consultation with the Minister

The other responsibilities of the Board are as outlined in the Board charter.



# SANSA **BOARD**



MR MAURICE MAGUGUMELA



DR SANDILE MALINGA



MS JOY-MARIE LAWRENCE BOARD MEMBER



DR ROBERT SCHOLES
BOARD MEMBER



MS LOUISA MOGUDI

# SANSA **BOARD**



**DR ELIZABETH GAVIN**BOARD MEMBER



MR LEEANDRAN ANNAMALAI BOARD MEMBER



MR MTHOBISI ZONDI BOARD MEMBER



MR POTLAKI MAINE BOARD MEMBER

# SANSA **BOARD**



**DR LEE-ANNE MCKINNELL**BOARD MEMBER



ADV. TSHEKO RATSHEKO BOARD MEMBER



CAPT. MPHO MAMASHELA BOARD MEMBER



MR VINCENT GORE

# COMMITTEES OF THE **BOARD**

The membership of the Board and its attendance record in 2011/12 is reflected in the following table:

\frac{1}{4}		√ √ √ <b>%</b>	√ √ √ %
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<b>√</b>	/ /		✓
	/ /	✓	✓
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### Business Planning and Governance (BPG) Committee

The main function of the BPG Committee is to provide strategic direction to the executive management team by recommending and reviewing strategic actions to the Board and monitoring organisational performance. The membership of the committee and its attendance record in 2011/12 is reflected in the following table:

Name	08/04/11	05/07/11	18/08/11	13/09/11	13/10/11	14/12/11	30/01/1
Mr Leeandran Annamalai	√	✓	✓	✓	✓	✓	✓
Dr Lee-Anne McKinnell	✓			✓	*	*	*
Capt. Mpho Mamashela	√		✓		✓	✓	
Dr Elizabeth Gavin	✓	✓	✓	✓		✓	✓
Ms Joy-Marie Lawrence	✓			✓			✓
Dr Robert Scholes	•		✓				✓
Dr Sandile Malinga	✓	✓	✓	✓	✓	✓	✓

### Finance, Audit and Risk (FAR) Committee

The FAR Committee fulfils a vital role in Corporate Governance by assisting the Board in discharging its duties relating to the safeguarding of assets, oversight on the operation of adequate systems controls, the assessment of a going-concern status, the reviewing of and reporting on financial information, and the review of the Annual Financial Statements for recommendation to the Board.

The membership of the committee and its attendance record in 2011/12 is reflected in the following table:

Name	12/04/11	04/07/11	06/09/11	20/09/11	22/02/12
Ms Joy-Marie Lawrence	√		✓	✓	✓
Mr Mthobisi Zondi	√	✓			
Mr Vincent Gore	√	✓	✓	✓	✓
Adv. Tsheko Ratsheko	√	✓	✓		✓
Dr Sandile Malinga	•	✓	✓		✓

### Human Resources (HR) Committee

The primary objective of the Human Resources Committee is to develop and monitor the implementation of a competitive human resources strategy to ensure that SANSA is able to attract, retain and develop the best possible talent to enable organisational performance.

The membership of the committee and its attendance record in 2011/12 is reflected in the following table:

Name	11/04/11	12/05/11	30/06/11	27/09/11	06/03/12
Adv. Tsheko Ratsheko	√	✓	<b>√</b>	✓	✓
Dr Lee-Anne McKinnell	•	✓		*	*
Ms Louisa Mogudi	√	✓	✓	✓	✓
Mr Potlaki Maine	√		✓	✓	✓
Dr Sandile Malinga	✓	✓	✓		✓

✓ Attendance

# CORPORATE **MANAGEMENT**

### Corporate Executive

The Corporate Executive Management, under the CEO, is the executive committee of SANSA and is responsible for the executive leadership and day-to-day operational management of SANSA. It consists of:

- Dr Sandile Malinga, Chief Executive Officer (CEO)
- Ms Bulelwa Pono, Chief Financial Officer (CFO)
- Mr Zweli Ndziba, Executive Director (ED): Corporate Services
- Ms Thandeka Mxenge, Board Secretary and Legal Officer



**DR SANDILE MALINGA**CHIEF EXECUTIVE OFFICER
(CEO)

### Senior Management

The Corporate Senior Management under the CEO is the second highest management committee of SANSA and is responsible for the operational management of SANSA. It consists of:

- Dr Sandile Malinga, Chief Executive Officer (CEO)
- Ms Bulelwa Pono, Chief Financial Officer (CFO)
- Mr Zweli Ndziba, Executive Director (ED)
- Ms Thandeka Mxenge, Board Secretary and Legal Officer
- Dr Lee-Anne McKinnell, Managing Director (MD): SANSA Space Science
- Mr Raoul Hodges, Managing Director (MD): SANSA Space Operations

### Management Forum

The Management Forum consists of the Corporate Senior Management, middle management and key staff members. It meets twice a year and is a platform for discussing and implementing corporate-wide and operational strategies.



MS BULELWA PONO
CHIEF FINANCIAL OFFICER
(CFO)



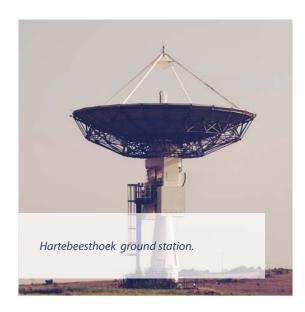
MR ZWELI NDZIBA
EXECUTIVE DIRECTOR (ED)
CORPORATE SERVICES

# INSTITUTIONAL PERFORMANCE REPORT









# Goal 1: World-class and efficient services and societal benefits (Societal Capital)

Globally, space science and technology is finding application in all areas of human endeavour, including the conservation of our natural environment and global change monitoring; natural resource management; agriculture and food security; economic activity; disaster management; urban planning and rural development; health, safety and security; navigation and logistics; and decision-making and policy enforcement. It is for this reason that this industry has grown by 5.5% in 2011. In this regard, SANSA is well aligned to position South Africa as a beneficiary of space assets and applications. In an effort to achieve this, SANSA has set, as its first goal, a strategic intent to provide "world-class and efficient services for societal benefits".

SANSA allocates the bulk of its resources to achieving this goal, which comprise approximately R23.5 million for satellite data access to continually maintain a comprehensive satellite sensor portfolio, including SPOT, Landsat and MODIS. Satellite image data totalling 34Tb was collected. The Data Information Management System (DIMS), which includes an online data catalogue for Earth Observation, was implemented to improve data access. The completion of the new generation Landsat processing system, LPGS, created an advanced capability to produce processed Landsat images at the same standard delivered by the United States Geological Survey (USGS). The result is improved high calibre radiometric and geometrical product that will contribute to improved time series analytical results.

In its first year of operations, SANSA contributed to efforts that resulted in creating societal benefits. SANSA Earth Observation, in collaboration with SATPLAN, finalised and delivered the Informal Settlement Atlas as part of the North West Informal Settlement Upgrading Programme (NWISUP). The atlas series provides a systematic way of monitoring informal settlement growth patterns and assists local and provincial authorities in planning, implementing and monitoring informal settlement development programmes. The annual SPOT-5 mosaic was released to government departments and other public entities. This is a useful resource that is used by over 60 public entities from Statistics South Africa to the Presidency.

SANSA uses its ground station at Hartebeesthoek for numerous space operation activities, including launch and early orbit support for the local and international space industry and governments. During the year, SANSA has served international markets by supporting 18 spacecraft launches and eight in-orbit tests.

Together with the ground-hosting services, this generated about R35 million in revenue. One of the missions supported by SANSA was the US\$2.3 billion NASA Mars Science Laboratory (MSL) mission which aims to land and operate a rover named Curiosity on the surface of Mars. The mission will assess whether Mars is, or ever was, an environment able to support microbial life. It will also analyse rock and soil samples on the planet. This is part of NASA's Mars Exploration Program, a long-term plan for the robotic exploration of Mars. Other science missions supported by SANSA included the India-France Megha-Tropiques, and the Argentina-America SAC-D mission. The bulk of the launches, however, were for satellite communication. SumbandilaSat mission control continued well with a total of 951 passes monitored. The last image was downloaded on 27 July 2011 and the last thematic mapper (TM) data was drawn on 4 February 2012.

The SANSA Space Weather Centre at the SANSA Space Science directorate in Hermanus has been fully operational since 2011. As the sun reaches its peak in activity (solar maximum), the centre actively provides information and monitors the space weather conditions for the general public and government officials. It has also hosted a number of international space weather experts.

### Goal 2: Cutting-edge research, development, technology, innovation and applications (Intellectual Capital)

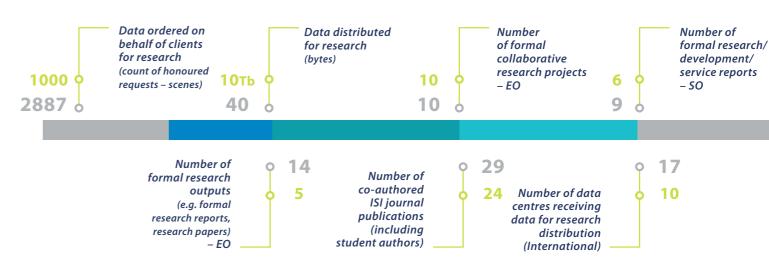
SANSA serves the intellectual, technological and innovation needs of the country through continuous cutting-edge and capital-intensive R&D platforms that are easily accessible to researchers, students and other trainees for R&D purposes. In line with this strategic goal, SANSA has engaged in a number of activities with the aim of advancing research and development objectives.

In contributing to the national drive to move from a resource-based economy to a knowledge-based economy, SANSA played an important role in knowledge creation. A total of 29 research papers were published, at least nine R&D/technical reports were produced, and a number of scientific conferences were attended. To facilitate research, 2 887 satellite image scenes were ordered on request and over 40 Tb of image data was distributed. A total of 20 data centres (17 international) were provided with scientific data. Over 30 research visitors were hosted at SANSA Space Science.

Numerous multi-national projects were undertaken, including three European Union (EU) FP7 projects.

### **KEY PERFORMANCE INDICATOR (KPI)**

### 



These included: the PLASMON objective to create a real-time data assimilative model of the plasmasphere using data from whistlers and field line resonances; the SATSA aim to build capacity in satellite navigation in anticipation of the imminent deployment of EGNOS (European Geostationary Navigation Overlay Service) in South Africa; the Garnet-E focus on disaster management; and the GeoNetCab focus on GEO-related capacity building. Other multinational projects included the African Monitoring of the Environment for Sustainable Development workshop (AMESD), TIGER – with a focus on water, and the Multiangle Imaging SpectroRadiometer (MISR).

Space science research conducted in Antarctica and neighbouring islands under the South African National Antarctic Programme (SANAP) secured funding to continue with the related projects.

The roll-out of research instrumentation under the National Equipment Programme (NEP) of the National Research Foundation (NRF) was successfully undertaken. It included the Magnetotelluric (MT) stations that will be used as reference stations during surveys of the subterranean conductivity of the South African crust by researchers under the leadership of experts from the Department of Geology at the Tshwane University of Technology (TUT). These stations will also measure the magnetic environment as required by SANSA. SANSA hosted many workshops, including Garnet-E, IRI, PLASMON and TIGER.

# ■ Goal 3: Effective development of human capital, transformation, science advancement and engagement of the citizenry (Human Capital)

Aspiring to address the country's skills needs in the Science, Engineering and Technology (SET) domain and the acutely low (28.3%) enrolment in the SET fields, SANSA utilises the novelties associated with space as a vehicle to stimulate interest in SET. SANSA participated in several science and youth events, including SciFest Africa, the Rand Show, National Science Week, World Space Week, and Public Service Week. The SANSA Space Lab, a mobile learning unit sponsored by the NRF and DST, has extended the reach of the SANSA science advancement programmes beyond the previously feasible 200 km radius of Hermanus. In excess of 9 000 learners and over 350 teachers have visited SANSA facilities. A larger audience was reached offsite through the activities mentioned.

Apart from targeting the youth, SANSA also focuses on the overall improvement of the scientific literacy of the general population through its investment in organising open days, public lectures and similar activities. International partnerships enabled SANSA to use the visit of a Russian cosmonaut and an American astronaut as part of space science awareness activities. Both the electronic and print media were extensively engaged to inform the general public about SANSA and space science and technology.

SANSA supports formal training initiatives and provided at least 30 Masters and PhD students with funding and/ or supervision. These were predominantly space science students. Several short-term training courses were run by the SANSA directorates covering a wide spectrum of areas within Space Science, Earth Observation and Navigation, with attendance exceeding 500 participants. Some of the notable training workshops or sessions include the SANSA-COSPAR MISR workshop, NASSP, SATSA training, SAAF training and TIGER training.

### | Goal 4: Globally competitive national space industry (Economic Capital)

In order to contribute to the development of an efficient national intelligent transportation system and hence improve the country's competitiveness, SANSA has been actively involved in numerous initiatives, including the development of a space-based augmentation system for the region by Space operations. As part of this project, several staff visited Toulouse in France to develop and source funding for the expansion of EGNOS into South Africa and the SADC region. Since the primary "client" for EGNOS is the air traffic navigation sector, SANSA collaborated closely with ATNS, the CAA and SAMSA, which report to the Department of Transport.

SANSA met with Convergence Partners (a South African investment management and advisory firm, focused on the telecommunications, media and technology sectors in emerging markets, with a principal focus on Africa) to learn more about its recently launched satellite, New Dawn, and its service and product offering to the African continent. Discussions centred on a possible collaborative expansion of satellite communications to rural South African schools in the future. SANSA also explored potential collaboration with Cell C in the area of extended ICT and telecommunications platforms to support SANSA's strategic initiatives, particularly the mobile distribution of space-based content for societal benefits.

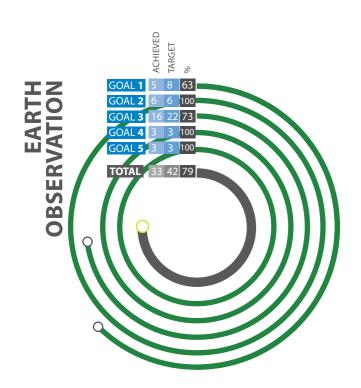


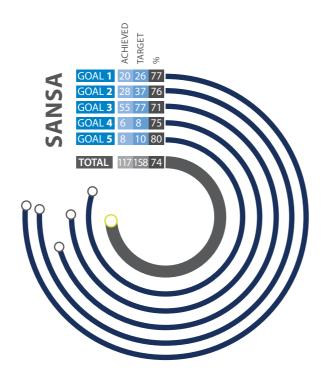
National consultation has been conducted to establish programmes that would form part of the National Space Programme (NSP). This consultation included discussions with industry, science councils and universities on possible Centres of Competence, Centres of Excellence, Research Chairs and dedicated nationwide HCD programmes.

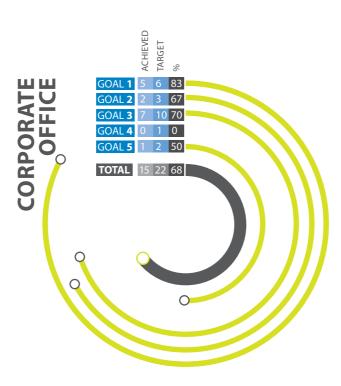
### Goal 5: Make South Africa a recognised global space citizen (Global Capital)

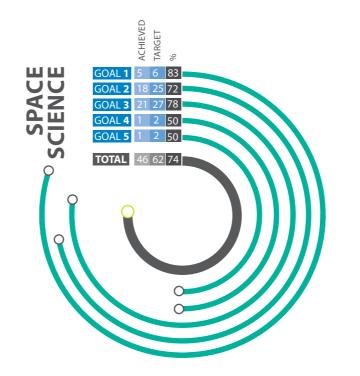
SANSA is the primary point of contact and the face of South Africa in the global space arena. It is a vehicle for strategically positioning the country among the community of space-faring nations. SANSA met with a total of 13 space agencies during the year under review. Further, the Agency hosted foreign visitors from Thales, Arianespace, Astrium and IntelSat. SANSA participated in multi-national projects, including PLASMON, AMESD, TIGER, GEONetCab and GARNET-E. The Agency also participated in multi-national forums, such as GEO, CEOS and ALC.

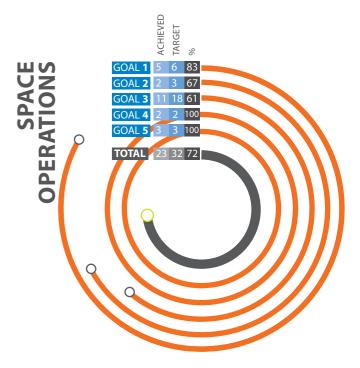
SANSA has contributed data to a number of global data centres, including INTERMAGNET, DIDBase, SEC, SuperDARN, IPS Radio & Space Services, SPIDR and WWLLN.











### Consolidated SANSA Performance

Measuring the overall success of the Agency is a constant challenge, given that the various key performance indicators have differing levels of significance, resource demands and work effort. This being said, a reasonable first order approximation of success was to quantify the proportional achievement of the set targets on a value-neutral basis. Adopting this approach, SANSA achieved 74% of the overall set targets, with SANSA Earth Observation leading at 79%, followed by SANSA Space Science at 74%, SANSA Space Operations at 72% and SANSA Corporate Office at 68%.

Performance against SANSA Goal 1: World-class and efficient services and societal benefits (Societal Capital) was exceptional at a consolidated 77% target achievement across all SANSA units. The unit performance ranged from 63% in SANSA Earth Observation to 83% in the other three business units. This demonstrated how SANSA is fulfilling its value proposition of contributing to the improvement of the quality of life of South Africans in a sustained and conserved environment through the use of space science and technology for day-to-day societal benefits. Given that SANSA Earth Observation is the primary driver for Goal 1, there is a need to increase the success rate to at least 75% in the coming financial year.

SANSA achieved 76% of all targets in fulfilling Goal 2: Cutting-edge research, development, technology, innovation and applications (Intellectual Capital).

The continued excellence in providing geo-spatial data, value-added data products, information and services to R&D and tertiary education institutions enabled SANSA to leverage space science and technology as a vehicle to increase South Africa's intellectual capital and advance the country's technological capital and global new knowledge share. The primary drivers of R&D, namely SANSA Space Science and SANSA Earth Observation, delivered well on this goal.

The average performance level of 71% on SANSA Goal 3: Effective development of human capital, transformation, science advancement and engagement of the citizenry (Human Capital) is good.

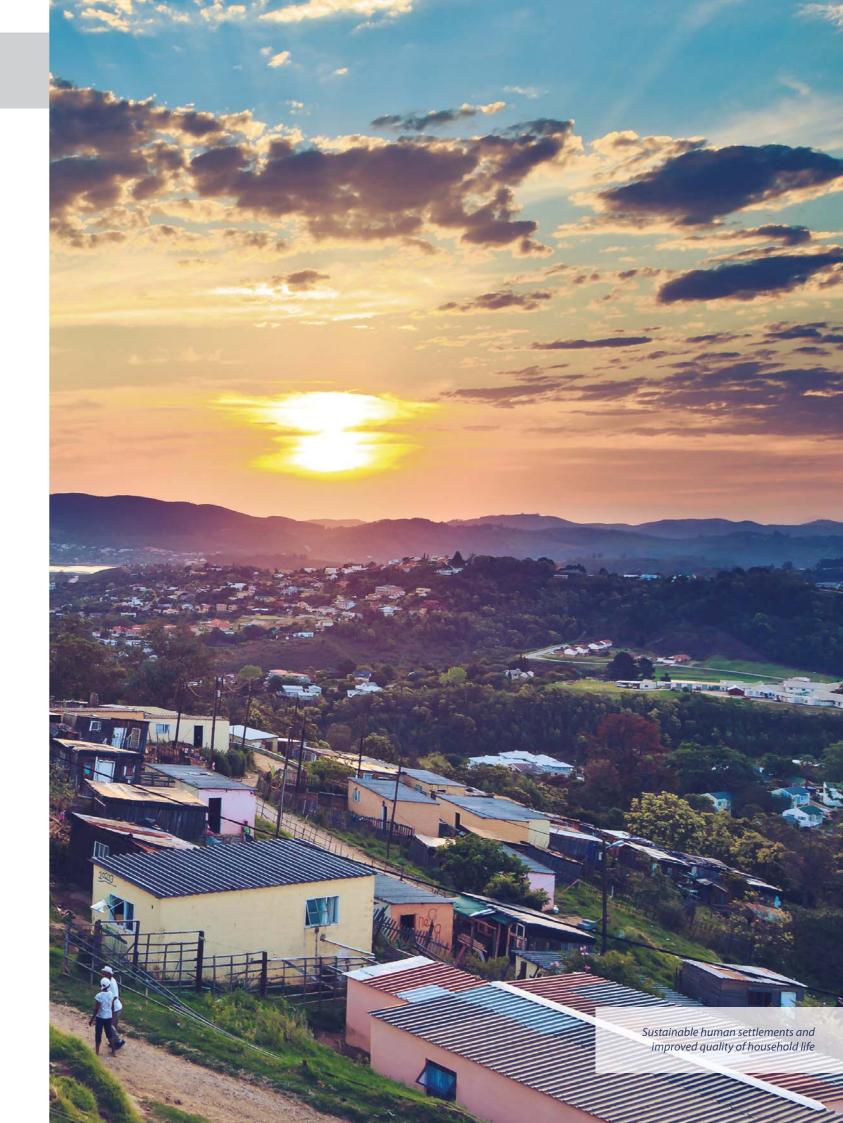
The achievement of this goal remains a core objective of SANSA in enabling human capital development and achieving equity and transformation. SANSA Space Science performed exceptionally well in this goal, achieving 78% of set targets. This goal forms a key focus area of the directorate.

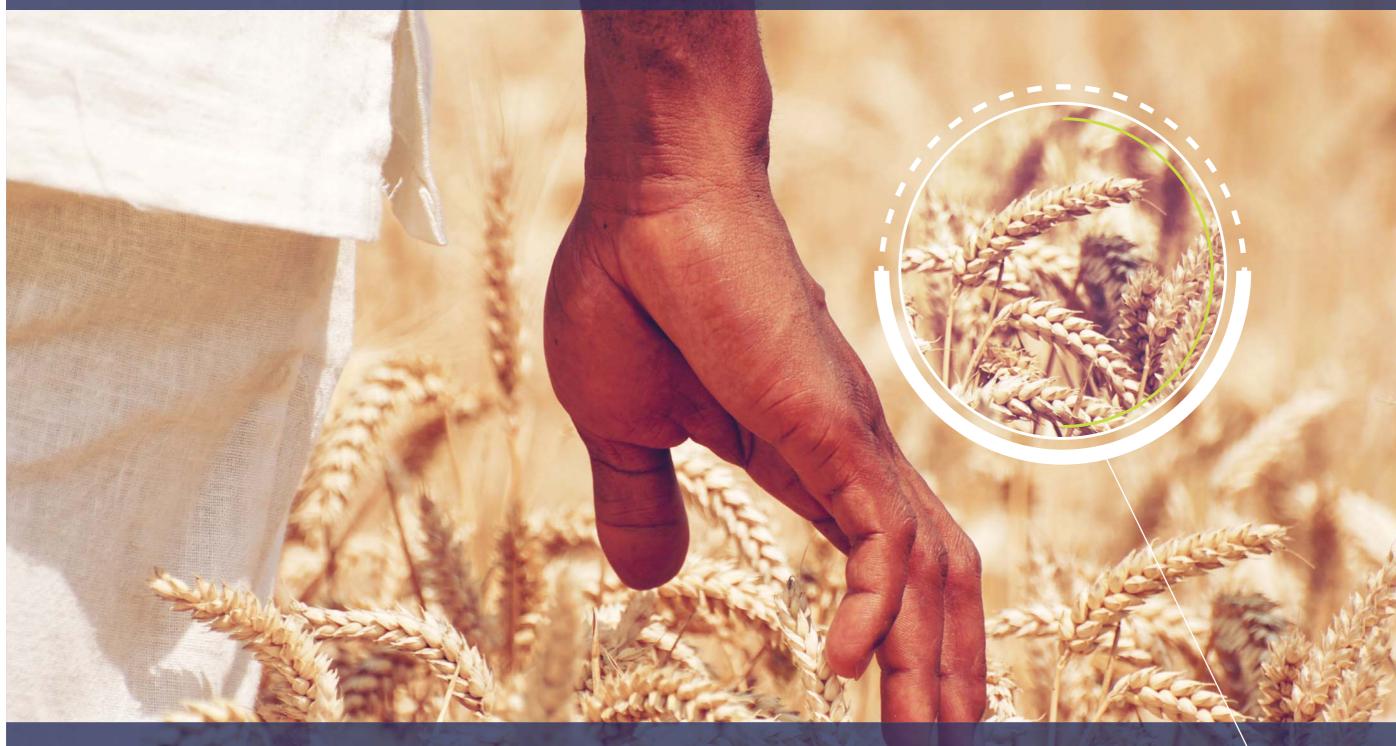
Performance on SANSA **Goal 4: Globally competitive national space industry (Economic Capital)** and **Goal 5: Make South Africa a recognised global space citizen (Global Capital)** was achieved at 75% and 80% respectively. This confirms SANSA's commitment to promoting South Africa as an emerging global space player.

# ■ Mapping of SANSA Goals to Government Outcomes

SANSA's performance contributes to government outcomes, as indicated in the following table:

Key Government Outcome	Goal 1	Goal 2	Goal 3	Goal 4	Goal 5
Improved quality of basic education			✓		
A long and healthy life for all South Africans					
All people in South Africa are safe and feel safe	✓	✓			✓
Decent employment through inclusive economic growth		✓			✓
A skilled and capable workforce to support an inclusive growth path			<b>√</b>		
An efficient, competitive and responsive economic infrastructure network		✓		✓	✓
Vibrant, equitable and sustainable rural communities with food security for all	✓	✓			✓
Sustainable human settlements and improved quality of household life	✓	✓			✓
A responsive, accountable, effective and efficient local government system	✓	✓			✓
Environmental assets and natural resources that are well protected and continually enhanced	✓	✓			✓
Create a better South Africa and contribute to a better and safer Africa and world	<b>√</b>	✓	✓	✓	✓
An efficient, effective and development oriented public service and an empowered fair and inclusive citizenship					





# SPACE IS ALL AROUND US

Meteorological satellites enable us to predict weather for farming.



### Programmes overview

Structurally, SANSA consists of a Corporate Office and three directorates that give effect to its goals. These are:

- SANSA Corporate Support
- SANSA Earth Observation
- SANSA Space Operations
- SANSA Space Science

The SANSA Space Engineering directorate has not yet been established and is planned for the future.

### SANSA CORPORATE OFFICE

### CORPORATE SUPPORT PROGRAMME

SANSA Earth	SANSA Space	SANSA Space	SANSA Space
Observation Directorate	Operations Directorate	Science Directorate	Engineering Directorate
Earth Observation Programme	Space Operations Programme	Space Science Programme	Space Engineering Programme

- Goal 1: World-class & efficient services & societal benefits (Societal Capital)
- Goal 2: Cutting-edge research, development, innovation, technology & applications (Intellectual Capital)
- Goal 3: Human capital development, transformation & science advancement (Human Capital)
- Goal 4: Globally competitive national space industry (Industrial Capital)
- Goal 5: Make South Africa a recognised global space citizen (Global Capital)

An outline of the performance of the different units and the programmes they drive follows.

### SANSA Corporate Office: Corporate Support Programme

### **Functional Focus**

The SANSA Corporate Office ensures that the agency is operationally efficient, cost-effective and properly managed, complies with good corporate governance principles, and fosters seamless integration and collaboration among all SANSA directorates.

This is achieved through key corporate management functions for the executive and administration, human resources, the finance and supply chain, information and communications technology, planning and performance, stakeholder relations, corporate communication and

science advancement, audit and risk, and the board secretariat and legal management services.

### Strategic Objectives

The Corporate Support programme has five key objectives, namely:

- 1. Management and leadership excellence
- Operational excellence, particularly in finance, SCM, HR and ICT, which form the core of SANSA's operations
- 3. Excellence in planning and performance management

- 4. Effective communication and stakeholder relations
- 5. Sound corporate governance

### **Performance Highlights**

### **CEO'S OFFICE**

### Internal Audit and Risk

Guided by the legislative requirements, the following policies have been developed and approved by the SANSA Board:

- Enterprise Risk Management Policy and Strategy
- 2. Enterprise Risk Management Charter
- 3. Code of Business Conduct
- 4. Fraud Prevention Plan

The SANSA risk analysis has culminated in a corporate top ten risk matrix, mitigation strategies and a three-year audit plan. SANSA's disaster recovery and business continuity plans are currently incoherent among the directorates, and a process is under way to harmonise these in the 2012/2013 financial year. SANSA launched its fraud prevention/anti-corruption hotline – Tip-Offs Anonymous, which is one of the strategic initiatives detailed in the fraud prevention plan.

### Planning and performance management

The planning and performance management unit finalised the SANSA Strategic Plan and Annual Performance Plan, and initiated the process of developing unit-specific strategies and Annual Operating Plans. The unit also coordinated the development of the National Space Programme (NSP): Space Vision 2030, as well as the quarterly performance reporting of SANSA. A planning, monitoring, evaluation and reporting plan has been developed to align with government planning and reporting cycles.

### Stakeholder Engagement

SANSA takes its partnerships with African countries seriously and, in this regard, engaged with representatives from Botswana, Madagascar, Kenya, Gabon and Ghana. Discussions on partnerships were held with representatives from the Algerian Space Agency (ASAL) and the Nigerian Space Agency (NASRDA). SANSA also took part in the African Leadership Conference (ALC) on space science and technology where the partnership on the African Resource Management Constellation (ARMC) was re-affirmed.

SANSA has engaged with numerous global space agencies, including the Indian Space Research Organisation (ISRO), Roscosmos, NASA, the Canadian Space Agency (CSA), the State Space Agency of Ukraine (SSAU), the German Space Agency (DLR), the Brazilian Space Agency (AEB),

the Pakistan Space & Upper Atmosphere Research Commission (SUPARCO) and the European Space Agency (ESA). The main objective of these discussions were to establish collaborations in areas of mutual interest in Earth observation, such as capacity development, research and development, image processing, and the processing of value-added remote-sensing products. Under the European Union-South Africa Cooperation, the South African Department of Science and Technology and SANSA, together with the European Commission and the European Space Agency, held the annual Space Dialogue to discuss and review progress made under the Cooperation in the field of space.

SANSA met with Arianespace to discuss Arianespace's launch service offerings. As part of its contribution to multi-national forums, SANSA took part in the Committee on Earth Observation Satellites (CEOS) Plenary and in the Group on Earth Observation (GEO) plenary. In partnership with the European Space Agency (ESA), SANSA hosted an event on space-based monitoring of global change at the UN's 17th Session of the Conference of Parties (COP 17) on climate change.

### Communication and Science Advancement

SANSA and its value proposition have been profiled in numerous publications accessing key stakeholder audiences of government, industry and academic decision-makers. The National Space Programme garnered much media interest and coverage, with the media being invited to two significant forums as well as a social media campaign to encourage public participation. Interviews were arranged for a number of our young Black male and female researchers in various youth and career publications. These included the Mail & Guardian, My Future and Career Focus. The SANSA CEO and selected management have been interviewed during the annual review period by Business Day, Engineering News, Sunday Times, Mail & Guardian, Pretoria News, Eye Witness News, Position IT, IT Web, SABC, eTV and various radio stations.

A total of 14 media releases were sent to media over this period and a total of seven advertorials were placed with a value of approximately R250k (for six advertorials) and a rerun of one advertorial placed for free. Media briefings totalled four this past year, with the focus on the International Astronautical Congress (IAC) 2011 and the National Space Programme. The majority of media coverage contained information on solar activity, NSP, TIGER workshops and Satellite technology used for provincial planning and development. The media report for the period under review indicates a return on investment of all media (not paid for) to be in excess of R7 million.

The reputation management indicators reveal the vast majority of the coverage to be positive to neutral with minimal negative perceptions. Various advertorials were placed on the benefit of investing in SANSA and space science and technology in South Africa. Internal communication skills development to improve the capacity and capability of the workforce was implemented through a series of communication tips via e-mail. The internal newsletter for SANSA serves to regularly update all employees on what has happened across all units of SANSA.

### Finance and Procurement Division

### **Financial Control and Governance**

The refinement of the configuration of the financial management system has progressed to provide a measure of stability in the system. The finance team conducted an asset verification exercise in all business areas with assistance from a consulting service provider. Standardised reporting templates have been formulated and tested for the new financial year. This will ensure consistency in financial reporting for the entity. In line with the Public Finance Management Act (PFMA), a dedicated Supply Chain Management (SCM) unit under the CFO has been fully established.

### **Corporate Services Division**

### **Human Resources**

### **Organisational Culture**

The establishment of SANSA has resulted in the amalgamation of the former Satellite Applications Centre (SAC) of the CSIR, the Hermanus Magnetic Observatory (HMO) of the NRF, and the newly established Corporate Office. As with any merger of entities, the establishment has required an alignment of our people to the mandate, vision and mission of SANSA. To achieve the alignment, core SANSA values to underpin the desired organisation culture have been institutionalised through the "Earn Your STRIPEs" values campaign.

### **HR Systems and Processes**

To ensure integration and alignment across SANSA, all HR systems and processes have been standardised and are informed by a comprehensive suite of HR policies developed during the period under review.

### Performance Management

The Agency has developed and implemented a performance management and development framework and system to ensure individual and organisational performance. The performance management and development system is aligned to SANSA's strategic and

operational plans, and facilitates employee performance evaluations.

### Training

The Training and development of staff is a key focus area and SANSA is committed to maintaining high standards of service and performance delivery by supporting and training staff through training plans which aim to develop both technical and people skills. During the period under review our training focused mainly on capacity building for staff to be able to effectively work with newly implemented SANSA systems and processes.

### **Employee Benefits**

SANSA expresses its employee value proposition through employee benefit programmes other than remuneration as part of the retention programme. During the period under review, medical aid, retirement and group life schemes, and a staff bursary scheme were developed and implemented. A benefits harmonisation process was also undertaken.

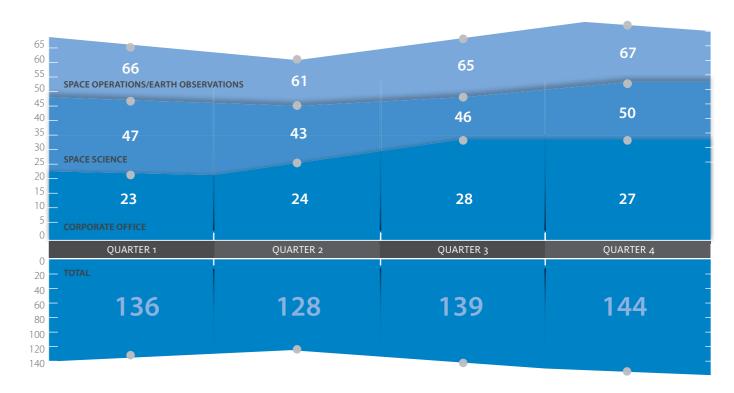
### Staff Profile and Transformation

Human capital development, equity and transformation are underpinned by broad principles that reflect the overall strategy of SANSA. Key principles include: providing sustainable capacity development opportunities for staff and management to enhance performance; promoting equity and fairness in employment; ensuring legal compliance to employment equity requirements; and promoting skills development to create capacity in relevant competencies to meet organisational performance requirements.

SANSA has developed its first Employment Equity Plan (EEP), which will serve as the basis for EE reporting to the Department of Labour. A Workforce Plan Project has also been commissioned for implementation in the 2012/13 financial year. The SANSA staff profiles are represented in the figure and table that follow.



### TOTAL PERMANENT STAFF



### STAFF PROFILES BY LEVEL

					A - A	Africar	n (	C - Col	oured	1-	Indian	W-WI	hite D-	Disabled
Occupatio	on Level		/	Male		PE	Ol's	Fe	male			Male	Total	Grand
		Α	С	1	TOTAL	Α	С	1	W	D	TOTAL	W	Group	Total
Top Manage	rment	2	-	-	2	1	-	-	-	-	1	-	3	3
Senior Mana	ngement	1	-	-	1	4	-	1	2	-	7	9	8	17
Professional Mid-Manage	lly Qualified Specialists & ement	2	3	2	7	4	2	1	4	-	11	8	18	26
	nical & Academically Qualified nior Management & Supervisors	11	1	1	13	14	1	1	8	1	25	11	38	49
Semi Skilled Decision-Ma	& Discretionary king	14	2	2	18	9	-	-	-		9	8	27	35
Unskilled & L	Defined Decision Making	11	-	-	11	3	-	-	-	-	3	-	14	14
Total Perma	nent	41	6	5	52	35	3	3	14	1	56	36	108	144
Non-Perman	nent Employees	9	-	-	9	4	-	-	1	0	5	5	14	19
Grand Total		50	6	5	61	39	3	3	16	1	61	41	122	163

### **Skills and Talent Management**

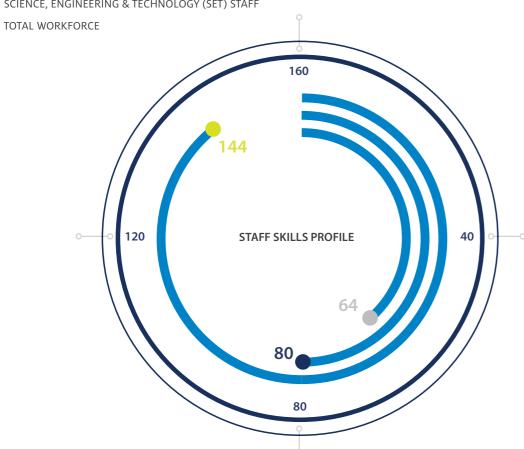
SANSA has primarily retained the skills profile inherited from the entities that were migrated from the CSIR and NRF, and has recruited and appointed staff at the Corporate Office. SANSA relies on staff with a wide range of experience and backgrounds, including professionals, technicians, engineers and scientists to deliver on its programmes.

The next planning phase will focus on skills alignment, informed by a comprehensive Workforce Plan.

The intention is to respond to SANSA's mandate through talent management strategies and skills development opportunities for employees. A succession management policy and process has been developed to ensure that robust talent contingency planning is in place and career development opportunities are available. The Agency is committed to maintaining high standards of service and performance delivery by supporting and training staff through training plans which aim to develop both the necessary technical and people skills.

### SANSA STAFF SKILLS PROFILE

- SUPPORT STAFF SERVICES
- SCIENCE, ENGINEERING & TECHNOLOGY (SET) STAFF



### *Information Technology*

During the period under review, the primary focus was on establishing the appropriate ICT governance and controls within SANSA. In this regard, all core ICT policies were developed and approved. Furthermore, an ICT Strategic Plan premised on sound governance frameworks, including TOGAF (The Open Group Architecture Framework), COBIT (Control Objectives for Information and related Technology) and ITIL (Information Technology Information Library), was developed.

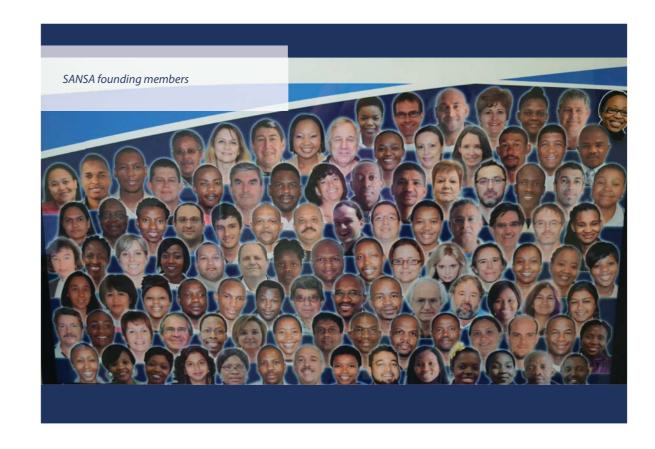
Recognising the value of ICT in support of the mission of SANSA, the following key strategic deliverables were accomplished:

- The implementation of SAP as SANSA's enterprise resource management system for the management of financials, human capital/payroll and billing
- Migration from Novell system to Microsoft environment. The newly installed Microsoft environment has consistently attained 100% availability, supported by conducting a comprehensive Microsoft compliance audit which provided a positive outcome consistent with the required standards

- Network connectivity and security improvement at Space Operations by installing a virtual private network between the Space Operations network and the CSIR
- Continuous availability of (a) critical services, i.e. voice communication, fax and mail routing/ replication; (b) essential services, i.e. network connectivity, storage, printing, Internet access and web hosting
- Deployment of the Alfresco Collaboration Tool in support of the NSP initiative

### Safety, Health, Environmental and **Quality (SHEQ)**

SANSA's health and safety systems are subjected to rigorous annual and bi-annual audits and inspections by both management and/or external bodies, where applicable. Most of the activities are undertaken at SANSA directorates. SANSA is proud of, and committed to, caring for its natural environment.





### **Functional Focus**

SANSA Earth Observation distributes satellite imagery to government under a multi-user licence. This ensures the supply of cost-effective data to government in support of various national imperatives. In addition, the availability of processed imagery to stakeholders, such as research councils and academic institutions, enables these organisations to utilise all the multi-government licensed imagery at no additional cost. SANSA Earth Observation also provides Higher Education Institutions (HEIs) with geospatial resources for student training through its Fundisa Disk Programme (FDP) to promote the use of spatial information at tertiary level.

The impact of Earth
Observation lies in providing
data and value-added remote
sensing services for research
and development in Earth
observation applications.

Earth Observation, as a source for geo-information, contributes to the management, sustained utilisation, preservation and understanding of natural resources; improved health, safety and security; disaster forecasting, monitoring and mitigation; increased R&D data stock and value-added data products and information; and the provision of decision-making, policy-making and planning instruments for government and other stakeholders. Collectively these elements contribute to a vast array of socio-economic benefits and improved livelihoods.

# The impact of Earth Observation lies in providing:

- essential Earth Observation services for socio-economic benefit, including water, environmental and other resources management, disaster management, and health, safety and security management
- data and value-added remote sensing services for research and development in Earth Observation applications
- human capital development and science advancement in geo-informatics, image and data processing and remote sensing

### **Strategic Objectives**

The strategic objectives of the Earth Observation programme are to:

- offer efficient services and products to benefit national and international societies and sustain the environment
- conduct cutting-edge research, development and innovation to continually improve SANSA's offering
- develop human capital in-related science and engineering and to advance science among the youth and public
- provide services that stimulate industry growth and participation in Earth Observation
- establish and maintain effective and mutually beneficial international Earth Observation partnerships aligned with national strategic priorities

### **Performance Highlights**

### Sensor Portfolio Management

SANSA requires a diverse sensor portfolio that covers a wide spectrum of spatial and temporal resolution, as well as radiometric and spectral coverage functionality, to meet the needs of different government departments. The sensor portfolio mix includes commercial sensors, free/low-cost access sensors and South Africa's own sensor on SumbandilaSat.

SANSA allocates the bulk of its resources to managing its sensor portfolio. At least R23.5 million was used to access satellite data and maintain a comprehensive satellite sensor portfolio. SANSA's portfolio includes data from the SPOT. Landsat and MODIS satellites.

During the reporting period, SANSA representatives attended the annual Landsat Technical Work Group (LTWG) meeting to prepare for the archive transfer and Landsat-8 continuation mission. Meeting participants agreed on ground station preparation and archive format enhancement principles.

In addition, a new system for the low resolution reception and processing of data from the MODIS satellite was obtained from Orbital Systems. The system enables improved pre-processing levels (AAPP Level 0) with EOS-FES software. It is calibrated to ingest and process data from the MODIS, Terra and Aqua, NOAA POES, METOP, FY1, FY3 and future NPP and JPSS1 satellites.

### **Performance Highlights**

# Data management and the South African Earth Observation System (SAEOS)

SANSA continued to acquire and distribute data as a core function – 40 Tb were acquired, which exceeded the 10 Tb target. The 2011 SPOT-5 country mosaic was released at a stakeholder workshop held for representatives from government departments and public agencies. The imagery is used by over 60 public sector entities at national, provincial and local levels, including government departments, Statistics SA, Eskom and the Development Bank of SA (DBSA).

SANSA also implemented the Data Information Management System for Earth Observation (DIMS-EO), which is integral to the South African Earth Observation System (SAEOS). The system includes the implementation of a new Earth observation sensor catalogue and the hosting of metadata and thumbnails of multi-sensors, which allows the public to select and order the required imagery. The catalogue provides a user-friendly end-user interface.

The completion of the new generation Landsat processing system, LPGS, created an advanced capability to produce processed Landsat images at the same standard delivered by USGS in the United States. The result is an improved radiometric and geometrical product that will contribute to improved time series analytical results.

# North West Informal Settlement Upgrading Programme (NWISUP)

The North West Department of Human Settlements, Public Safety & Liaison, in partnership with the South African National Space Agency (SANSA) and SATPLAN, has developed the first comprehensive provincial informal settlement dataset for the North West Informal Settlement Upgrading Programme.

The data, which was derived from remotely-sensed satellite imagery taken over the North West province during a five-year period, has been compiled into a series of print and digital atlases that identify and analyse the extent of informal settlement upgrading requirements across the province.



# SANSA **EARTH OBSERVATION**





The atlas series provides a systematic way of monitoring informal settlement growth patterns and will assist local and provincial authorities in planning, implementing and monitoring informal settlement development programmes. SATPLAN and SANSA have added value to the informal settlements dataset through a variety of complementary analytical exercises, leading to a better understanding of:

- the implications of upgrading informal settlements in the context of post-apartheid urban planning and housing delivery
- the low-cost housing delivery status since 1994
- informal settlement correlation with other spatial features in the province in order to explain the spatial context and location choices of informal settlements

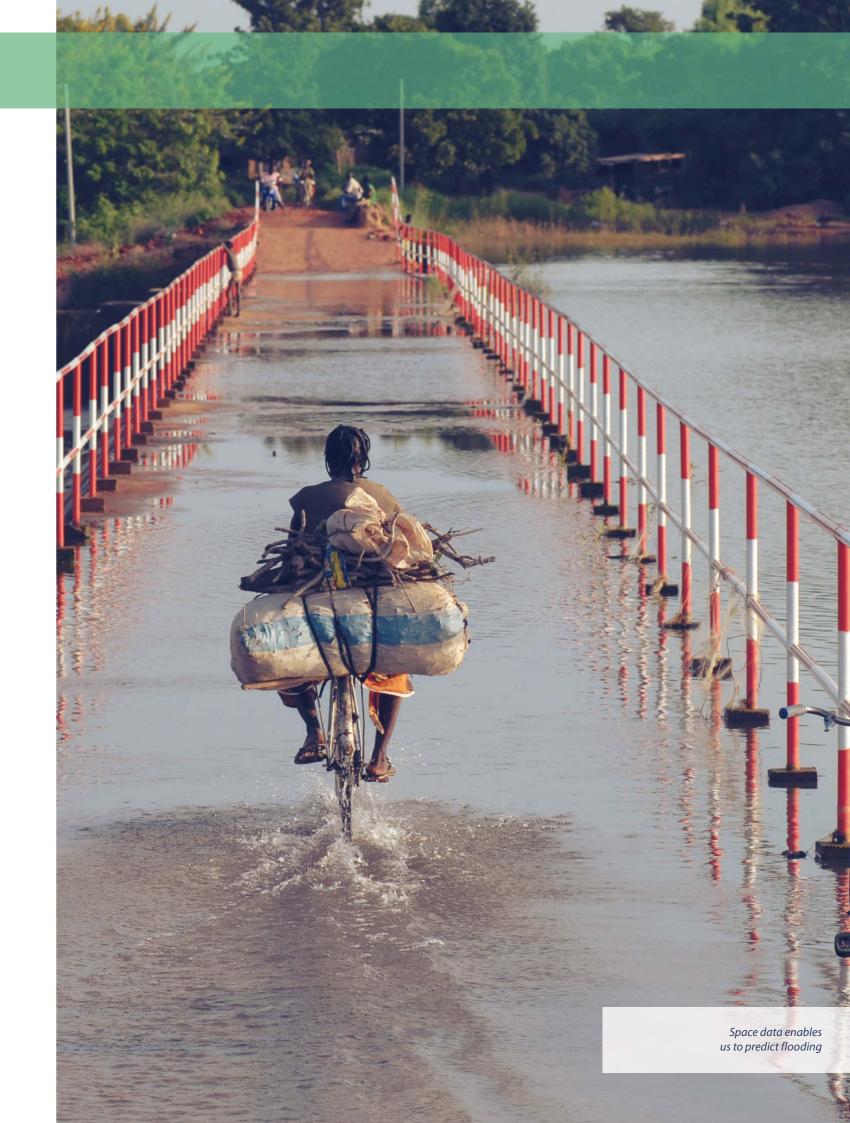
### African Collaboration

SANSA donated SPOT-5 ortho-rectified images and mosaics of the Kavango, Caprici, Cuvelai, Kwando and Lake Liambezi areas to the Namibian Ministry of Agriculture, Water and Forestry to facilitate a full-scale ground control point validation in flood-prone areas. The donation is part of SANSA's contribution towards disaster management in the SADC region.

SANSA, as an AMESD partner, also participated in the AMESD SADC–Thema capacity-building regional training. Approximately 27 hard disks with 1.2 Tb of satellite data were distributed to nine SADC representatives. The training focused on agricultural monitoring using remote sensing, fire monitoring, fire risk assessment and forecasting, database design and implementation, and the mapping of drought hazards and risk.

### **Workshop and Conference Participation**

SANSA Earth Observation experts participated in a number of workshops and conferences, including the third GEOSS African Water Cycle Symposium and the Kruger Networking Meeting on Savanna Ecosystems, an international event for ecosystem managers and scientists. The researchers marketed SANSA's online catalogue and promoted the use of multi-angle imaging spectroradiometer (MISR) data to analyse the structural components of vegetation, phenology changes and the differences in tree/grass phenology. Benefits from attendance at these events include opportunities in national carbon counting, flood monitoring and the determination of essential climate variables.



# SANSA **EARTH OBSERVATION**

### **Short-term Training**

SANSA presented a number of geo-information courses. These included training in R (statistical computing), FossGIS and GPGPU (general-purpose computing on graphics processing units). SANSA also hosted a MISR training workshop in collaboration with COSPAR, NASA, ESA, the EC's JRC, the CSIR and CPUT. Twenty participants from industry, universities and research institutions attended the training session.

The TIGER initiative training and capacity-building workshop was an important highlight during the past year. This initiative was launched in 2002 by the European Space Agency (ESA) within the context of the Committee on Earth Observation Satellites (CEOS), in response to the urgent need for action in Africa which had been emphasised at the Johannesburg World Summit on Sustainable Development (WSSD). Under this initiative, SANSA hosted a capacity-building training session in water-related applications in Earth Observation. The training attracted 29 water professionals from across Africa and was followed by a two-day stakeholder workshop with 120 participants from Africa and Europe. The workshop and training was facilitated by ESA, ITC, DWA, WRC, TU Delft, VITO, the University of Nova and SANSA.

A remote-sensing capacity-development workshop was conducted in the School of Environmental Sciences at the University of Venda in March 2012. The 72 participants included lecturers, students, and geography and science teachers from local schools. SANSA provided the university with a copy of the Fundisa disk, which contains satellite data (such as SPOT-5 data for the entire country and SumbandilaSat and Landsat imagery). Open source software, hard-copy maps and lecture notes from the TIGER, MISR and AMESD workshops were also handed to

workshop participants. SANSA's remote-sensing training for managers and researchers at the Water Research Commission focused on the practical applications of Earth Observation in water monitoring and water quality evaluation.

### Science Advancement

SANSA Earth Observation participated in a science and technology exhibition held in Maputo. The exhibition was arranged by the Department of Science and Technology (DST) in partnership with the Mozambican Ministry of Science and Technology.

During the exhibition, SANSA presented a public lecture on "Earth Observation in Service of Humanity" to 35 physics, environmental and engineering students and staff at the Eduardo Mondale University. The presentation generated considerable interest in Earth observation and space technology. The exhibition created public and learner awareness about space science and technology, provided networking opportunities with Mozambican Earth observation experts, and promoted SANSA as a significant role player in Earth observation in the SADC region.

The Minister of Social Development and the Permanent Secretary of Science and Technology for Mozambique acknowledged SANSA's participation in the exhibition as significant for SADC's regional integration efforts.

In order to address the country's skills needs in the Science, Engineering and Technology (SET) domain, SANSA uses the novelties associated with space as a vehicle to stimulate interest in SET. This is achieved through school outreach programmes, learner visits to SANSA facilities, educator programmes, and participating in activities such as Public Service Week and SciFest to expose the youth and the public to space science and technology.

# SANSA Space Operations Improved livelihoods through space What we do Operate a world class family commands Provide data and create sealing smitted in ord observation, research and developing skills What we do Operate a world class family commands Provide data and create sealing smitted in ord observation, research and developing skills What we do Operate a world class family classes of sealing sand create sealing smitted in operate the observation, research and developing skills What we do Operate a world class family classes of sealing sand create sealing sealing operate sealing operate sealing sealing operate sealing sealing operate sealing operate sealing sealing operate sealing ope

### **Partnerships**

As both an active participant in space science and technology forums and a contributor to global initiatives, SANSA undertook a number of stakeholder interactions. These included participation in the GEO Network for Capacity Building (GEONetCab), a project aimed at improving the capacity-building effectiveness and efficiency of the Geostationary Earth Orbiting (GEO) satellite system to benefit society.

During the course of the year, SANSA received a number of foreign visitors. These included representatives from Thales, Astrium and IntelSat, as well as delegations from China and Ghana and visitors from the German Space Agency.

# Partnerships are a cornerstone of SANSA's success.

SANSA also held discussions with Critical Software from Portugal about collaboration in FP7 projects. The concept of the PREFIRE project is to develop a Decision Support System tool for civil protection agencies. The focus will be on fire ignition and behaviour prediction to improve preparedness activities and, in time, to deliver recovery information to protect the environment from the impact of fire.

The engagements with the CSA will focus on leveraging their Synthetic Aperture Radar (SAR) capability, creating radar-processing capability in SANSA and cooperation in radar research and development. Discussions with ISRO

entailed the development of socio-economic applications in Earth observation using Resourcesat and Cartosat, while negotiations included the possible acquisition of imagery from the Resourcesat-2 satellite. SANSA intends to distribute Resourcesat-2 data to the Earth observation user community in South Africa. The meeting with the Brazilian Space Agency focused on the development of the South African, Brazilian and Indian satellite.

Other international interactions included:

**China**: A delegation from MOST in China discussed future cooperation agreements between China and South Africa. Talks centred on SANSA's involvement in CBERS-2 and possible future involvement in CBERS-3.

Namibia: Two Namibian delegations visited Hartebeesthoek. The first, accompanied by delegates from the DST, gathered information about receiving EO data from SANSA. The second, which included members of university and government departments, aimed to strengthen their capacity in Earth observation.

**Thales:** SANSA and Thales met with DST, ATNS and UCT to further the goals of the EGSA initiative. Such cooperations are essential to funding the extension of the EGNOS

**Norway**: Visitors from KSAT in Norway visited Hartebeesthoek for assistance in resolving power-related problems with their local installation which they had been experiencing since its inception.



# SPACE OPERATIONS PROGRAMME



# SPACE IS ALL **AROUND US**

Our unique position on the planet makes us an important role player in the control of space instruments and satellites.



# SANSA **SPACE OPERATIONS**

### **Functional Scope**

SANSA Space Operations operates state-of-the-art ground station facilities and provides services to the local and international space industry and governments. These services include launch support and early-orbit support (LEOP), in-orbit testing (IOT), satellite life-cycle support and mission control. The objective is to be the leading ground station on the continent by focusing on:

- satellite ground services through telemetry, tracking and command (TT&C) for the various launcher and satellite support services, as well as hosting satellite ground infrastructure for various international and local clients
- space applications in collaboration with government departments and private industry, specifically:
  - downloading Earth observation data from various LEO satellites (SPOT, Landsat and others), an application in which SANSA is the leader in Africa
  - downloading datasets from Space Science payloads

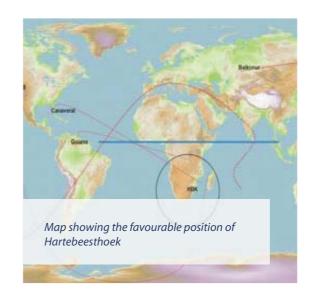
- communications and data transmission, with the DoC and industry
- positioning, navigation and timing, with NGI, the DoT and industry

SANSA is uniquely positioned as the primary ground-receiving station and TT&C service provider on the African continent. It has the competitive advantage of harbouring the necessary geographical footprint, full coverage of the entire frequency range (L, S, C, ext C, X, Ku and Ka), and the operational and technical excellence to serve both local and international markets. The figure that follows demonstrates the favourable the favourable position of Hartebeesthoek for the TT&C of satellites launched from global launch sites.

Presently SANSA operates, maintains and hosts 22 antennas for services rendered to local and international clients. The following table shows the telemetry, tracking and command clients and their associated market segment:









In addition to its commercial (private) customers, SANSA has additional public and institutional stakeholders.
These include, but are not limited to, the EC, ESA and DGI.

Over the years, SANSA has made an impact on government and the satellite industry through quality and reliable services as well as participation in many international forums. SANSA activities include:

- globally competitive space operations and applications, with services provided daily to satellite operators around the globe
- launch support, tracking telemetry and command services, for example the LEOP services to Hughes Space and Communications
- hosting and managing ground stations for international clients, for example the Orbcomm Gateway Station
- applied research, development and innovation in key space operations and applications, for example the EGNOS project, which improves the accuracy, integrity and availability of existing GPS signals
- human capital development and science advancement in space operations and applications, with many African countries regularly sending students for training and practical experience at SANSA

Over the years, SANSA has made an impact on government and the satellite industry through quality and reliable services as well as participation in many international forums.

# SANSA **SPACE OPERATIONS**

### **Strategic Objectives**

The objectives of the programme are to:

- offer efficient, cost-effective and globally competitive space operations and applications for societal benefit
- conduct focused and needs-driven applied research, development and innovation in key space operations and applications areas
- conduct focused HCD in space operations, space applications and active science advancement
- maintain a strong commercial service for industry
- establish and maintain effective and mutuallybeneficial international partnerships and customer relations, aligned with national strategic priorities

### **Performance Highlights**

### Spacecraft Launch Support and In-orbit Testing

During the year in review, SANSA has served international markets by supporting 18 spacecraft launches and eight in-orbit tests. Together with the ground hosting services, this generated about R35 million for the year. One of the missions supported by SANSA is the US\$2.3 billion NASA MSL mission, which aims to land and operate a rover named Curiosity on the surface of Mars.

The mission will assess whether Mars is, or ever was, an environment able to support microbial life. It will also analyse rock and soil samples on the planet. This is part of NASA's Mars Exploration Program, a long-term plan for the robotic exploration of Mars.

Other science missions also supported by SANSA included the India-France Megha-Tropiques, and the Argentina-America SAC-D mission. However, the bulk of the launches were for satellite communication.

### SumbandilaSat Mission Control

SumbandilaSat functioned well and delivered beyond expectations. To celebrate its success, a SumbandilaSat commemorative stamp was launched by the South African Post Office (SAPO) at SANSA. The satellite has completed over 9 000 orbits and SANSA has monitored in the region of 1 300 passes. The payload produced good quality images, some of which have contributed to the European GMES programme.

SANSA was also able to supply the Namibian government with a processed SumbandilaSat image within 24 hours of an urgent request from Windhoek to image serious flooding in the north of the country. The image showed extensive flooding in and around the major town of Oshakati revealing, for example, which roads had been rendered impassible and which were still usable.

### **Navigation Development**

In order to contribute to the development of an efficient national intelligent transportation system and improve the country's competitiveness, SANSA has been actively involved in numerous initiatives, including the development of a space-based augmentation system for the region. Consistent with these aims, SANSA representatives, the Civil Aviation Authority and the DST engaged with the European Commission (EC) on a new version of the European Geostationary Navigation Overlay Service (EGNOS), a satellite-based augmentation system (SBAS) developed by the European Space Agency and the European Commission. The aim of the engagement entails expanding the EGNOS system to South Africa to enable its use as a navigation system in aviation.

### **Navigation HCD Project**

The SATSA (SBAS Awareness and Training for South Africa) project includes trials to illustrate the use of satellite-based augmentation systems in industry. Development projects have been identified in vehicle logistics, precision agriculture and geographic information systems (GIS). The projects will demonstrate the unique applications of SBAS technology.

SATSA is an EC FP7 project aimed at building capacity in satellite navigation in anticipation of the imminent deployment of EGNOS in South Africa. The project partners are GMV (Spain – project leader), Alpha Consult (Italy), NDConsult (UK) and SANSA (SA).The project offers four training sessions in basic to advanced SBAS concepts

and three training trials to evaluate SBAS applications, using a test platform to produce realistic SBAS signals for the duration of the trials. The trials will focus on vehicle logistics, agriculture and GIS.

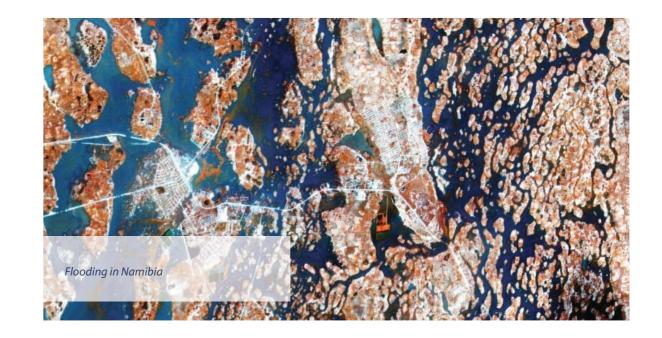
### Safety, Health, Environment and Quality (SHEQ)

SANSA Space Operations is committed to providing a safe and healthy working environment and to maintaining formal occupational health and safety, environmental and quality systems that are designed to meet legal and other related requirements.

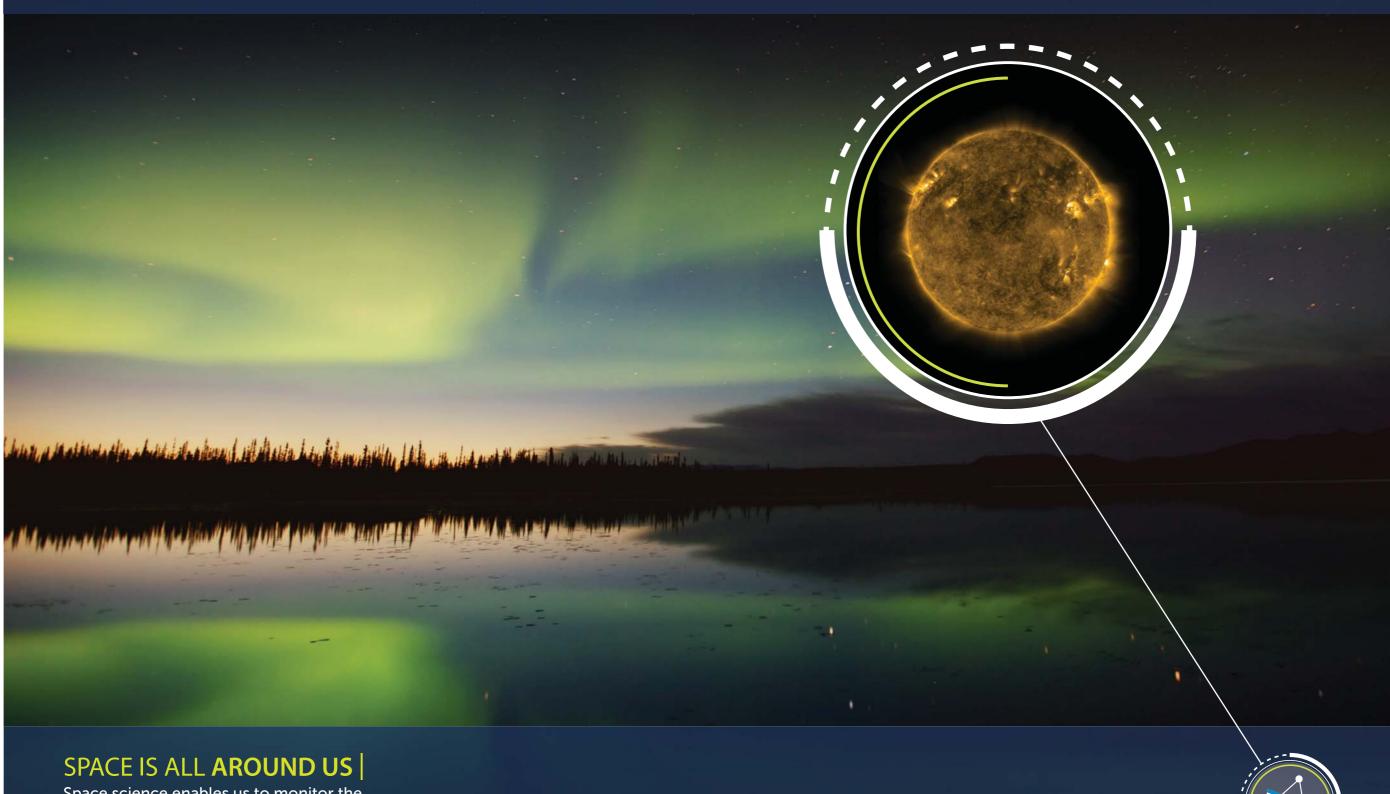
The following are the key SHEQ programme achievements for the period under review:

- ISO 14001:2004 (Environment) and OHSAS 18001:2007 (Health and Safety) certification in May 2011 at SANSA SO/ EO
- ISO 9001:2008 SABS external audit conducted in August 2011 found no non-conformances
- Quality Management System (ISO 9001:2008) implemented





# SPACE SCIENCE PROGRAMME



Space science enables us to monitor the Earth's magnetic fields and the effects the Sun has on it.



### **Functional Scope**

The SANSA Space Science directorate leads the space science programme by utilising the advantages of South Africa's geographic position in two areas in particular. First, South Africa is the only African country with a scientific base in Antarctica. Second, South Africa is ideally located for the study of the South Atlantic Magnetic Anomaly – an area over the South Atlantic Ocean where aircraft, ships and satellites are exposed to increased radiation from space which leads to the interruption of, and damage to, communication systems.

SANSA Space Science is also part of the worldwide network of magnetic observatories. It is responsible for research, infrastructure and data for monitoring the near-Earth space environment. The scope of activities includes fundamental and applied space physics research, post-graduate student training, science advancement, space weather monitoring, and the provision of geomagnetic field-related services on a commercial and private basis. SANSA Space Science research and services are managed by means of various programmes.

**Space Science Research Programme:** The research areas covered by this programme are diverse and include studies on the variation of the Earth's geomagnetic field and its application to navigation; the propagation of waves in the various regions of the space environment and their effects; diagnostic information on the propagation media; ionospheric characterisation; basic and applied space weather; space plasmas; and radio wave propagation.

**Space Weather Programme:** SANSA Space Science is host to the only Space Weather Regional Warning Centre in Africa, which operates as part of the International Space Environment Service (ISES). The space weather products and services are required primarily for communication and navigation systems in the defence, aerospace, navigation and communication sectors.

Human Capital Development: SANSA Space Science contributes by means of summer and winter schools, the supervision of MSc and PhD students, and teaching at partner universities. It aims to build the scarce skills required for the country's SET programmes. In addition, SANSA also runs various in-service courses in navigational support and space weather for the defence force, training about 80 South African National Defence Force (SANDF) staff members each year. SANSA Space Science is instrumental in advancing science by promoting the teaching and learning of science, increasing public awareness, interest, appreciation and understanding of space science. It also provides policy-makers with scientific information and decision-making tools.

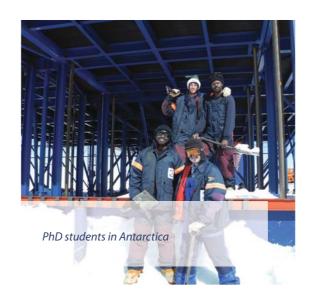
**Electromagnetic Technology:** The technology and geomagnetic services provided by SANSA Space Science contribute significantly to the work of the navy, airforce, and army, and thus to the safety and security of all South Africans. In addition, SANSA Space Science offers technical and geomagnetic services to private aviation companies, neighbouring national airports, exploration companies, and the Hydrographic Office of the South African Navy. Hence, it plays a key role in the navigation, communication and mineral exploitation sectors of the South African economy.

Antarctica, also known as "The Ice", is a harsh but beautiful continent whose only human inhabitants are research teams.





# Solar Flare



### **Strategic Objectives**

The objectives of the programme are to:

- offer a state-of-the-art research platform and applied science/technology service platforms
- conduct cutting-edge research, development and innovation
- develop human capital in space science and science advancement
- contribute to the South African aerospace industry by means of applied science and technology
- establish and maintain effective and mutually beneficial international partnerships in line with national strategic alignment

### **Performance Highlights**

### Space Science on "The Ice"

Antarctica, also known as "The Ice", is a harsh but beautiful continent whose only human inhabitants are research teams. SANSA Space Science is a key player in the South African National Antarctic Programme (SANAP) and has several ongoing space science- and space weather-related projects in Antarctica, on Marion Island and on Gough Island. SANSA is particularly interested in polar research since the inward-curving magnetic lines at the pole provide the perfect opportunity to conduct space particle research. SANSA research includes the monitoring of space weather to provide data related to the effects of space weather on communication satellites.

The NRF awarded a three-year grant to the SANAP project for high latitude and polar region space weather studies in support of international space weather modelling. Activities will include the management, maintenance and installation of various instruments for space weather research.

SANSA provides opportunities and training in space science for science and engineering graduates interested in polar studies. The 2011/2012 SANAP takeover team included four science and engineering students who returned from a challenging yet rewarding expedition on "The Ice" aboard the S.A. Agulhas on its final Antarctic voyage.

### Space Science for the Future

To facilitate human capital development at an undergraduate level in South Africa, SANSA Space Science hosted both a Winter School and a Summer School. The highly successful Winter School was attended by 17 undergraduate students from around the country. The Summer School was attended by 19 Honours students from the National Astrophysics and Space Science Programme (NASSP). The programme provided an action-packed introduction to space physics. The NASSP students are based at the University of Cape Town (UCT) where SANSA researchers are actively involved in delivering various aspects of the Space Science programme. Students who graduate from the Winter and Summer School programmes will be equipped to do research in space science and astrophysics. They will possess and further the broad science skills needed in South Africa.

SANSA has a student enrolment of 30 students at the MSc and PhD levels, exceeding the annual target of 19. The equity profiles of the students in terms of race are above target (63% vs. 30% for the year), as are the gender targets (13% vs. 5%).

### Space Science Joins Forces Around the World

SANSA Space Science actively participates in international forums and contributes to international projects through research collaboration and membership of international organisations. SANSA scientists and engineers attend international conferences and are often invited to give key presentations or to sit on expert panels. Throughout the year, SANSA Space Science was involved in developing and maintaining research projects with multiple international partners, as well as hosting or participating in international workshops and conferences.

SANSA Space Science is an active participant in the FP7 and COST European Union projects, including the PLASMON project. SANSA is one of the principal investigative partners working on the PLASMON project in collaboration with representatives from eight countries. This project aims to investigate the plasmasphere, an area roughly 1 500 km above the Earth's surface, using distributed ground networks of advanced instrumentation. The members of the PLASMON FP7 project met at SANSA Space Science to discuss the progress made during the first year of the project.

### Space Weather has Flare

The Sun is responsible for solar winds, solar flares, coronal mass ejections (CMEs) and geomagnetic storms, which all contribute to space weather. The Sun is continuously emitting particles, usually protons and electrons, creating the solar wind which flows at about 7 000 km per hour.

A CME is a massive cloud of plasma, an extremely hot gas, which is blasted out from the Sun when stored energy

is suddenly released. If this cloud of plasma is aimed at the Earth, it can reach us within a day or two and cause a geomagnetic storm. Space weather does not harm humans or other life on Earth, but it can affect the Earth's magnetic field, resulting in disturbances to satellites and to navigation and communication systems such as GPS, cell phones and the Internet.

The Space Weather Centre at SANSA Space Science provides an important service to the nation by monitoring the Sun and its activity to provide information and early warning on space weather. The Sun is reaching the peak of its solar cycle, known as solar maximum, a period of increased solar activity. This increase in activity has been evident throughout the past year with a number of large CMEs disrupting the Earth's magnetic field. One of the largest solar flares of this solar cycle occurred early in 2012, causing minor disturbances to technological systems in space and on Earth.

The recent increase in frequency of significant space weather events set the scene for the formation of the Space Weather Forum (SWF) at SANSA Space Science. The SWF will address issues such as space weather statistics, a space weather communications plan, and ICT requirements for space weather monitoring.







### **Space Weather Experts**

To enhance capital development and create collaborative efforts among various space weather centres around the world, SANSA Space Science hosted three space weather experts from international space weather centres. These international experts who visit SANSA provide support, training and guidance for the staff of the Space Weather Centre. Their extensive experience and insights assist SANSA with developing a strategy for space weather monitoring in the future.

### Space Science On the Road

Bringing space science to you – that is what the SANSA Space Lab will do! A state-of-the-art interactive mobile laboratory, the SANSA Space Lab travels to schools and universities, encouraging student involvement in space science research and development. SANSA Space Science was granted funding by the South African Agency for Science and Technology Advancement (SAASTA) for the acquisition of a mobile learning facility. The equipment inside the mobile lab was acquired through the DST Programmatic Support Grant Initiative (PSGI).

The Space Lab became necessary due to the difficulty of transporting learners from all over South Africa to Hermanus. It allows the SANSA team to conduct educational programmes anywhere in South Africa. The SANSA Space Lab provides learners and educators with the same programmes offered at the SANSA Space Science Centre in Hermanus. It has been designed to accommodate schools without halls and electricity and with limited water availability. This unit will go a long way in assisting SANSA with its public outreach mandate and its quest to take space science to schools.



During World Space Week, the SANSA Space Lab was taken to schools in Knysna, George, Oudtshoorn and Beaufort West, reaching over 1 000 learners from both primary and secondary schools. A layered approach was followed the educators at the schools were also part of a teacher training workshop facilitated by SANSA in cooperation with the Western Cape Education Department (WCED) and SAASTA. The SANSA Space Lab programme is aligned with the DST Youth into Science Strategy and will continue to educate and motivate learners about possible careers in space science.

### Space Science Enhancing Skills

SANSA Space Science offers various training courses throughout the year, such as the Compass Swing training course. During the 2011/2012 financial year, SANSA Space Science presented eleven Compass Swing courses to ground personnel and pilots of the South African Air Force. This course includes a basic introduction to space physics and the influence it has on compass swing procedure; basic mathematics for the theoretical background of compass swing procedures; aircraft magnetism and its effect on aircraft compasses; the execution of compass swings; and practical training in the use of landing compasses.

During the course, the attendees are shown prototypes of equipment used for magnetic navigation and ground support. This course has dramatically increased the technical knowledge of ground support staff and reduced the costs of maintenance of support equipment. SANSA Space Science also provides a compass calibration service to the private and public sectors. During the 2011/2012 financial year, 145 compasses were calibrated by SANSA.

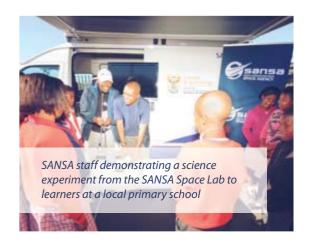


### **Space Science Research Infrastructure**

Magnetotellurics (MT) is an electromagnetic geophysical method of imaging the Earth's subsurface by measuring natural variations of electrical and magnetic fields at the Earth's surface. Commercial uses include hydrocarbon (oil and gas) exploration, geothermal exploration, mining exploration, as well as hydrocarbon and groundwater monitoring. Research applications include experimentation to further develop the MT technique, long-period deep crustal exploration, and earthquake precursor prediction research.

SANSA Space Science is installing MT Stations in various locations around South Africa to observe and study the variations in the ionosphere and in geomagneticallyinduced currents. The equipment forms an analytical research system for observing the link between the magnetosphere, the ionosphere and the Earth's surface, called the South African Ionospheric Geophysics and Geomagnetic Experimental Resource (SNIGGER).

MT stations are remote stations and will require independent power and network services. Part of the development of the MT data units will be to investigate the optimum source of power for these stations (wind, solar, etc.) and to integrate a wireless data link to each station.













GPS antenna SANSA Space Science centre,

### Historic Investigation on Robben Island

SANSA Space Science assisted Iziko Museum and representatives from the Centre for International Heritage Activities at Leiden University in the Netherlands in investigating the possibility of 17th century settlements on Robben Island. Buildings constructed with building material containing magnetised particles make it possible to detect walls and other structures with a highly sensitive magnetometer. SANSA was instrumental in providing guidance on the use of magnetometer sensors for the detection of magnetic material.

### Specialised Technology

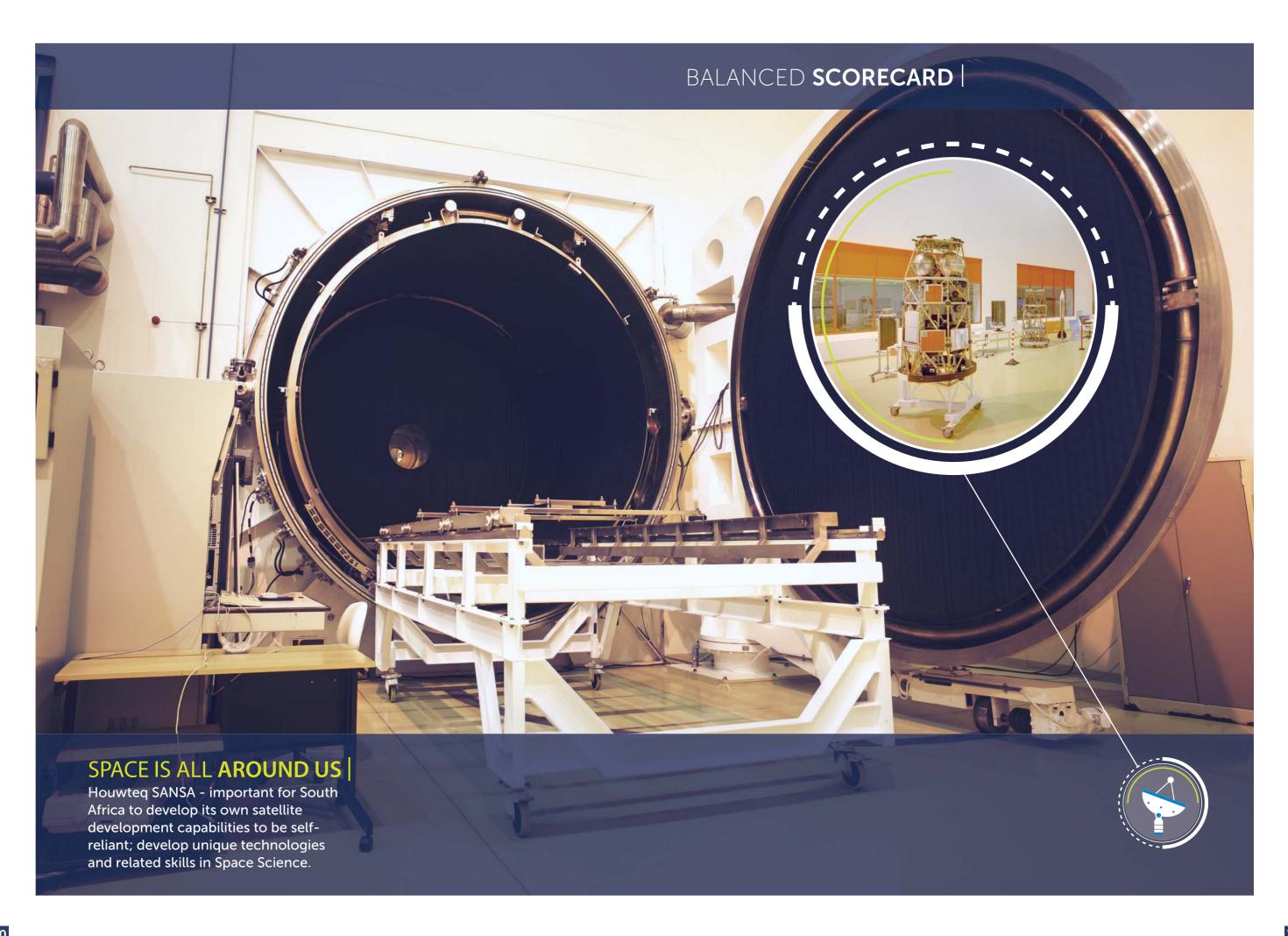
SANSA Space Science is the only place in Africa with a large tri-axial Helmholtz Coil system. This system has a 2.5 m side length. Fields of up to 100 000 nT can be generated in three axes at a resolution of about 10 nT. The homogeneous area in the centre of the coil system, where the uniformity is 0.01%, is an oval form with a length of approximately 25 cm. The coil system can be used to create or cancel any geomagnetic field, and is controlled to cancel the local geomagnetic field in real time. This system is used to evaluate and calibrate various magnetic sensors and magnetic systems.

### Safety, Health, Environment and Quality

SANSA is proud of, and committed to, taking care of its natural environment. As part of this commitment, the SANSA Space Science team regularly dedicates a day to removing alien invasive species from the SANSA grounds in Hermanus.

SANSA Space Science is the only place in Africa with a large tri-axial Helmholtz Coil system.





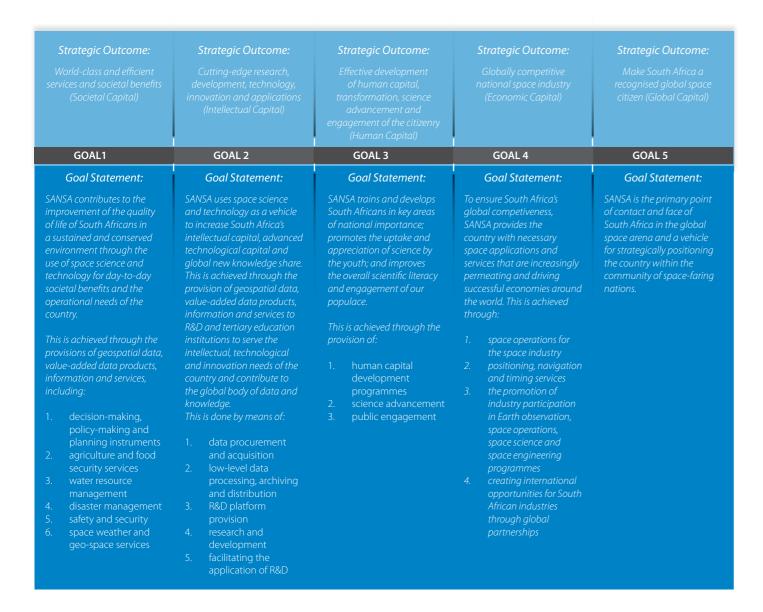
# BALANCED **SCORECARD**

### Introduction

This KPI report gives a high-level summary of the performance of SANSA during the 2011/12 financial year. The document presents tables containing a summary of the performance of the organisation measured against the targets set in the 2011/12 Shareholder Compact. The report first reviews performance based on the five perspectives of the Balanced Scorecard, namely the:

- 1. Stakeholder Perspective: Fulfilling the SANSA mandate to its key stakeholders
- 2. Financial Perspective: Financial stewardship and sustainability
- 3. Organisational Perspective: Institutional excellence and accountability
- 4. Learning and Growth Perspective: SANSA's scientific output
- 5. Transformation Perspective: Organisational demographics

The report further reviews performance against the SANSA Strategic Goals, as tabulated below:





# SANSA Performance measured against the Balanced Scorecard Framework

This section contains tables on the performance of the organisation against the Balanced Scorecard Framework, namely Stakeholder, Financial, Organisational, Learning and Growth, and Transformation perspectives. The tables measure the performance of the four SANSA programmes, namely:

- 1. SANSA Corporate Office
- 2. SANSA Earth Observation
- 3. SANSA Space Operations
- 4. SANSA Space Science



SANSA key stakeholders are government departments and public entities, R&D institutions, educational institutions, the public and the youth, industry and private clients, as well as international partners and clients. This illustrates that SANSA is succeeding in serving its stakeholders and driving customer satisfaction in the execution of its mandate towards being a leader in ensuring that the benefits of space science and technology accrue to society. To this end, SANSA distributed more than 51 Tb of processed satellite data to key stakeholders and customers, 39 Tb of satellite data images specifically to the public sector, held a number of public engagement activities, and maintained formal local and international partnerships which both stimulate South Africa's space industry and position the country as a recognised space citizen.





### The Financial Perspective

This perspective demonstrates SANSA's financial stewardship, its generation of revenue, and its efficiency and effectiveness in using the available financial resources. Through the improvement in the availability and affordability of data, value-added data products and services to industry stakeholders, SANSA has created value in industry participation. This stimulation of industry growth and participation in Earth Observation service platforms and product offerings has enabled SANSA Earth Observation to derive 27% of its total income from industry revenue against a targeted 12%. SANSA Space Operations derived 69% of its total income from industry against a target of 60%, through a product offering that includes TT&C and launch services for international clients

To meet its strategic objective of conducting cuttingedge research, development and innovation to continually improve SANSA's product offering, SANSA Earth Observation spent 23% of its operating expenditure on internal R&D against a target of 10%. This achievement advances the SANSA goals of implementing R&D programmes that create new knowledge and develop skills.

### The Organisational Perspective

This perspective demonstrates institutional excellence and accountability. It also shows how SANSA's internal business processes and systems enable the organisation to achieve its vision through continuous improvement. The development and implementation of finance, human resources and governance internal control instruments, as well as the implementation of programme strategies, have been successfully executed. These processes and systems are the key value drivers that enable SANSA to execute its strategic intent effectively.

### Learning and Growth Perspective

SANSA's scientific output is an indicator of the organisation's ability to leverage the benefits of R&D and contribute to a knowledge-based economy. This is measured through the quality of SANSA scientific outputs, its scientific capacity in terms of Masters- and PhD-level researchers in the organisation, and its external development of scientific capacity.

### **Quality of Scientific Outputs**

SANSA Earth Observation conducted and achieved 14 formal research outputs against a target of 5, while SANSA Space Operations produced 9 formal research outputs against a target of 6 for the year. SANSA Space Science produced 29 co-authored ISI journal publications against a target of 24 for the year, demonstrating its quality of scientific output, particularly in refereed journal articles.

### Scientific capacity in terms of Masters- and PhD-level researchers

SANSA Space Science has four NRF-rated researchers. This affirms SANSA's continuous striving for the highest standards of research and its determination to produce quality and high impact research output.

### **Development of Scientific Capacity**

SANSA Earth Observation formally supervised 2 MSc students and 1 PhD Student. SANSA Space Operations trained 5 interns and offered in-service training to 2 students. SANSA Space Science achieved exceptional results by supervising 10 Honours students, 18 MSc students and 12 PhD candidates.

#### **Transformation Perspective**

Since the scientific workforce has an ageing demographic profile, human resource transformation remains one of the key priorities of SANSA in order to benefit the South African economy. SANSA Corporate has 89% Black South African staff and 74% female staff. The attraction and recruitment of disabled South Africans will be a key focus in the upcoming financial year.

Table 1: SANSA Corporate performance measured against the Balanced Scorecard Framework

		PROG	RAMME 1	: SANSA CORPORATE	
INDICATOR	CATEGORY	ACTUAL PER AGAINST		REASON FOR VARIANCE	PROPOSED ACTION TO RECTIFY NON-ACHIEVEMENT/OVERACHIEVEMENT
		2011/12 Target	Actual		
			STAKEHOL	DER PERSPECTIVE	
Develop, implement and comply with service charter		Develop & Implement	Policy Review	The finalisation of policies and the foundational operationalisation of SANSA took precedence over harmonisation of processes for the development of service charters.	The review of policies and development of procedures, has been prioritised. A charte would be informed by the Standard Operating Procedures (SOPs).
Number of formal public communication activities (e.g. media releases, interviews)		8	24		
Number of signed/formal and active international partnerships		4	2	This remains a lengthy process.	Draft MoU, still to be signed with Nigeria and Algeria.
Number of signed/formal and active international partnerships that promote SA industry participation		2	0	This remains a lengthy process.	Draft MoU, still to be signed with Algeria.
Number of international (multi-national/multi- institutional) bodies of which SANSA is a member		1	1		
		0	RGANISATI	ONAL PERSPECTIVE	
Development and implementation of Finance internal control instruments (% completion)		85%	85%	1	
Development and implementation of Human Resources internal control instruments (% completion)		85%	90%		
Development and implementation of Governance instruments (% completion)	1	85%	85%		
Develop and ensure implementation of Corporate-wide Earth Observation and societal benefit strategies		85%	85%		

#### ...ORGANISATIONAL PERSPECTIVE (CONTINUED) Pending Audit rating Unqualified audit outcome Develop and ensure implementation of space 85% 85% science strategies Develop and ensure implementation of space 85% 85% operations strategies Develop and ensure The development of the NSP will bring Clarity still outstanding on implementation of space greater clarity. A Programme Management 85% 40% future of this directorate and engineering/systems Office is being developed to give further Sunspace strategies focus to this matter. Develop and ensure implementation of Corporate-wide human 85% 85% capital development strategies Develop and ensure Inconsistency of directorate implementation of 85% 70% specific strategy toward science | Finalisation in 2012/13 Corporate-wide science advancement strategy advancement strategies TRANSFORMATION PERSPECTIVE Proportion (%) of staff development and 0.3% 0.6% wellness expenditure to total expenditure Black 60% 89% 50% 74% Proportion (%) of South Women African staff from Efforts targeted to recruit and attract Continuous focus on identifying designated groups designated groups in 2012/13 through agencies Disabled 1% 0% suitable people with disabilities for focusing on employing people with disabilities oles remains a priority Black 60% 91% Proportion (%) of South African staff from Women 50% 76% designated groups in the top three levels Efforts targeted to recruit and attract Continuous focus on identifying designated groups in 2012/13 through Disabled 1% 0.0% suitable people with disabilities agencies focusing on employing people for roles remains a priority with disabilities to continue.

Table 2: SANSA Earth Observation performance measured against the Balanced Scorecard Framework

		PROGRAMA	ME 2: SANSA	EARTH OBSERVATION	
INDICATOR	CATEGORY		RFORMANCE I TARGET	REASON FOR VARIANCE	PROPOSED ACTION TO RECTIFY  NON-ACHIEVEMENT/
		2011/12 Target	Actual		OVERACHIEVEMENT
			STAKEHOLDER	R PERSPECTIVE	
Data acquired and archived (bytes)	Processed	10 Tb	34 Tb		
Total data distributed (bytes)	Processed	50 Tb	51 Tb		
Total data distributed to the public sector (bytes)	Processed	40 Tb	39.2 Tb	Staff turnaround and data system challenges resulted in slow data distribution (2% underachievement)	Additional staff have been employed to address concerns with data distribution.
Image products and services (count of honoured requests)	Images	3 000	62 372		
Image products and services (proportion (%) of honoured requests)		98%	99%		
Development and compliance with service charter		Development	Development	The finalisation of policies and the foundational operationalisation of SANSA took precedence over development of service charters.	The review of policies and development of procedures will be implemented to develop the service charter

BALANCED SCORECARD

BALANCED SCORECARD

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STAKEHOLDER PERSPECTIVE (C	CONTINUED)			
SAEOS data system implementation	100%	98%	SANSA encountered limited resource to maintain and automate the systems (2% underachievement).	Additional staff have been employed, both in the data-processing and system maintenance areas.
Number of signed/formal and active international partnerships	6	6		
Number of signed/ formal and active African partnerships	4	4		
Number of international (multi-national/multi- institutional) bodies of which SANSA Earth Observations is a member	2	2		
Number of collaborative projects with industry	8	8		
Number of facilitated local industry to international partners projects/collaborations	6	11		
		FINANCIA	AL PERSPECTIVE	
Proportion (%) of income industry to total income	12%	27%		77.47
Proportion (%) of Sensor Portfolio expenditure to total expenditure	70%	73%		
Proportion (%) of internal R&D expenditure to total operating expenditure	10%	23%		
Proportion (%) of HCD expenditure to total expenditure	4%	4%		
Proportion (%) of staff development and wellness expenditure to total expenditure	2%	3.4%		
Proportion (%) of external research grant income to total income	15%	36%	2 1	

		LE	ARNING &	GROWTH PERSPECTIVE	
Data ordered on behalf of clients for research (count of honoured requests – scenes)		1 000 scenes	2 887 scenes		
Data distributed for research (bytes)	1	10 Tb	40 Tb		
Number of formal collaborative research projects	1	10	10		
Number of formal research outputs (e.g. formal research reports, research papers)		5	14		
	Honours or below	20	41		
Data directly distributed to students (count of honoured requests)	MSc	35	95		
	PhD	5	48		
Number of students or trainees formally trained, supervised, co-supervised	Interns	5	5		
	In-service	2	1	Resource shortgage impacted on the realisation of this KPI.	Recruitment drive to address resource shortages in EO to occur in 2012/13.
Number of students or trainees formally trained, supervised, co-supervised	Honours or below	2	0	Resource shortgage impacted on the realisation of this KPI.	Recruitment drive to address resource shortages in EO to occur in 2012/13.
	MSc	2	2		
	PhD	1	1		

LEARNING & GROWTH	PERSPECTIVE	(CONTINUI	ED)		
	Black	50%	69%		
Proportion (%) of South African students from	Women	30%	31%		
designated groups	Disabled	1%	0%	Recruitment of students from designated groups were unsuccessful, however; continuous focus on identifying suitable people with disabilities for roles remains a priority.	Efforts targeted to recruit and attract designated groups in 2012/13 through agencies focusing on employing people with disabilities to continue.
Training of staff/parties from African countries count of engagements)		2	7		
Number of short courses conducted		8	12		
Total number of short course attendees		160	341		
		-	TRANSFORM	MATION PERSPECTIVE	
	Black	42%	64%		
Proportion (%) of South African staff from designated groups	Women	35%	33%	Recruitment of suitably qualified women was not achieved within the expected timeframe.	2% underachievement to be recovered in 2012/13.
	Disabled	1%	0%	Continuous focus on identifying suitable people with disabilities for roles remains a priority.	Efforts targeted to recruit and attract designated groups in 2012/13 through agencies focusing on employing people with disabilities to continue.
	Black	33%	55%		
Proportion (%) of South African staff from	Women	33%	33%		
designated groups in the cop three levels	Disabled	1%	0%	Continuous focus on identifying suitable people with disabilities for roles remains a priority.	Efforts targeted to recruit and attract designated groups in 2012/13 through agencies focusing on employing people with disabilities to continue.

Table 3: SANSA Space Operations performance measured against the Balanced Scorecard Framework

		PROGRA	MME 3: SA	ANSA SPACE OPERATIONS	5
INDICATOR	CATEGORY	ACTUAL PERFORMANCE AGAINST TARGET		REASON FOR VARIANCE	PROPOSED ACTION TO RECTIFY
		2011/12 Target	Actual		NON-ACHIEVEMENT/OVERACHIEVEMEN
			STAKEHOI	LDER PERSPECTIVE	
Launch and early orbit support count		15	18		
In-orbit testing count		3	8		
Mission control (number of monitored passes of SumbandilaSat)		1 300	951	Mission was terminated due to damage by solar flares.	SANSA is developing an implementation blueprint for its next satellite.
Number of science advancement exhibits/ festivals participated in		5	11		
Number of public engagement activities		15	19		
Number of collaborative projects with industry		11	11		
Number of international (multi-national/multi- institutional) bodies of which SANSA Space Operations is a member		1	1		
Customer satisfaction rates (%)		85%	85%		
	13		FINANC	IAL PERSPECTIVE	
Proportion (%) of industry income to total income	1/1/2	60%	69%		
Proportion (%) of international industry income to total income	467	60%	66%		

FINANCIAL PERSPECTIVE (	CONTINUE	D)			
Proportion (%) of infrastructure hosting income to total external income		40%	44%		
Proportion (%) of external research grant income to total income		17%	32%		
Proportion (%) of internal R&D expenditure to total operating expenditure		12%	0%	Focus was placed on operational system improvements.	Greater focus will be given to R&D activities in 2012/13.
Proportion (%) of HCD expenditure to total expenditure		8%	3%	Fewer students/trainees recruited than planned.	Expenditure on HCD will be a focus area in 2012/13.
Proportion (%) of non- government income to government income		133%	257%		
Proportion (%) of CAPEX and maintenance/upgrade expenditure to total expenditure	_	69%	72%		
Proportion (%) of staff development and wellness expenditure to total expenditure		1.5%	3%		
Proportion (%) of science advancement expenditure to EO and Space Operations expenditure	=	0.4%	0.5%		
		LE	ARNING & G	ROWTH PERSPECTIVE	
Number of formal research/ development/service reports		6	9		
Number of students or trainees formally trained, supervised, co-supervised	Interns	6	5	Limited staff resource impacted on ability to train target number of students.	Recruitment drive to address resource shortages in SO to occur in 2012/13.
	In-service	2	2		

					and the second second
LEARNING & GROWTH	PERSPECTIVE	(CONTINU	ED)		
Proportion (%) of South	Black	80%	69%	Limited staff resource impacted on ability to train target number of students.	Recruitment drive to address resource shortages in SO to occur in 2012/13.
African students from designated groups trained	Women	30%	31%	43/139	
	Disabled	1%	0%	Continuous focus on identifying suitable people with disabilities for roles remains a priority.	Efforts targeted to recruit and attract designated groups in 2012/13 through agencies focusing on employing people with disabilities to continue.
Number of learner visitors		220	1 045		
Number of teacher/ educator visitors		20	31		
			TRANSFOR	MATION PERSPECTIVE	
	Black	50%	55%		
Proportion (%) of South African staff from designated groups in the	Women	15%	33%		
top three levels	Disabled	1%	0%	Continuous focus on identifying suitable people with disabilities for roles remains a priority.	Efforts targeted to recruit and attract designated groups in 2012/13 through agencies focusing on employing people with disabilities to continue.
Proportion (%) of South African staff from designated groups	Black	70%	64%	Recruitment of suitably qualified Black persons not achieved within expected timeframe.	All efforts will be put in place to actively recruit and attract designated groups in 2012/13.
	Women	20%	32%		
	Disabled	1%	0%	Continuous focus on identifying suitable people with disabilities for roles remains a priority.	Efforts targeted to recruit and attract designated groups in 2012/13 through agencies focusing on employing people with disabilities to continue.

### Table 4: SANSA Space Science performance measured against the Balanced Scorecard Framework

		PROGRA	AMME 4: S	SANSA SPACE SCIENCE	
INDICATOR	CATEGORY	ACTUAL PERFORMANCE AGAINST TARGET		REASON FOR VARIANCE	PROPOSED ACTION TO RECTIFY
		2011/12 Target	Actual		NON-ACHIEVEMENT/OVERACHIEVEMENT
			STAKEHOL	DER PERSPECTIVE	
On-time information distribution expressed as a percentage of the total possibilities		80%	80%		
Percentage uptime of space weather services	1	85%	99%		
Number of registered space weather service users		15	992		
Data access via electronic medium (e.g. website, Twitter), expressed as total number of accesses		1 000	1 588 950		
	National	6	3	Limited availability of data centres.	The implementation of the NSP could address this challenge.
Number of data centres receiving data for research distribution	Africa (excl. SA)	3	0	Limited availability of data centres.	SANSA needs to assist in creating alternative data centres through African partnerships. More partnerships in the distribution of data will be fostered in 2012/13.
	International (excl. Africa)	10	17		
Number of individual (not through data centre)	National	3	41		
requests for research data (including from organisations not part of data centres)	Africa (excl. SA)	5	0	Lack of awareness of available data and limited Internet access and bandwidth are challenges that constrain data distribution on the African continent.	A focus is on increasing our formal African partnerships.

STAKEHOLDER PERSPE	CTIVE (CONTIN	UED)			
	International (excl. Africa)	6	19		
Number of science advancement exhibits/ estivals participated in		10	10		
Number of science advancement programmes (e.g. earner supplementary programmes)		8	7	More effort was put into the seven programmes undertaken, given that some of them – such as the Mobile Lab initiative – were new.	Underachievement to be recovered in 2012/13.
Number of public engagement activities		10	15		
Number of collaborative projects with industry		7	7	ALL SH	
Number of international partnerships		8	5	The prioritisation of the operational stabilisation of SANSA affected pursuit of targeted partnerships.	A focused effort to address this to be undertaken in 2012/13.
Number of international multi-national/multi-national/multi-nstitutional) bodies of which SANSA Space Science is a member		8	8		
	19 18		FINANCIA	AL PERSPECTIVE	441 4
Proportion (%) of applied science income to total ncome		15%	11%	There was a significant reduction in naval contract income due to the re-direction of resources within the navy.	Negotiations for additional contracts with other clients are being explored with income ratio to be at a higher level in the new financial year.
Proportion (%) of sechnology income to sotal income		8%	11%		
Proportion (%) of esearch/science CAPEX to total research/science expenditure		10%	70%		
Proportion (%) of external research grant income to total income		11%	33%		

FINANCIAL PERSPECTIVE	(CONTINUED	)			
Proportion (%) of HCD expenditure to total expenditure		20%	8%	HCD expenditure not achieved within the expected timeframe.	Expenditure on HCD will be a focus area in 2012/13.
Proportion (%) of science idvancement expenditure o total expenditure		5%	5%		
Proportion (%) of research grant income to total ncome		15%	33%		
roportion (%) of staff levelopment and wellness xpenditure to total xpenditure		2%	0.01%	HCD expenditure not achieved within the expected timeframe.	Expenditure on HCD will be a focus area in 2012/13
Proportion (%) of industry ncome to total income		20%	10%	There was a significant reduction in naval contract income due to the re-direction of resources within the navy.	Negotiations for additional contracts with other clients are being explored with income ratio to be at a higher leve in the new financial year.
		LEA	RNING & GF	ROWTH PERSPECTIVE	
	National	7	9		
Number of formal/funded collaborative research projects (not just joint publications)	Africa (excl. SA)	3	2	The prioritisation of the operational stabilisation of SANSA affected pursuit of targeted partnerships.	A focused effort to address this to be undertaken in 2012/13.
	International (excl. Africa)	7	6	The prioritisation of the operational stabilisation of SANSA affected pursuit of targeted partnerships.	A focused effort to address this to be undertaken in 2012/13
	National	8	5	Lack of a coherent national space science programme.	The NSP will rectify this shortcoming.
lumber of research visitors o the centre (for at least hree days)	Africa (excl. SA)	6	6	- 157 J	
	International (excl. Africa)	10	21		

LEARNING & GROWTH	PERSPECTIVE (C	ONTINUED	0)	9-12 M - C	
Number of visits by staff	National	3	4		
or students (of at least one week duration) to other institutions for	Africa (excl. SA)	4	6	111111111111111111111111111111111111111	
research purposes	International (excl. Africa)	10	10		
Number of co-authored ISI journal publications (incl. student authors)		24	29		
	Internal	24	16	Low research staff numbers prevented achievement of this stretching target.	Internal collaboration to be fostered through the NSP, which seeks to add overarching "big science" questions
Distribution of co-authors for the co-authored ISI journal publications (excl.	National (excl. Internal)	3	16		
student co-authors)	Africa (excl. SA)	6	11		
	International (excl. Africa)	13	40		
Number of conferences attended (only count once if HMO is represented, i.e. multiple attendance of the same conference is not counted)		15	16		
Conference attendance to journal publication ratio		80%	94%		
Number of rated researchers		4	4		
Number of students or trainees formally trained,	Interns	4	8		
supervised or co-supervised	In-service	2	4		

LEARNING & GROWTH P	ERSPECTIVE (	CONTINUED	))		
Number of students or	Honours or below	9	10		
rainees formally trained, supervised or co-supervised	MSc	9	18		
	PhD	10	12		
	Black	30%	63%		
Proportion (%) of South African students from	Women	5%	13%		
designated groups	Disabled	1%	0%	Continuous focus on identifying suitable people with disabilities for roles remains a priority.	Efforts targeted to recruit and attract designated groups in 2012/13 through agencies focusing on employing peopl with disabilities to continue.
Number of short courses, ncl. postgraduate schools, n-service training and formal training		10	22		
Fotal number of short	In-service	60	88		
course attendees	Formal training	60	73		
Number of learner visitors		5 000	8 436		
Number of educator visitors		200	324		
Number of educator workshops		5	5		
		TR	ANSFORMA	TION PERSPECTIVE	
Proportion (%) of South	Black	60%	56%	Relocation of young professionals to Hermanus proved a challenge.	All efforts will be put in place to activel recruit and attract designated groups in 2012/13.
African staff from designated groups	Women	25%	30%		
	Disabled	1%	2%		
	Black	8%	14%		
Proportion (%) of South	Women	10%	18%		
African staff from designated groups in the op three levels	Disabled	1%	0%	Continuous focus on identifying suitable people with disabilities for roles remains a priority.	Efforts targeted to recruit and attract designated groups in 2012/13 through agencies focusing on employing people with disabilities to continue.

### Table 5: SANSA Corporate performance measured against the SANSA Strategic Goals

		PROGRAM	ME 1: SAN	ISA CORI	PORATE	OFFICE		
MEASUREABLE				ACT PERFOR		REASON FOR	PROPOSED ACTION TO RECTIFY NON-	
OBJECTIVE	OUTPUT	INDICATOR	CATEGORY	2011/12 TARGET	ACTUAL	VARIANCE	ACHIEVEMENT/ OVERACHIEVEMENT	
	SANSA GO	OAL 1: World-class ar	nd efficient	services an	d societal	benefits (Societal Capita	1)	
		Development and implementation of Finance internal control instruments (% completion).		85%	85%			
	Effective and efficient management and leadership structures,	Development and implementation of Human Resources internal control instruments (% completion).		85%	90%	Development and implementation of Human Resource internal control instruments exceeded expectations as more policies were approved and implemented.	Development and implementation of Human Resource internal control instruments were prioritised.	
	systems and processes.	Development and implementation of Governance instruments (% completion).		85%	85%			
Management and Leadership excellence		Develop and ensure implementation of Corporate-wide Earth observation and societal benefit strategies.		85%	85%			
	Efficient and effective administrative structures and processes.  Develop, implement and comply with service charter.			Develop and imple- ment	Policy review	The finalisation of policies and the foundational operationalisation of SANSA consumed most of the available time leaving little for the harmonisation processes which would allow for the development of service charters.	The review of policies and development of procedures, given existing challenges, has been prioritised. A charter would be informed by the Standard Operating Procedures (SOPs).	
		Audit rating		Unqual- ified	Unqual- ified			

SANSA	GOAL 2: Cutting-ed	ge research, deve	lopment, te	chnology, inn	ovation an	d applications (Intell	ectual Capital)
	Efficient core- operating units.	Develop and ensure implementation of space science strategies.		85%	85%		
Operational Excellence	Enabling user-friendly procedures, processes and systems.	Develop and ensure implementation of space operations strategies.		85%	85%		
	Fast turnaround times and accountability.	Develop and ensure implementation of space engineering/ systems strategies.		85%	40%	There is currently no strategic clarity on space engineering including among other things clarity on Sunspace.	With the development of the NSP there would be greater clarity. A Programme Management Office is being developed to give further focus on this matter.
SANSA GOAL 3	3: Effective develop	ment of human ca			ence advan	cement and engage	ement of the citizenry
	Internal and external communication.	Proportion (%) of staff development and wellness expenditure to total expenditure.	(Huma	n Capital)  0.3%	0.6%	Proportion (%) of staff development and wellness expenditure to total expenditure exceeded expectations as more staff training events took place.	The planned performance target for this KPI will be revised in the new financial year.
Evenllon en in						events took place.	
Excellence in Communication Staff and Stakeholder Relations	Creation of a conducive working environment and an attractive employee value proposition.	Proportion (%) of South African staff	Black	60%	89%	There were more concentrated recruitment activities on achievement of diversity.	The planned performance target fo this KPI will be revised in the new financial year.

SANSA GOAL	3 (CONTINUE	0)					
Excellence in Communication; Staff and Stakeholder Relations		Proportion (%) of South African staff from designated groups	Disabled	1%	0%	Suitably qualified persons with disabilities could not be found. Focused efforts to rectify this were made and still continue.	All efforts will be put in place to actively recruit and attract designated groups in 2012/13 through agencies that focus on people with disabilities.
			Black	60%	91%	There were more concentrated recruitment activaties on achievement of diversity.	The planned performance target for this KPI will be revised in the new financial year.
		Proportion (%) of South African staff from designated	Women	50%	76%	There were more concentrated recruitment activaties on achievement of diversity.	The planned performance target for this KPI will be revised in the new financial year.
		groups in the top three levels.	Disabled	1%	0.0%	Suitably qualified persons with disabilities could not be found. Focused efforts to rectify this were made and still continue.	All efforts will be put in place to actively recruit and attract designated groups in 2012/13 through agencies that focus on people with disabilities.
Excellence in Comm- unication; Staff and Stakeholder Relations	Engagement of external stakeholders.	Number of formal public communication activities (e.g. media releases, interviews).		8	24	There was increased interest in the work of the Agency accompanied by requests for interviews and media releases.	The planned performance target for this KPI will be revised in the new financial year.
		Develop and ensure implementation of Corporate-wide human capital development strategies.		85%	85%		
		Develop and ensure implementation of Corporate-wide science advancement strategies.		85%	70%	Delayed by the development of directorate specific strategies which will inform the Corporate-wide strategy.	To be finalised in 2012/13.
	SANS	A GOAL 4: Globally co	mpetitive	nationa	l space	e industry (Economic Capital)	
Active strategic contribution to South African National Space Strategy		Number of signed/ formal and active international partnerships that promote SA industry participation.		2	0	A meeting to sign agreement was cancelled and is planned for the future. However discussions are on-going.	Draft MoU, still to be signed with Algeria, would partly address this.

Establish and maintain effective and mutually beneficial	Engagement of external stakeholders.	Number of signed/ formal and active international partnerships.	4	2	A meeting to sign agreement was cancelled and is planned for the future. However discussions are on-going.	Draft MoU, still to be signed with Nigeria and Algeria, would partly address this.
international partnerships, in line with national strategic alignment		Number of international (multinational/multinstitutional) bodies of which SANSA is a member.	1	1		

### Table 6: SANSA Earth Observation performance measured against the SANSA Strategic Goals

		PRO	GRAMME 2:	SANSA E	ARTH OBS	ERVATIO	ON	
MEASUREABLE					ACT PERFOR		REASON FOR	PROPOSED ACTION TO RECTIFY NON-
OBJECTIVE	ACTIVITIES	OUTPUT	INDICATOR	CATEGORY	2011/12 TARGET	ACTUAL	VARIANCE	ACHIEVEMENT/ OVERACHIEVEMENT
	SANSA	GOAL 1: Wor	ld-class and effic	cient service	es and socie	tal benefit	s (Societal Capital)	
Offer efficient EO services for national and international benefit and a sustained environment	1. EO data stock 2. Space-based EO data products, value-added data products and services.  Decision-making tools for policy- and decision-makers	Data collection	Data acquired and archived (bytes).	Processed	10 Tb	34 Tb	The demand for data exceeded expectation and since this KPI is partially driven by customer orders the figure was higher than expected.	No action necessary.

SANSA GOAL	1 (CONTIN	IUED)						
		Data distrib- ution	Total data distributed (bytes).	Processed	50 Tb	51 Tb	About 98% of the total data distributed each year is the yearly mosaic. The mosiac was distributed to 2 more stakeholders than expected, thus the overachievement.	No action necessary.
	1. EO data stock 2. Space- based EO data products, value- added	Data processing	Total data distributed to the public sector (bytes).	Processed	40 Tb	39.2 Tb	Loss of key staff and some data system challenges were experienced resulting in slow data distribution. (2% underachievement)	New staff have been employed both in the data processing and systems maintenance areas. This will address the challenges experienced.
Offer efficient EO services for national and international benefit and a sustained environment	data products and services. Decision- making tools for policy- and decision- makers	Value- added services	Image products and services (count of honoured requests).	Images	3 000	62 372	Orthorectified satellite imagery and mosaics were distributed to 11 SADC countries participating in the AMESD ptoject. These included CBERS 2, SAC-C and Landsat TM data. The AMESD project was coming to an end and this was our final deliverable.	No action necessary.
			Image products and services (proportion (%) of honoured requests).		98%	99%	Increased demand of satellite imagery.	No action necessary.
			Proportion (%) of Sensor Portfolio expenditure to total expenditure.		70%	73%	Increased demand of satellite imagery.	No action necessary.

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SANSA GOAL	. 1 (CONTIN	UED)						
Offer efficient EO services for national and international benefit and a sustained	1. EO data stock 2. Space- based EO data products, value- added data products and services.		Development and compliance with service charter.		Development	Development	The finalisation of policies and foundational operationalisation of SANSA consumed most of the available time leaving little for the harmonisation of processes which would allow for the development of service charters.	The review of policies and development of procedures has been prioritised. A charter would be informed by the Standard Operating Procedures (SOPs).
environment	Decision- making tools for policy- and decision- makers		SAEOS data system implementation		100%	98%	SANSA had limited data systems technologists to maintain and automate the systems. (2% underachievement).	New staff have been employed both in the data processing and systems maintenance areas. This will address the challenges experienced.
SANSA	GOAL 2: Cu	ıtting-edge, re	esearch, develop	ment	, technology, i	nnovation and	d applications (Intelle	ctual Capital)
		Provide data for R&D purposes	Data ordered on behalf of clients for research (count of honoured requests – scenes).		1 000 scenes	2 887	Demand from the research community exceeded expectations.	No action necessary.
Conduct cutting-edge research,		Collaborative projects with R&D and tertiary institutions	Data distributed for research (bytes).		10 Tb	40 Tb	Demand from the research community exceeded expectations and thus more data was distributed.	No action necessary.
development and innovation to continually improve SANSA's EO offering		Continual R&D of internal processes	Number of formal collaborative research projects.		10	10	None	No action necessary.
			Number of formal research outputs (e.g. formal research reports, research papers).		5	14	There was an increase in involvement in international and national research projects with subsequent increase in reports.	No action necessary.

SANSA GOAL	2 (CONTINUED)	-3.5					n 12	
Conduct cutting-edge research, development and innovation to continually	New and innovative data-/image-/ signal-processing		Proportion (%) of internal R&D expenditure to total operating expenditure.		10%	23%	Costs were initially underestimated since R&D is new and real cost unknown.	No action necessary.
improve SANSA's EO offering	techniques.		Proportion (%) of external research grant income to total income.		15%	36%	Payment of FP7 grants since most of the projects were ending.	No action necessary.
SANSA GOA	AL 3: Effective de	velopment of h		transformat Human Cap		nce adva	ncement and eng	gagement of the
	Skilled students	Provision of data for student training	Data directly distributed to students	Honours or below	20	41	Demand from students was higher than expected.	No action necessary.
Development of human capital in EO-related science and engineering, and advance science among the youth and	Skilled workers	Collaborative student training	(count of honoured requests).	MSc	35	95	Demand from students was higher than expected.	No action necessary.
	Science advancement programmes.	Internship training	1900	PhD	5	48	Demand from students was higher than expected.	No action necessary.
	Public							
the youth and	engagement programmes.	Science advancement	Number of	Interns	5	5	None.	None.

students

formally

trained,

CO-

or trainees

supervised,

supervised.

In-service

All efforts will be

actively recruit and attract additional

EO staff in 2012/13.

put in place to

This was

mainly due to a

shortage of Earth

Observation staff

to train students.

was put on the

operationalisation of SANSA and integration issues.

More focus

SANSA GOAL	. 3 (CONTINU	ED)						
			Number of students or trainees formally trained, supervised,	Honours or below	2	0	This was mainly due to a shortage of Earth Observation staff to train students. More focus was put on the operationalisation of SANSA and integration issues.	All efforts will be put in place to actively recruit and attract additional EO staff in 2012/13.
			co- supervised.	MSc	2	2	None.	
				PhD	1	1	None.	
Development of human capital in				Black	50%	69%	SANSA EO increased the inolvement of young people from black african schools and universities	No action necessary.
EO-related science and engineering, and advance science among the youth and the public			Proportion (%) of South African students from designated groups.	Women	30%	31%	There could be more girls than boys in the schools that we interact with or girls have more interest in Earth Observation.	No action necessary.
				Disabled	1%	0%	The institutions we interacted with either have no disabled students or they didn't take part.	All efforts will be put in place to actively identify and promote earth observation in institutions with disabled members.
			Number of short courses conducted.		8	12	Demand from the public, available of resources from EO to make courses free	No action necessary.
	Skilled students.	Provision of data for student training.	Total number of short course attendees.		160	341	Courses were free and demand for training exceeded expectations.	No action necessary.

JANSA GOAL	. 3 (CONTINUED	') 				- 18	150	111111111111111111111111111111111111111
	Skilled workers	Collaborative student training	Proportion (%) of HCD expenditure to total expenditure.		4%	4%	None.	None.
	Science advancement programmes	Internship training	Proportion (%) of staff development and wellness expenditure to total expenditure.		2%	3.4%	Demand for new skills to cope with technological trends and the new requirements in SANSA.	Increase/ adjust budget for staff development.
Development	Public engagement programmes	Science advancement		Black	42%	64%	SANSA EO's targeted plans to contribute to transformation. There as a n effort put to attract black African to our job market.	No action necessary
of human apital in O-related cience and engineering, and advance			Proportion (%) of South African staff from designated	Women	35%	33%	Recruitment of suitably qualified women was not achieved within the expected timeframe.	2% underachievement to be recovered in 2012/13.
cience among he youth and he public			groups.	Disabled	1%	0%	Suitably qualified persons with disabilities could not be found. Focussed efforts to rectify this were made and still continue.	All efforts will be p in place to actively recruit and attract designated groups in 2012/13 through agencies that focus on people with disabilities.
			Proportion (%) of South African staff from designated groups in the top three levels.	Black	33%	55%	SANSA EO's targeted plans to contribute to transformation. There as an effort put to attract black African to our job market.	No action necessar

SANSA GOAL	L 3 (CONTII	NUED)						
				Women	33%	33%	None	None
Development of human capital in EO-related science and engineering, and advance			Proportion (%) of South African staff from designated groups in the top three levels.	Disabled	1%	0%	Suitably qualified persons with disabilities could not be found. Focussed efforts to rectify this were made and still continue.	All efforts will be put in place to actively recruit and attract designated groups in 2012/13 through agencies that focus on people with disabilities.
science among the youth and the public			Training of staff/parties from African countries (count of engagements).		2	7	Leveraged in international projects such as TIGER and AMESD.	No action necessary.
		SANSA GOAL 4:	Globally compet	itive natio	nal space i	ndustry (E	conomic Capital)	
Provide			Proportion (%) of industry income to total income.		12%	27%	High demand of satellite imagery from industry e.g Eskom.	No action necessary.
services that stimulate industry growth and participation in EO	Value- added services	Collaborative projects with industry.	Number of collaborative projects with industry.		8	8	None.	None.
TITLO -			Number of facilitated local industry with international partners projects/ collaborations.		6	11	High demand of satellite imagery from industry e.g Eskom.	No action necessary.

	SANSA GOAL 5: N	Make South Africa a recognised o	olobal space citiz	en (Glok	oal Capital)	
Establish and maintain effective and mutually beneficial international partnerships, in line with national strategic alignment	Membership of international organisations of strategic importance.	Number of signed/formal and active international partnerships.	6	6	None.	None.
	Beneficial multi-national agreements, partnerships and projects.	Number of signed/ formal and active African partnerships.	4	4	None.	None.
	High-impact contribution to global initiatives.	Number of international (multi-national/multi-institutional) bodies of which SANSA Earth Observation is a member.	2	2	None.	None.

Table 7: SANSA Space Operations performance measured against the SANSA Strategic Goals

		PRO	GRAMME 3: SA	NSA SPAC	E OPERA	TIONS		
		175		1		MANCE	25,460,450	PROPOSED ACTION
MEASUREABLE OBJECTIVE	ACTIVITIES	OUTPUT	INDICATOR	CATEGORY	2011/12 TARGET	ACTUAL	REASON FOR VARIANCE	TO RECTIFY NON- ACHIEVEMENT/ OVERACHIEVEMENT
1/11/11/11	SANSA G	OAL 1: World	-class and efficient	t services and	d societal b	enefits (S	ocietal Capital)	
Offer efficient, cost-effective and globally competitive space	Directly acquired data for EO.	Data collection	Launch and early orbit support count.		15	18	This is mainly due to good marketing and growth in the launch market.	KPI target increased to 20 in 2012/13.
operations and applications for societal benefit and global market	Launch support services	Launch support	In-orbit testing count.	1	3	8	This is a new market we are persuing and did some good marketing.	KPI target increased to 4 in 2012/14.

SANSA GOAL	1 (CONTINUED	)						
	In-orbit tests	In-orbit testing (IOT)	Mission control (number of monitored passes of SumbandilaSat).		1 300	951	The satellite experienced technical problems leading to the termination of the primary mission of the satellite. Tracking is still on-going for experimental purposes.	SANSA is developing an implementation blueprint for its next satellite.
Offer efficient, cost-effective and globally competitive space operations and applications for societal			Proportion (%) of infrastructure-hosting income to total external income.		40%	44%	We strive to grow the external market and therefore the direct impact on the international market and this is related to the Ksat project.	KPI not measured in 2012/13.
benefit and global market			Proportion (%) of non-government income to government income.		133%	257%	Growth in the market as described above.	KPI not measured in 2012/13.
			Proportion (%) of CAPEX and maintenance/ upgrade expenditure to total expenditure.		69%	72%	We were fortunate to do a lot of Capex infrastructure and exceeded the target.	KPI not measured in 2012/13.
SANSA	GOAL 2: Cutting	g-edge researcl	n, development, te	echnolo	gy, innova	tion and a	pplications (Intellec	tual Capital)
Focused and needs-driven applied research, development and innovation in key space operations and applications areas.	New and innovative space operations processes and application.	R&D activities in space operations and applications.	Proportion (%) of internal R&D expenditure to total operating expenditure.		12%	0%	SANSA Space Operations did not conduct formalised & structured R&D, save for operational system improvements .	SANSA Space Operations will focus on R&D activities in 2012/13.

SANSA GOAL	2 (CONTINUED	))						
Focused and needs-driven applied research, development	. 4		Number of formal research/development/service reports.		6	9	For each launch there are service reports and this increased due to the amount of launches.	KPI reduced to 3 in 2012/13.
and innovation in key space operations and applications areas.			Proportion (%) of external research grant income to total income.		17%	32%	When the KPI was set we were not sure of the grant we would receive.	KPI not measured ir 2012/13.
SANSA GO	OAL 3: Effective	development		, transforma (Human Ca		ence adv	ancement and enga	gement of the
	Skilled youth	Intern training	Number of students or trainees formally trained, supervised, co- supervised.	Interns	6	5	This was mainly due to a shortage of Space Operations staff to train students. More focus was put on the operationalisation of SANSA and integration issues.	All efforts will be put in place to actively recruit and attract additional Space Operations staff in 2012/13.
	Skilled workers	Staff training		In-service	2	2	None	None.
Focused HCD in space operations, space applications and active science advancements			Proportion (%) of South African students from	Black	80%	69%	This was mainly due to a shortage of Space Operations staff to train students. More focus was put on the operationalisation of SANSA and integration issues.	All efforts will be put in place to actively recruit and attract additional Space Operations staff in 2012/13.
			designated groups trained.	Women	30%	31%	We endeavour to surpass set KPI's.	KPI not measured in 2012/13.
				Disabled	1%	0%	Suitably qualified persons with disabilities could not be found. Focussed efforts to rectify this were made and still continue.	All efforts will be put in place to actively recruit and attract designated groups in 2012/13 through agencies that focus on people with disabilities

SANSA GOAL	3 (CONTINUED)						
		Proportion (%) of HCD expenditure to total expenditure.		8%	3%	Fewer students/ trainees recruited than planned.	Expenditure on HCD will be a focus area in 2012/13.
		Proportion (%) of staff development and wellness expenditure to total expenditure.		1.5%	3%	This due to intensive training regarding SCM and other new SANSA programms.	KPI not measured in 2012/13.
Focused HCD in space operations, space applications and active science			Black	70%	64%	Recruitment of suitably qualified persons who are Black not achieved within expected timeframe.	All efforts will be put in place to actively recruit and attract designated groups in 2012/13.
advancements		Proportion (%) of South African staff from designated groups.	Women	20%	32%	We tried and achieved the goal to employ more woman into the space sector.	
			Disabled	1%	0%	Suitably qualified persons with disabilities could not be found. Focussed efforts to rectify this were made and still continue.	All efforts will be put in place to actively recruit and attract designated groups in 2012/13 through agencies that focus on people with disabilities.

SANSA GOAL	. 3 (CONTINUED	)						
	Skilled youth	Intern training		Black	50%	55%	Concerted effort to get equity.	Will continue to achieve diverse staff complement.
	Skilled workers	Staff training	Proportion (%) of South African staff from designated	Women	15%	33%	Concerted effort to get equity.	Will continue to achieve diverse staff complement.
	Science advancement programmes	Science advancement activities	groups in the top three levels.	Disabled	1%	0%	Suitably qualified persons with disabilities could not be found. Focussed efforts to rectify this were made and still continue.	All efforts will be put in place to actively recruit and attract designated groups in 2012/13 through agencies that focus on people with disabilities.
			Number of learner visitors.		220	1 045	We had the advantage to join forces with SANSA Space Science and could reach more educators.	KPI target increased to 1200 in 2012/13.
			Number of teacher/educator visitors.		20	31	We had the advantage to join forces with SANSA Space Science and could reach more educators.	KPI target increased to 60 in 2012/13.
			Number of science advancement exhibits/festivals participated in.		5	11	We had the advantage to join forces with SANSA Space Science and could participate in various exhibits and festivals.	KPI not measured in 2012/13.

SANSA GOAL	3 (CONTINUE	D)						
Focused HCD in space operations, space			Number of public engagement activities.		15	19	Concerted effort and wanted to over achieve to enhance the SANSA brand.	KPI not measured in 2012/13.
applications and active science advancements			Proportion (%) of science advancement expenditure to EO and Space Operations expenditure.		0.4%	0.5%	Participated in various exhibits and festivals.	KPI not measured in 2012/13.
	SAN	SA GOAL 4: GI	obally competitive national sp	ace indust	ry (Econ	omic Capi	tal)	Æ.
Maintaining a strong commercial	Value-added services.	Commercial support to industry.	Proportion (%) of industry income to total income.		60%	69%	This is due to us doing more launches and IOT.	2012/13 KPI target increased to 70 %.
service for industry			Number of collaborative projects with industry.		11	11	None.	None.
	SANS	A GOAL 5: Mak	e South Africa a recognised gl	obal space	citizen	(Global Ca	pital)	- 3
Establish and maintain effective and mutually	High-quality professional services.	Global space industry servicing.	Proportion (%) of international industry income to total income.		60%	66%	This is due to us doing more launches and IOT.	2012/13 KPI target increased to 70 %.
beneficial international partnerships and customer relations, in line with national			Number of international (multi-national/multi- institutional) bodies of which SANSA Space Operations is a member.	رابي	1	1	None.	None.
strategic alignment			Customer satisfaction rates (%).		85%	85%	None.	None.

### Table 8: SANSA Space Science performance measured against the SANSA Strategic Goals

		PR	OGRAMME 4: S	SANSA SP	ACE SCIE	NCE		
		100		21		TUAL RMANCE		PROPOSED ACTION
MEASUREABLE OBJECTIVE	ACTIVITIES	OUTPUT	INDICATOR	CATEGORY	2011/12 TARGET	ACTUAL	REASON FOR VARIANCE	TO RECTIFY NON- ACHIEVEMENT/ OVERACHIEVEMEN
	SANSA G	OAL 1: World-	class and efficient	services an	d societal l	penefits (S	ocietal Capital)	
	Geo-space and space weather products and services.	Data collection.	On-time information distribution, expressed as a percentage of the total possibilities.		80%	80%	None.	None.
Offer a state-of-the- art research platform and applied science/ technology	Applied science and technology products and services.	Data distribution.	Percentage uptime of space weather services.		85%	99%	Our promise to our clients is 100% uptime. We anticipated challenges in the first year after our migration, but fortunately we were able to mitigate these challenges and produce a better service than we envisaged.	Since this KPI is not SMART, we have changed the KPI for the new year to be something more directly measurable
service platform		Data processing.	Number of registered space weather service users.		15	992	This past year was the first year after establishing our space weather services and so we found new ways to obtain space weather users, and invested in significant space weather exposure to increase the number of users.	Since this KPI is not SMART, we have changed the KPI for the new year to be something more directly measurable.

SANSA GOAL	1 (CONTINUED	))					
		Value-added services.	Data access via electronic medium (e.g. website, Twitter), expressed as total number of accesses.	1 000	1 588 950	This past year was the first year after establishing our space weather services and so we found new ways to obtain space weather users, and invested in significant space weather exposure to increase the number of users.	Since this KPI is not SMART, we have changed the KPI for the new year to be something more directly measurable.
Offer a state-of-the- art research platform and applied science/ technology service platform			Proportion (%) of applied science income to total income.	15%	11%	There was a significant reduction of a naval contract income due to re-direction of resources within the navy.	Still in negotiations for additional contracts with other clients. This income ratio will be at a higher level in the new financial year.
			Proportion (%) of technology income to total income.	8%	11%	It is a necessary requirement to remain operational that some of our income come from external contracts. In 2011/2012 we exceeded the target due to the additional of a few short term technology contracts that were negotiated for during the year.	Achievement to be set as new baseline.

	Knowledge outputs.	Provide data for R&D purposes.	Number of data centres receiving data for research distribution.	National	6	3	This is due to the limited space science nodes in the country. In that sense the target was set too high.	The implementation of the NSP might address this challenge.
Conduct cutting-edge research, development and innovation	Geo-space and space weather products and services.	Collaborative projects with R&D and tertiary institutions.		Africa (excl. SA)	3	0	Currently SANSA is one of few data centres in Africa.	SANSA needs to assist in creating alternative data centres through African partnerships. More partnerships in the distribution of data will be fostered in 2012/14.
	Applied science and technology products and services.	Continual R&D of internal processes.		International (excl. Africa)	10	17	There are a significant number of international data centers who receive data for re-distribution to scientists and researchers around the world. South Africa has become well known for its ground based distribution network for measuring space from the ground, and the requests for access to our data through international data centres has increased.	We will continue to send our data to data centres and to attract attention to the high quality data we produce as this is a good thing and will enhance SANSA's reputation.
			Number of individual (not through data centre) requests for research data (including from organisations not part of data centres).	National	3	41	Due to the upcoming solar maximum and the interest in the South Atlantic Magnetic Anomaly as well as the procedure that is now well known for requesting our data, we are receiving more individual requests for information a nd data to be used for research.	Achievement to be set as new baseline

SANSA GOAL	2 (CONTUNE	D)						
			Number of individual (not	Africa (excl. SA)	5	0	Lack of awareness of available data and limited internet access and bandwidth are challenges that constrain data distribution on the African continent.	We are currently increasing our formal African partnerships which should address this KPI.
Conduct			through data centre) requests for research data (including from organisations not part of data centres).	International (excl. Africa)	6	19	Due to the upcoming solar maximum and the interest in the South Atlantic Magnetic Anomaly as well as the procedure that is now well known for requesting our data, we are receiving more individual requests for information a nd data to be used for research.	Achievement to be set as new baseline.
cutting-edge research, development and innovation				National	7	9	We have increased our efforts to bring in national partnerships, and the number of national institutions who which to collaborate with SANSA has increased with awareness.	Achievement to be set as new baseline.
			Number of formal/funded collaborative research projects (not just joint publications).	Africa (excl. SA)	3	2	The prioritisation of the operational stabilisation of SANSA constrained the ability to pursue partnerships as originally intended.	With SANSA now more stable focus will shift to the establishment of strategic partnerships.
				International (excl. Africa)	7	6	The prioritisation of the operational stabilisation of SANSA constrained the ability to pursue partnerships as originally intended.	With SANSA now more stable focus will shift to the establishment of strategic partnerships.

SANSA GOAL	2 (CONTINUED)						
			National	8	5	Lack of a coherent national space science programme.	The NSP will rectify this short-coming.
Conduct cutting-edge research, development		Number of research visitors to the centre (for at least three	Africa (excl. SA)	6	6	We have made huge efforts to increase the number of African partnerships, and have invited specifically African scientists to spend time at SANSA Space Science. We also hosted an international workshop where the focus was on Africa which contributed to this achievement.	We will continue with our efforts to collaborate with African partners and to invite them to spend time at SANSA Space Science working with national partners.
and innovation		days).	International (excl. Africa)	10	21	We hosted an international workshop in October and invited 5 international scientists to spend time at SANSA after the workshop. In addition, we have introduced international collaboration into Space Weather through inviting international experts to spend time in the centre. This has all contributed to the increase in this target.	This target will always be variable as it depends on the activities during the year, and the requests for visits. We will adjust the target accordingly.

SANSA GOAL	2 (CONTINU	IED)						
	Knowledge outputs.	Provide data for R&D purposes.	Number of visits by staff or students (of at least one week duration) to other institutions for research purposes.	National	3	4	We encouraged our researchers to visit national institutions and spend time developing national collaborations.	Achievement to be set as new baseline.
	Geo-space and space weather products and services.	Collaborative projects with R&D and tertiary institutions.		Africa (excl. SA)	4	6	We encouraged our researchers to visit African institutions and spend time developing African partnerships.	Achievement to be set as new baseline.
Conduct	Applied science and technology products and services.	Continual R&D of internal processes.		International (excl. Africa)	10	10	None.	None.
cutting-edge research, development and innovation			Number of co-authored ISI journal publications (incl. student authors).		24	29	A lot of pressure was put on the research group to publish their work, and journals were chosen very carefully to ensure faster turn around times in publication. This resulted in us unexpectedly exceeding our target.	Target has been redefined going forward.
			Distribution of co-authors for the co-authored ISI journal publications (excl. student co-authors).	Internal	24	16	The internal research projects are not as linked as intended, further the target was set too high given the current low research staff numbers.	Internal collaboration to be fostered through the NSP which seeks to address overarching "big science" questions.

SANSA GOAL 2	2 (CONTINUED)						
			National (excl. Internal)	3	16	There was a larger number of national co- authors than expected due to prioritising collaboration.	Achievement to be set as new baseline.
		Distribution of co-authors for the co-authored ISI journal publications (excl. student co-authors).	Africa (excl. SA)	6	11	There was a larger number of national co- authors than expected due to prioritising collaboration.	Achievement to be set as new baseline.
			International (excl. Africa)	13	40	There was a larger number of national co- authors than expected due to prioritising collaboration.	Achievement to be set as new baseline.
Conduct cutting-edge research,		Number of conferences attended (only count once if HMO is represented, i.e. multiple attendance of the same conference is not counted).		15	16	Attendance and representation at conferences in 2011/2012 was higher than expected.	A new baseline will be defined.
development and innovation		Conference attendance to journal publication ratio.		80%	94%	Due to the fact that the publication rate and conference attendance rates were higher than expected, so was this target.	A new KPI has been defined as this is a non-SMART duplicate measure.
		Number of rated researchers.		4	4	None.	None.
		Proportion (%) of research/science CAPEX to total research/ science expenditure.		10%	70%	This was higher than expected due to two large capex intensive projects, the NEP programme for which a large NRF grant was received and the Digital Radar project for which funds were reassigned. A lot of the capex on both these projects were purchased last year.	Nothing, as this was a special capex intensive year.

SANSA GOAL	2 (CONTINUED)	)						
Conduct cutting-edge research, development and innovation			Proportion (%) of external research grant income to total income.		11%	33%	The researchers are encouraged to apply for NRF research grants to suppliment the income and do their research. In some years the success rate is higher than in others. 2011/2012 was a good year for success in obtaining research grants.	This target will always be variable as it depends on the grants applied for and the success rate. However, we will attempt to estimate this in a more realistic way going forward.
SANSA G	OAL 3: Effective	development	of human capita	al, transforn	nation ar	nd scien	ce advancement (Huma	an Capital)
Development of human capital in	Skilled students	Provision of data for student training.	Number of students or trainees	Interns	4	8	HCD is one of our priority areas and as such we exceeded expectations in our efforts to increase the number of young people afforded opportunities with SANSA. The budget and programmes available were increased and exceeded expectations. The increase was particularly noticed in the January 2012 intake.	Target has been redefined going forward.
space science and science advancement	Skilled workers	Collaborative student training.	formally trained, supervised or co-supervised.	In-service	2	4	HCD is one of our priority areas and as such we exceeded expectations in our efforts to increase the number of young people afforded opportunities with SANSA. The budget and programmes available were increased and exceeded expectations. The increase was particularly noticed in the January 2012 intake.	Target has been redefined going forward.

SANSA GOAL	3 (CONTINUED	))						
Development of human capital in space science and science advancement	Science advancement programmes.	Internship training.		nours or low	9	10	HCD is one of our priority areas and as such we exceeded expectations in our efforts to increase the number of young people afforded opportunities with SANSA. The budget and programmes available were increased and exceeded expectations. The increase was particularly noticed in the January 2012 intake.	Target has been redefined going forward.
	Public engagement programme.	Science advance- ment.	MS	C	9	18	HCD is one of our priority areas and as such we exceeded expectations in our efforts to increase the number of young people afforded opportunities with SANSA. The budget and programmes available were increased and exceeded expectations. The increase was particularly noticed in the January 2012 intake.	Target has been redefined going forward.

SANSA GOAL	3 (CONTI	NUED)						
				PhD	10	12	HCD is one of our priority areas and as such we exceeded expectations in our efforts to increase the number of young people afforded opportunities with SANSA. The budget and programmes available were increased and exceeded expectations. The increase was particularly noticed in the January 2012 intake.	Target has been redefined going forward.
				Black	30%	63%	Efforts have been undertaken successfully to encourage students from designated groups to join us.	Target has been redefined going forward.
Development			Proportion (%) of South African students from designated groups.	Women	5%	13%	Efforts have been undertaken successfully to encourage students from designated groups to join us.	Target has been redefined going forward.
of human capital in space science and science advancement	ce			Disabled	1%	0%	Suitably qualified persons with disabilities could not be found. Focussed efforts to rectify this were made and still continue.	All efforts will be put in place to actively recruit and attract designated groups in 2012/13.
			Number of short courses, incl. postgraduate schools, in- service training and formal training.		10	22	A number of short courses are planned each year but we have an agreement with our client that should more be required we will produce them.	Target will always be set at the minimum value that we have promised to produce for a year.
			Total number of short course attendees.	In-service	60	88	As above, since this is linked.	Target will always be set at the minimum value that we have promised to produce for a year.
				Formal training	60	73	As above, since this is linked.	Target will always be set at the minimum value that we have promised to produce for a year.

SANSA GOAL	.3 (CONTINUED)							
			Proportion (%) of HCD expenditure to total expenditure.		20%	8%	HCD expenditure not achieved within the expected timeframes.	Expenditure on HCD will be a focus area in 2012/13.
Development of human capital in space science and science advancement			Proportion (%) of staff development and wellness expenditure to total expenditure.		2%	0.01%	Staff development and wellness expenditure not achieved within the expected timeframes.	Expenditure on staff development and wellness will be more defined in 2012/13 as specific programmes are addressed.
	Skilled students.	Provision of data for student training.		Black	60%	56%	Suitably qualified Blacks could not be found and relocation to Hermanus of young professionals is a challenge.	All efforts will be put in place to actively recruit and attract designated groups in 2012/13.
Development of human capital in space science	Skilled workers.	Collaborative student training.	Proportion (%) of South African staff from designated groups.	Women	25%	30%	During 2011/2012 we were successful in increasing the number of women that we have on the staff.	Target will be redefined going forward.
and science advancement	Science advancement programmes.	Internship training.		Disabled	1%	2%	Efforts have been made towards attracting persons with disabilities to our staff.	We will continue to make efforts to attract suitable people with disabilities to our staff.
	Public engagement programmes.	Science advancement.	Proportion (%) of South African staff from designated groups in the top three levels.	Black	8%	14%	When we are able to address the representation in these levels we do so.	We will continue our efforts in this regard.

SANSA GOAL	3 (CONTINUED)							
			Proportion (%) of South African staff from designated groups in the top three levels.	Women	10%	18%	When we are able to address the representation in these levels we do so.	We will continue our efforts in this regard.
				Disabled	1%	0%	Suitably qualified persons with disabilities could not be found. Focussed efforts to rectify this were made and still continue.	All efforts will be put in place to actively recruit and attract designated groups in 2012/13.
Development of human capital in			Number of learner visitors.		5 000	8 436	New intiatives like bringing Science Advancement into the Space Weather Centre and the mobile unit has meant that more learners can be exposed to SANSA.	Target will be redefined going forward as the minimum we expect given the issues around contact time.
space science and science advancement			Number of educator visitors.		200	324	2011/2012 was a good year for exposing educators to SANSA as we embarked on a collaboration with the WCED to host educator workshops during that year.	Target will be redefined going forward as the minimum we expect given the issues around contact time.
			Number of science advancement exhibits/ festivals participated in.		10	10	None.	None.
			Number of science advancement programmes (e.g. learner supplementary programmes).		8	7	More effort was put on the 7 programmes undertaken given that some of them such as the Mobile Lab initiative were new.	Under- achievement to be recovered in 2012/13.

SANSA GOAL	3 (CONTINUED)							
	. Ø		Number of educator workshops.		5	5	None.	None.
			Number of public engagement activities.		10	15	Efforts were made to increase the exposure of the public to SANSA during 2011/2012. New intiatives were attempted and engagement with the public was prioritised.	Target will be redefined going forward.
Development of human capital in space science and science advancement			Proportion (%) of science advancement expenditure to total expenditure.		5%	5%	None.	None.
			Proportion (%) of research grant income to total income.		15%	33%	The researchers are encouraged to apply for NRF research grants to suppliment the income and do their research. In some years the success rate is higher than in others. 2011/2012 was a good year for success in obtaining research grants.	This target will always be variable as it depends on the grants applied for and the success rate. However, we will attempt to estimate this in a more realistic way going forward.
11/18/	SANSA G	OAL 4: Globally con	npetitive nationa	l space	industr	y (Econ	omic Capital)	
Active contribution to South African aerospace industry.	Value-added services and products for navigation, communication, mineral exploration, satellite systems, power distribution.	Provision of geo- space and space weather services and products for industry (navigation, communication, mineral exploration, power distribution).	Proportion (%) of industry income to total income.		20%	10%	There was a significant reduction of a naval contract income due to the re-direction of resources within the navy.	Still in negotiation for additional contracts. This income ratio will be at a higher leve in the new financi year.

# ..SANSA GOAL 4 (CONTINUED)

Active contribution to South African aerospace industry.

Development of satellite sub-systems, e.g. satellite orientation magnetometers.

Number of collaborative projects with industry.

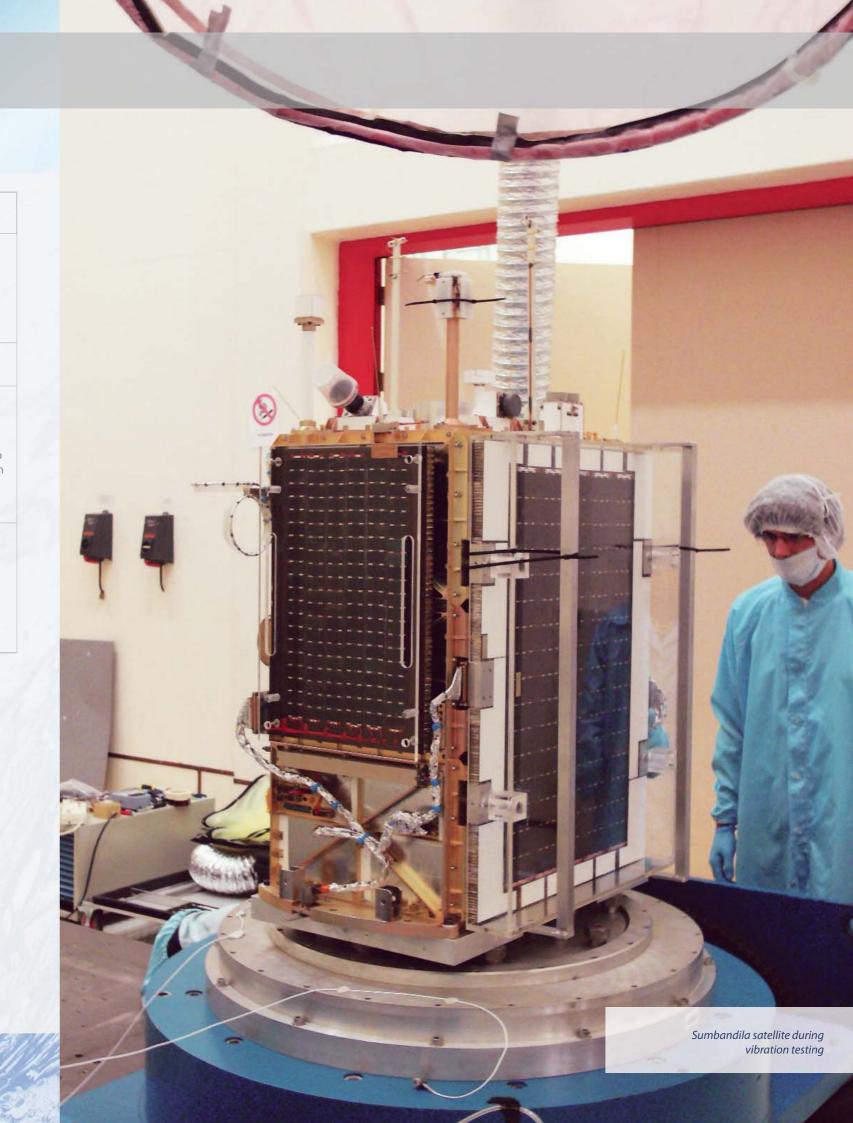
7 None.

None.

#### SANSA GOAL 5: Make South Africa a recognised global space citizen (Global Capital)

Establish and maintain effective and mutually beneficial international partnerships, in line with national strategic alignment

The prioritisation Membership of the operational A focussed Develop and Number of effort to of international stabilisation of maintain active organisations international SANSA constrained address this to international of strategic partnerships. the ability to pursue be undertaken partnerships. importance. partnerships as in 2012/13. originally intended. Number of Beneficial international (multimulti-national national/multiagreements, None. None. institutional) bodies of partnerships and which SANSA Space projects. Science is a member.



### FINANCE, AUDIT & RISK **COMMITTEE REPORT**

### Statement of Reponsibility of the Accounting Authority

The South African National Space Agency (SANSA) was established in terms of the SANSA Act 36 of 2008 and is subject to the provisions of the Public Finance Management Act (PFMA) of 1999. The SANSA Board is responsible for the integrity and presentation of the annual financial statements in compliance with generally recognised accounting practices, the maintenance of accounting records, internal control and risk management, and the consistent use of appropriate accounting policies supported by reasonable judgements and estimates.

The SANSA Board is committed to ensuring good governace and compliance with all relevant legislation and regulations applicable to the South African National Space Agency.

This is SANSA's first full year of operation. The CSIR Satellite Application Centre and the Hermanus Magnetic Observatory of the NRF were integrated into SANSA as going concerns from 1 April 2011. The Board continued to focus on stabilising the operations and refinement of governance structures, policies and internal control systems. During this transitional phase, there were instances where SANSA was not able to comply fully with all PFMA and related National Treasury requirements. These areas were monitored through the risk management processes and corrective action was taken. The Board acknowledges that it is ultimately responsible for the system of internal control established by the entity. It places considerable importance on maintaining a strong control environment.

The annual financial statements have been prepared in accordance with the Standards of Generally Recognised Accounting Practices (GRAP). They incorporate disclosures in line with appropriate accounting policies that have been consistently applied and are supported by reasonable and prudent judgements and estimates.

The SANSA Board has reviewed the Agency's budget and annual performance plan for the year to 31 March 2013. On the basis of this review, and in light of its current financial position, the Board has every reason to believe that SANSA will be a going concern in the year ahead.

It has continued to adopt the going-concern basis in preparing the financial statements.

In auditing the annual financial statements, the auditors were given unrestricted access to all financial records and related data and information. The Board further believes that all the representations made to independent auditors during their audit were valid and appropriate.

The annual financial statements set out on pages 126 to 168 were approved by the Board on 26 July 2012 and are signed on its behalf by:

Mr Maurice Magugumela
Chairperson of the SANSA Board

Dr Sandile Malinga SANSA Chief Executive Officer The SANSA Finance, Audit and Risk Committee is pleased to present the report for its first year of operation, ending 31 March 2012.

#### ■ Finance, Audit and Risk Committee members and attendance

The Finance, Audit and Risk Committee, which consists of the members listed in the table below, was constituted in June 2010. It met five times during the year under review to undertake its responsibilities as mandated in the Public Finance Management Act (PFMA), and as required by the King Code on Corporate Governance.

Name	12/04/11	04/07/11	06/09/11	20/09/11	22/02/12
Ms Joy-Marie Lawrence – Chairperson	✓		✓	✓	✓
Mr Mthobisi Zondi	✓	✓			
Mr Vincent Gore	✓	✓	✓	✓	✓
Adv. Tsheko Ratsheko	✓	✓	✓		✓
Dr Sandile Malinga	•	✓	✓		✓

### Responsibilities of the Finance, Audit and Risk Committee

The Committee's responsibilities arise from section 51(1) (a)(ii) of the Public Finance Management Act and Treasury Regulations 27.1. The Committee adopted a charter, approved by the Board, which encapsulated its legislative and corporate governance responsibilities. Due to the fact that the Agency was in its foundation phase during the year under review, the Committee met five times during the year to discharge its duties as required by its Charter.

#### ■ Effectiveness of Internal Control

The Agency became operational on 1 April 2011 and continued the process, initiated in the prior year, of establishing policies, procedures, systems and controls. Due to the focus of the financial year on setting the Agency foundations, much of the year was spent on setting up structures and procedures to adhere to the SANSA policies and internal control systems established during the prior year. As a result, not all necessary controls were in place for the duration of the financial year in the areas of supply chain management and performance information. Further to this, the timing of internal audit reviews resulted in deficiencies being identified and corrective action being implemented in the second half of the financial year. The Committee focused its attention on these areas during the year since these issues were

highlighted by the internal audit reviews. It continues to monitor corrective action and the improvement of control systems in these areas.

Notwithstanding the control deficiencies highlighted, the Committee is satisfied that the control systems around financial reporting are becoming effective and no serious breaches of control have resulted during this foundational phase.

### Risk management

Following the appointment of a risk manager in June 2011, the Committee is satisfied that SANSA has established a risk management process. This focused on identifying, assessing, managing and monitoring risks during the year under review and was successfully operational by the end of the financial year.

#### Internal audit

The Committee is satisfied that the internal audit function was effective in its operation during the year under review. Due to the limitations presented by the Agency being in its foundational phase, internal audit reviews were timed for the second half of the financial year.

In line with the PFMA, the internal audit coverage plan was informed by the risk management process. The Committee met with the internal auditors as often as necessary to discuss issues of concern arising from internal audit reviews.

#### Evaluation of annual financial statements

In respect of the SANSA annual financial statements, the Committee has:

- reviewed and discussed the audited annual financial statements to be included in the annual report, with the external auditors;
- reviewed the Agency's management letter and management's response to it;
- reviewed changes in accounting policies and practices;
- considered the applicability of the going concern assumption;
- reviewed the entities' compliance with legal and regulatory provisions; and
- reviewed significant adjustments resulting from the audit.

The Committee concurs with, and accepts, the external auditor's report included in the annual financial statements. It holds the opinion that the audited annual financial statements should be accepted and read together with the report of the external auditors.

#### External Auditors

We have met with the external auditors, and are satisfied that there are no unresolved issues arising from the external audit.

Ms. Joy-Marie Lawrence

Chairperson

### To Parliament and the Board of the South African National Space Agency (SANSA)

### Report on the Annual Financial Statements

We have audited the annual financial statements of the South African National Space Agency (hereafter referred to as SANSA), as set out on pages 126 to 168. These comprise the statement of financial position as at 31 March 2012, the statement of financial performance, the statement of changes in net assets, the cash flow statement for the year then ended, and the notes comprising a summary of significant accounting policies and other explanatory information.

### Board members' responsibility for the financial statements

The board members, who constitute the accounting authority, are responsible for the preparation and fair presentation of the annual financial statements in accordance with the South African Standards of Generally Recognised Accounting Practice (SA Standards of GRAP) and the requirements of the Public Finance Management Act of South Africa (PFMA). In addition, they are responsible for such internal control as they determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Public Audit Act of South Africa, the General Notice issued in terms thereof, and the International Standards on Auditing. These standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about the absence of material misstatement in the financial statements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement in the financial statements, whether due to fraud or error. In making these risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements. This takes place in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluates the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion

#### Opinion

In our opinion these financial statements fairly present, in all material respects, the financial position of the SANSA as at 31 March 2012, and its financial performance and cash flows for the year then ended in accordance with the South African Standards of Generally Recognised Accounting Practice and the requirements of the Public Finance Management Act of South Africa.

### Report on Other Legal and Regulatory Requirements

#### Public Audit Act (PAA) requirements

In accordance with the Public Audit Act of South Africa and the General Notice issued in terms thereof, we report the following findings relevant to performance against predetermined objectives, compliance with laws and regulations and internal control, but not for the purpose of expressing an opinion.

#### **Predetermined objectives**

We performed procedures to obtain evidence about the usefulness and reliability of the information in the annual performance report, as set out on pages 89 to 118 of the annual report, and reported thereon to the Board of SANSA.

The reported performance against predetermined objectives was evaluated against the overall criteria of usefulness and reliability. The usefulness of information in the annual performance report relates to whether it is presented in accordance with the National Treasury's annual reporting principles and whether the reported performance is consistent with the planned objectives. The usefulness of information further relates to whether indicators and targets are measurable (i.e. well defined, verifiable, specific, measurable and time-bound) and relevant, as required by the National Treasury Framework for managing programme performance information (FMPPI)

The reliability of the information in respect of the selected objectives is assessed to determine whether it adequately reflects the facts (i.e. whether it is valid, accurate and complete).

### INDEPENDENT AUDITOR'S REPORT

The material findings from our report to the Board of SANSA are as follows:

#### Usefulness of information Measurability

The FMPPI requires that indicators should have clear, unambiguous data definitions so that data is collected consistently and is easy to understand and use. A total of 14% of the indicators relevant to Societal Capital, Human Capital and Global Capital were not well defined. In other words, clear and unambiguous data definitions were not available to allow for data to be collected consistently. In addition, the FMPPI requires that performance targets be measurable. The required performance could not be measured for a total of 61% of the targets relevant to Societal Capital, Human Capital and Global Capital.

#### Reliability of information

The FMPPI requires that it must be possible to validate the processes and systems that produce the actual performance results associated with an indicator. A total of 49% of the indicators relevant to Societal Capital, Human Capital and Global Capital were not verifiable in that valid processes and systems that produce the information on actual performance did not exist. Consequently, we were not able to perform procedures to determine whether the reported performance adequately reflects the facts (i.e. whether it is valid, accurate and complete). This was due to the lack of key controls in the relevant systems of collection, collation, verification and storage of actual performance information.

In addition to the above material findings, we draw attention to the following matter in our report to the Board of SANSA:

#### Achievement of planned targets

Of the total 158 planned targets, only 117 were achieved during the year under review. This represents 26% of the total planned targets which were not achieved during the year under review.

#### Compliance with laws and regulations

We performed procedures to obtain evidence that the entity has complied with applicable laws and regulations regarding financial matters, financial management and other related matters. Our findings on material non-compliance with specific matters in key applicable laws and regulations, as set out in the General Notice issued in terms of the PAA, are as follows:

#### Strategic planning and performance management

 Formal policies and procedures – prepared in terms of Section 51(1)(a)(i) of the PFMA and describing how the entity's processes of performance planning, monitoring, measurement, review and reporting should be conducted, organised and managed –

- have not been prepared, rolled out and embedded throughout the entity.
- Contrary to the requirements of the National Treasury Framework for Strategic Plans and Annual Performance plans, the performance indicators of the entity have not been aligned to the prepared budget.

#### Procurement and contract management

- As required by Section 51(1)(a)(iii) of the PFMA and TR 16A6.3, a policy on Supply Chain Management was developed and approved by the Board. The following material non-compliance with the policy was identified:
- Three quotations were not always obtained as required. This was the result of the SANSA utilising the database of approved suppliers from the migrated entities during the first six months of operations, following the migration and transfer of functions while SANSA's supplier database was being established. Irregular expenditure of R871 071 was incurred as a result of this contravention.
- Management did not, in all instances, apply the requirements of the Preferential Procurement Policy Framework Act of South Africa, obtain tax clearance certificates and standard bidder information – facilitated through the use of standard bidding documents (SBDs), as stipulated in the National Treasury Practice Notes for procurements above R30 000. This resulted in irregular expenditure of R13 917 943.

Note 29.2 in the financial statements indicates all instances of irregular expenditure incurred by the SANSA as a result of non-compliance with the Supply Chain Management policies.

#### Internal control

We considered internal control relevant to our audit of the financial statements, as well as the reports on predetermined objectives and compliance with laws and regulations. This was not for the purpose of expressing an opinion on the effectiveness of internal control. The matters reported below are limited to the significant deficiencies relating to leadership and financial and performance management and governance, which resulted in the findings on the report on predetermined objectives and compliance with laws and regulations, as included in this report.

- Adequate risk management following the transfer of functions was not exercised in that the entity did not identify, assess and adapt the systems of internal control with regard to procurement and contract management.
- Management, with the oversight of the Board, did not establish adequate reporting lines and appropriate authorities and responsibilities with regard to reporting on predetermined objectives. Policies and procedures to enable and support the understanding and execution of internal control objectives, processes and responsibilities were not always established and communicated or reviewed and revised.

### Other reports

#### Agreed-upon procedures engagements

As requested by the entity, we were engaged to issue an agreed-upon procedures report concerning the application of grant funding received from the National Research Foundation (NRF grants) and The Human Resources for Industry Programme (THRIP grants) for the period 1 April 2011 to 31 March 2012. This engagement remains ongoing and the report has not been finalised and issued.

#### Other matters

The matters contained in the Report on Other Legal and Regulatory Requirements are not considered to affect the opinion contained in our Report on the Annual Financial Statements.

KPMG Inc.
Per WS Pretorius
Chartered Accountant (SA)
Registered Auditor
Director
31 July 2012

### Statement of financial position at 31 March 2012

	Note	2012	2011
		R	R
Assets			
Current Assets		93,439,997	21,193,701
Inventory	4	313,960	21,193,701
Receivables from Exchange Transactions	5.1	18,535,947	15,359
Receivables from Non-Exchange Transactions	5.2	1,298,376	878,064
Cash and Cash Equivalents	6	73,291,714	20,300,278
Casil and Casil Equivalents	0	73,291,714	20,300,278
Non-Compant Assets		02 226 220	2 010 511
Non-Current Assets	7	83,226,330	3,819,511
Property, Plant and Equipment	7	80,526,059	535,914
Intangible Assets	8	2,700,271	3,283,597
Total Assets	_	176,666,327	25,013,212
Liabilities		40 200 507	20 200 115
Current Liabilities		49,300,587	20,298,115
Provisions	9	5,375,000	-
Trade and Other Payables	10	27,261,795	1,881,947
Unspent Conditional Grants and Receipts	11	16,540,416	18,416,168
Current Portion of Long-term Liabilities	12	123,376	-
Non-Current Liabilities		168,129	<u> </u>
Long-term Liabilities	12 [	168,129	-
Total Liabilities	_	49,468,716	20,298,115
Total Assets and Liabilities	=	127,197,611	4,715,097
Net Assets		127,197,611	4,715,097
Accumulated Surplus	13	127,197,611	4,715,097
		, 21,211	, ,
Total Net Assets	_	127,197,611	4,715,097
	-		

### Statement of financial performance at 31 March 2012

	Note	2012	2011
		R	R
Revenue			
Revenue from Non-exchange Transactions			
Transfers and Subsidies Received	15	128,659,905	9,528,407
Revenue from Exchange Transactions			
Interest Earned	14	3,903,586	48,322
Rendering of Services	26	56,704,810	-
Other Income	16	217,476	-
Gains on Foreign exchange transactions	25	528,573	-
Gains on Disposal of Property, Plant and Equipment		4,134	-
Total Revenue	_	190,018,484	9,576,729
Expenditure			
Employee Related Costs	17	55,353,111	1,470,945
Board Member Remuneration	18	690,620	1,068,121
Depreciation and Amortisation	19	14,073,942	17,645
Impairment Losses	20	546,900	-
Repairs and Maintenance		5,378,119	692
Finance Costs	21	125,193	-
Data Licence fees	27	18,336,144	-
Grants and Subsidies Paid	22	2,820,608	
Research and Development Costs	23	16,657,195	-
General Expenses	24	41,102,911	2,304,229
Loss on Disposal of Property, Plant and Equipment		250,268	1 1 -
Total Expenditure		155,335,011	4,861,632
Surplus for the year		34,683,473	4,715,097

### Statement of Changes in Net Assets for the year ended 31 March 2012

DESCRIPTION	Accumulated Surplus Account	Total for Accumulated Surplus Account	Total
	R	R	R
2011			
Balance at 1 April 2010	- 1		
Surplus for the year	4,715,097	4,715,097	4,715,097
Balance at 31 March 2011	4,715,097	4,715,097	4,715,097
2012		-	
Balance at 1 April 2011	4,715,097	4,715,097	4,715,097
Surplus for the year	34,683,473	34,683,473	34,683,473
Space Operations (CSIR) carry on equity due to migration to SANSA (refer to note 41)	25,287,706	25,287,706	25,287,706
Space Science (NRF) carry on equity due to migration to SANSA (refer to note 41)	21,115,841	21,115,841	21,115,841
Asset additions at deemed cost (refer to note 7.1)	41,395,494	41,395,494	41,395,494
Balance at 31 March 2012	127,197,611	127,197,611	127,197,611

### Cash Flow Statement for the year ended 31 March 2012

	Note	2012	2011
		R	R
Cash flows from operating activities			
Cash receipts from grants and from charges for services provided by the entity		188,816,961	27,943,678
Cash paid to Suppliers and Employees		(153,613,984)	(3,854,566)
Cash generated from / (utilised in) operations	28	35,202,977	24,089,112
Interest Received		3,859,591	48,322
Interest Paid	21	(125,193)	
Net cash flows from / (used in) operating activities		38,937,375	24,137,434
Cash flows from investing activities			
Purchase of Property, Plant and Equipment	7	(11,233,838)	(551,127)
Purchase of Intangible Assets	8	(3,206)	(3,286,029)
Proceeds on Disposal of Property, Plant and Equipment		70,000	- 1
Net Cash received as result of transfer of functions		25,240,224	
Net cash flows from / (used in) investing activities		14,073,180	(3,837,156)
Cash flows from financing activities			
Movement in Finance Lease Liability	12	(19,119)	
Net cash flows from / (used in) financing activities		(19,119)	-
	:		
Net increase / (decrease) in cash and cash equivalents		52,991,436	20,300,278
Cash and Cash Equivalents at the beginning of the year	6	20,300,278	-
Cash and Cash Equivalents at the end of the year	6	73,291,714	20,300,278

# Accounting Policies for the year ended 31 March 2012

#### 1. Basis of presentation

The annual financial statements have been prepared using the accrual basis of accounting, in terms of which items are recognized as assets, liabilities, net assets, revenue and expenses when they satisfy the definitions and recognition criteria for those elements, which in all material aspects are consistent with those applied in the previous year, except where a change in accounting policy has been recorded. The historic cost convention has been used, except where indicated otherwise.

The Annual Financial Statements are prepared in South African Rand (R) and have been prepared on a going concern basis.

#### Statement of compliance

The Annual Financial Statements have been prepared in accordance with the Standards of Generally Recognised Accounting Practice (GRAP), including any interpretations and directives issued by the Accounting Standards Board (ASB) and the Public Finance Management Act (PFMA)

# 1.1. Changes in accounting policy and comparability

Accounting Policies have been consistently applied, except where otherwise indicated below:

The Accounting Policies applied are consistent with those used to present the previous year's financial statements, unless explicitly stated.

The entity changes an Accounting Policy only if the change:

- is required by a Standard of GRAP; or
- results in the financial statements providing reliable and more relevant information about the effects of transactions, other events or conditions on the entity's financial position, financial performance or cash flow.

# 1.2. Critical judgements, estimations and assumptions

In the application of the entity's accounting policies, which are described below, management is required to make judgements, estimates and assumptions about the

amounts of assets, liabilities, revenue and expenses that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

These estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The following are the critical judgements that the management have made in the process of applying the entity's Accounting Policies and that have the most significant effect on the amounts recognised in Annual Financial Statements:

#### 1.2.1. Financial assets and liabilities

The classification of financial assets and liabilities, into categories, is based on the relevant GRAP standards and the terms of the instruments. Accounting Policy 1.7.2 on Financial Assets Classification and Accounting Policy 1.7.3 on Financial Liabilities Classification describe the factors and criteria considered by the management of the entity in the classification of financial assets and liabilities.

In making the above-mentioned judgement, management considered the definition and recognition criteria for the classification of financial instruments as set out in GRAP.

# 1.2.2. Impairment of financial assets

Accounting Policy 1.7.5 on Impairment of Financial Assets describes the process followed to determine the value by which financial assets should be impaired. In making the estimation of the impairment, the management of the entity considered the detailed criteria of impairment of financial assets as set out in GRAP, and used its judgement to select a variety of methods and make assumptions that are mainly based on market conditions existing at the end of the reporting period.

The management of the entity is satisfied that the impairment of financial assets recorded during the year is appropriate.

The calculation in respect of the impairment of debtors is based on an assessment of the extent to which debtors have defaulted on payments already due, and an assessment of their ability to make payments based on their creditworthiness.

# 1.2.3. Useful lives of property, plant and equipment and intangible assets

Property, plant and equipment and Intangible assets are depreciated over their useful life taking into account residual values, where appropriate. The useful lives of the assets and residual values are assessed annually and may vary depending on a number of factors. In re-assessing useful lives, factors such as technological innovation and maintenance programmes are taken into account. Residual value assessments consider issues such as future market conditions, the remaining life of the asset and projected disposal values.

# 1.2.4. Impairment: write down of property, plant and equipment and intangible assets

Property, plant and equipment and intangible assets are considered for impairment if there is a reason to believe that impairment may be necessary. The future cash flows expected to be generated by the assets are projected taking into account market conditions and the expected useful lives of the assets. The present value of these cash flows, determined using an appropriate discount rate, is compared to the current carrying value and, if lower, the assets are impaired to the present value taking into account the reasonable cost of replacement.

# 1.2.5. Provisions and contingent liabilities

Management judgement is required when recognising and measuring provisions and when measuring contingent liabilities. Provisions are discounted where the effect of discounting is material using actuarial valuations.

#### 1.2.6. Revenue recognition

Accounting Policy 1.9.2 on Revenue from Exchange Transactions and Accounting Policy 1.9.3 on Revenue from Non-exchange Transactions describe the conditions under which revenue will be recorded by management of the entity.

In making their judgement, management considers the detailed criteria for the recognition of revenue as set out in GRAP 9: Revenue from Exchange Transactions and GRAP 23: Revenue from Non-Exchange transactions, as far as Revenue from Exhange and Non-Exchange Transactions is concerned. In particular, revenue from services rendered is recognised in surplus or deficit in proportion to the stage of completion of the transaction at the reporting date.

The stage of completion is assessed by reference to work performed as at the reporting date. Contract revenue includes the initial amount agreed in the contract plus any variations in contract work, claims and incentive payments to the extent that it is probable that these will result in revenue and can be measured reliably. As soon as the outcome of a contract can be estimated reliably, contract revenue and expenses are recognised in profit or loss in proportion to the stage of completion of the contract

The stage of completion is assessed by reference to work performed as at reporting date. When the outcome of a contract cannot be estimated reliably, contract revenue is recognised only to the extent of contract costs incurred that are likely to be recoverable. An expected loss on a contract is recognised immediately in surplus or defict.

Management of the entity is satisfied that recognition of the revenue in the current year is appropriate.

#### 1.3. Offsetting

Assets, liabilities, revenues and expenses have not been offset except when offsetting is required or permitted by a standard of GRAP.

# 1.4. Standards, amendments to standards and interpretations issued but not yet effective

The following GRAP standards have been issued but are not yet effective and have not been early adopted by the entity:

- GRAP 18 Segment Reporting issued March 2005
- GRAP 21 Impairment of Non-cash-generating Assets issued March 2009
- GRAP 23 Revenue from Non-Exchange Transactions (Taxes and Transfers) issued February 2008
- GRAP 24 Presentation of Budget Information in Financial Statements - issued November 2007
- GRAP 25 Employee Benefits issued December 2009
- GRAP 26 Impairment of Cash-generating Assets issued March 2009
- GRAP 105 Transfer of Functions Between Entities
   Under Common Control
- GRAP 104 Financial Instruments issued October 2009

The Minister of Finance announced that the application of GRAP 21, GRAP 23, GRAP 24, GRAP 26, GRAP 104 will be effective for periods starting after 1 April 2012. All other standards as listed above will only be effective when a date is announced by the Minister of Finance.

Management has considered all of the above-mentioned GRAP standards issued but not yet effective and anticipates that the adoption of these standards will not have a significant impact on the financial position, financial performance or cash flows of the entity. These GRAP standards will be adopted by the entity as soon as they become effective.

#### 1.5. Property, plant and equipment

# 1.5.1. Initial recognition and subsequent measurement

"Property, plant and equipment are measured at cost, net of accumulated depreciation and/ or accumulated impairment losses, if any. Property, plant and equipment are tangible assets which are held for use in the production or supply of goods and services or for adminitrative purposes and are expected to be used during more than one financial period.

The cost of an item of property, plant and equipment is recognised as an asset when:

- It is probable that future economic benefits or service potential associated with the item will flow to the entity; and
- The cost of the item can be measured reliably

Costs include costs incurred initially to acquire or construct an item of property, plant and equipment and significant costs incurred subsequently to add to, replace part of, or service it. If a replacement cost is recognised in the carrying amount of an item of property, plant and equipment, the carrying amount of the replaced part is derecognised.

Where an asset is aquired at no cost, (ie. non-exchange transaction), it's cost will be it's fair value as at the date of aquisition.

All repair and maintenance costs are recognised in surplus or deficit as incurred. The present value of the initial expected estimate cost for the decommissioning of the asset after its use is included in the cost of the respective asset if the recognition criteria for a allowance is met.

When parts of an item of property, plant and equipment have different useull lives, they are accounted for as

seperate items (major components) of property, plant and equipment."

#### 1.5.2. Depreciation

Depreciation is recognized in surplus or deficit on a straight line basis over the estimated useful lifes of each part of an item of property, plant and equipment:

#### a. Freehold land

Land has an unlimited useful life and therefore is not depreciated but stated at cost.

#### b. Freehold buildings

SANSA identified the following major components of buildings.

- Buildings
- · Alterations and other fixtures

The useful lives of the various components of buildings have been assessed to be:

- Buildings 40-50 years
- Alterations and other fixtures 14-15 years

#### c. Equipment and Motor Vehicles

The useful lives of the various categories of equipment and vehicles have been assessed to be:

- Office furniture 3-10 years
- Motor vehicles 3-10 years
- Computer equipment 1-10 years
- Research equipment 2-15 years
- Plant & Machinery 2-20 years

#### d. Leasehold assets

These assets are depreciated over the shorter of the contract period or the assessed useful lives of the assets.

# 1.5.3. Impairment of assets non-financial assets

#### 1.5.3.1. Cash generating assets

The entity assesses at each reporting date whether there is any indication that an asset may be impaired. If any such indication exists, the entity estimates the recoverable amount of the individual asset.

If there is any indication that an asset may be impaired, the recoverable amount is estimated for the individual asset.

If it is not possible to estimate the recoverable amount of the individual asset, the recoverable amount of the cashgenerating unit to which the asset belongs is determined.

A cash generating unit is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets.

The recoverable amount of an asset or a cash-generating unit is the higher of its fair value less costs to sell and its value in use.

If the recoverable amount of an asset is less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. That reduction is an impairment loss.

An impairment loss of assets carried at cost less any accumulated depreciation or amortisation is recognised immediately in surplus or deficit.

An impairment loss is recognised for cash-generating units if the recoverable amount of the unit is less than the carrying amount of the unit. The impairment loss is allocated to reduce the carrying amount of the assets of the unit as follows:

• to the assets of the unit, pro rata on the basis of the carrying amount of each asset in the unit

A entity assesses at each reporting date whether there is any indication that an impairment loss recognised in prior periods for assets may no longer exist or may have decreased. If any such indication exists, the recoverable amounts of those assets are estimated and the carrying amount is increased to the recoverable amount.

The increased carrying amount of an asset attributable to a reversal of an impairment loss should not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior periods.

A reversal of an impairment loss of assets carried at cost less accumulated depreciation or amortisation is recognised immediately in surplus or deficit.

# 1.5.3.2. Non-Cash generating assets

The entity assesses at each reporting date whether there is any indication that an asset may be impaired. If any such indication exists, the entity estimates the recoverable service amount of the asset.

The recoverable service amount is the higher of a noncash generating asset's fair value less costs to sell and its value in use. The value in use for a non-cash generating asset is the present value of the asset's remaining service potential.

If the recoverable service amount of an asset is less than its carrying amount, the carrying amount of the asset is reduced to its recoverable service amount. That reduction is an impairment loss and is recognized in surplus/deficit.

A entity assesses at each reporting date whether there is any indication that an impairment loss recognised in prior periods for assets may no longer exist or may have decreased. If any such indication exists, the recoverable service amounts of those assets are estimated and increases the carrying amount to the recoverable service amount

The increased carrying amount of an asset attributable to a reversal of an impairment loss does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior periods.

A reversal of an impairment loss of assets carried at cost less accumulated depreciation or amortisation is recognised immediately in surplus or deficit.

#### 1.6. Intangible assets

An intangible asset is recognised when:

- It is probable that the expected future economic benefits or service potential that are attributable to the asset will flow to the entity; and
- The cost of the asset can be measured reliably

Intangible assets are initially recognised at cost.

Expenditure on research (or on the research phase of an internal project) is recognized in surplus or deficit when it is incurred.

An intangible asset arising from development (or from the development phase of an internal project) is recognized when:

- it is technically feasible to complete the asset so that it will be available for use or sale;
- there is an intention to complete and use or sell it;
- there is an ability to use or sell it
- it will generate probable future economic benefits

- there are available technical, financial and other resources to complete the development and to use or sell the asset: and
- the expenditure attributable to the asset during its development can be used reliably

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the asset to which it relates. The amortisation is calculated at a rate considered appropriate to reduce the cost of the asset less residual value over the shorter of its estimated useful life or contractual period. Residual values and estimated useful lives are reviewed annually. Amortization method used is the straight line method.

Intangible assets that meet the recognition criteria are stated in the statement of financial position at amortised cost, being the initial cost price less any accumulated amortisation and impairment losses. The assets residual values, useful lives and methods of amortization are reviewed at each financial year end, and adjusted prospectively if appropriate.

Amortisation is charged to surplus or deficit so as to write off the cost of intangible assets over their estimated useful lives, using the straight-line method as follows:

• IT Software Average of 3-5 years

#### 1.7. Financial instruments

The entity has various types of financial instruments and these can be broadly categorised as either financial assets, financial liabilities or equity instruments in accordance with the substance of the contractual agreement.

#### 1.7.1. Initial recognition

Financial assets and financial liabilities are recognised on the entity's Statement of Financial Position when the entity becomes party to the contractual allowances of the instrument.

The entity does not offset a financial asset and a financial liability unless a legally enforceable right to set off the recognised amounts currently exists; and the entity intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

#### 1.7.2. Financial assets - classification

A financial asset is any asset that is cash or a contractual right to receive cash.

The financial assets of the entity are classified as follows into the two categories allowed by this standard:

Loans and Receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months, which are classified as non-current assets. Loans and receivables are initially recognised at fair value plus transaction costs that are directly attributable to the acquisition or issue of the financial asset. After initial recognition Financial Assets are measured at amortised cost, using the effective interest rate method less a allowance for impairment.

The entity has the following types of financial assets as reflected on the face of the Statement of Financial Position or in the notes thereto:

Type of Financial Asset	Classification
Bank Balances and Cash	Loans and Receivables
Trade Receivables	Loans and Receivables

Cash includes cash on hand (including petty cash) and cash with banks. Cash equivalents are short-term highly liquid investments, readily convertible into known amounts of cash, that are held with registered banking institutions with maturities of three months or less and are subject to an insignificant risk of change in value. For the purposes of the cash flow statement, cash and cash equivalents comprise cash on hand, deposits held on call with banks, net of bank overdrafts.

#### 1.7.3. Financial liabilities classification

A financial liability is a contractual obligation to deliver cash or another financial asset to another entity. The entity has the following types of financial liabilities as reflected on the face of the Statement of Financial Position or in the notes thereto.

Type of Financial Liability	Classification
Trade and Other Payables	Other financial liabilities at amortizied cost
Finance Leases	Other financial liabilities at amortizied cost

There are three main categories of Financial Liabilities, the classification determining how they are measured. Financial liabilities may be measured at:

- 1. Fair value through surplus or deficit; or
- 2. Other financial liabilities (Financial liabilities measured at amortised cost)
- 3. Financial guarantee contract

Financial liabilities that are measured at fair value through surplus or deficit are financial liabilities that are essentially held for trading (i.e. purchased with the intention to sell or repurchase in the short term; derivatives other than hedging instruments or are part of a portfolio of financial instruments where there is recent actual evidence of short-term profiteering or are derivatives).

Any other financial liabilities are classified as "Other financial liabilities".

#### 1.7.4. Initial and subsequent measurement

#### **Financial Assets:**

Loans and Receivables are initially measured at fair value plus transaction costs that are directly attributable to the acquisition or issue of the financial asset. Subsequently, these assets are measured at amortised cost using the Effective Interest Method less any impairment, with interest recognised on an effective yield basis.

#### Financial liabilities:

Financial liabilities that are measured are stated at amortized cost, with any resulted surplus or deficit recognised in surplus or deficit.

#### 1.7.5. Impairment of financial assets

Financial assets, other than those at fair value through surplus or deficit, are assessed for indicators of impairment at the end of each reporting period. Financial assets are impaired where there is objective evidence of impairment of Financial Assets (such as the probability of insolvency or significant financial difficulties of the debtor). If there is such evidence the recoverable amount is estimated and an impairment loss is recognised.

#### Financial assets carried at amortised cost

Loans and receivables encompass accounts receivables. An estimate is made for doubtful debt based on past default experience of all outstanding amounts at yearend. Bad debts are written off the year in which they are identified as irrecoverable.

A allowance for impairment of accounts receivables is established when there is objective evidence that the entity will not be able to collect all amounts due according to the original terms of receivables. The allowance is made whereby the recoverability of accounts receivable is assessed individually and then collectively after grouping the assets in financial assets with similar credit risk characteristics. The amount of the allowance is the difference between the financial asset's carrying amount and the present value of estimated future cash

flows, discounted at the original effective interest rate. Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group.

When a debtor is considered uncollectible, it is written off. Changes in the carrying amount of the allowance account are recognised in the Surplus/Deficit.

#### 1.7.6. Derecognition of financial assets

The entity derecognises financial assets only when the contractual rights to the cash flows from the asset expire or it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. The entity transfers a financial asset if either it transfers the contractual rights to receive the cash flows of the financial asset or retains the contractual rights to receive the cash flows of the financial asset.

#### 1.7.7. Derecognition of financial liabilities

The entity derecognises financial liabilities when, and only when, the entity's obligations are discharged, cancelled or they expire.

The entity recognises the difference between the carrying amount of the financial liability (or part of a financial liability) extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, in surplus or deficit.

### 1.8. Risk management of financial assets and liabilities

It is the policy of the entity to disclose information that enables the user of its financial statements to evaluate the nature and extent of risks arising from financial instruments to which the entity is exposed on the reporting date.

The entity has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risk

Risks and exposure are disclosed as follows:

#### Market Risk

 Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the entity's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

#### **Credit Risk**

- Credit risk is the risk of financial loss to the entity if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the entity's receivables from customers and investment securities.
- Each class of financial instrument is disclosed separately.
- Maximum exposure to credit risk not covered by collateral is specified.
- Financial instruments covered by collateral are specified.

#### **Liquidity Risk**

- Liquidity risk is the risk that the entity will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Entity's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the entity's reputation.
- A maturity analysis for financial assets and liabilities that shows the remaining contractual maturities.
- Liquidity risk is managed by ensuring that all assets are reinvested at maturity at competitive interest rates in relation to cash flow requirements. Liabilities are managed by ensuring that all contractual payments are met on a timeous basis and, if required, additional new arrangements are established at competitive rates to ensure that cash flow requirements are met.

#### 1.9. Revenue recognition

#### 1.9.1. General

Revenue, is derived from a variety of sources which includes government grants, rendering of services and finance income.

Revenue comprises the fair value of the consideration received or receivable for services rendered in the ordinary course of the entity's activities. Revenue is shown net of rebates and discounts.

The entity recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and when specific criteria have been met for each of the entity's activities as described below. The amount of revenue is not considered to be reliably measurable until all contingencies relating to the sale have been resolved. The entity bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

### 1.9.2. Revenue from exchange transactions

Revenue from exchange transactions refers to revenue that accrued to the entity directly in return for services rendered, the value of which approximates the consideration received or receivable.

#### 1.9.2.1. Finance income

Interest earned on investments is recognised in surplus or deficit on the time proportionate basis that takes into account the effective yield on the investment.

#### 1.9.2.2. Rendering of services

Rendering of Services constitute revenue which arises from service delivery to customers.

The stage of completion is assessed by reference to work performed as at the reporting date. Contract revenue includes the initial amount agreed in the contract plus any variations in contract work, claims and incentive payments to the extent that it is probable that these will result in revenue and can be measured reliably. As soon as the outcome of a contract can be estimated reliably, contract revenue and expenses are recognised in profit or loss in proportion to the stage of completion of the contract.

The stage of completion is assessed by reference to work performed as at reporting date. When the outcome of a contract cannot be estimated reliably, contract revenue is recognised only to the extent of contract costs incurred that are likely to be recoverable. An expected loss on a contract is recognised immediately in surplus or defict.

# 1.9.3. Revenue from non-exchange transactions

Revenue from non-exchange transactions refers to transactions where the entity received revenue from another entity without directly giving approximately equal value in exchange. Revenue from non-exchange transactions is generally recognised to the extent that the related receipt or receivable qualifies for recognition as an asset and there is no liability to repay the amount.

#### 1.9.3.1. Government grants

#### **Conditional Grants and receipt**

Income received from conditional grants, donations and funding are recognised as revenue to the extent that the entity has complied with any of the criteria, conditions or obligations embodied in the agreement. To the extent that the criteria, conditions or obligations have not been met a liability is recognised.

#### **Unconditional Grants and receipts**

Government grants that are receivable as compensation for expenditure or losses already incurred or for the purpose of giving immediate financial support to the entity with no future related costs are recognised in surplus or deficit in the period in which they become receivable.

#### 1.10. Leases

#### Lease Classification

Leases of property, plant and equipment, in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases.

Leases are classified as finance leases where substantially all the risks and rewards associated with ownership of an asset are transferred to the entity.

### The Entity as Lessee

#### **Finance Leases**

Where the entity enters into a finance lease, property, plant and equipment or Intangible Assets subject to finance lease agreements are capitalised at amounts equal to the fair value of the leased asset or, if lower, the present value of the minimum lease payments, each determined at the inception of the lease. Corresponding liabilities are included in the Statement of Financial Position as Finance Lease Liabilities. The corresponding liabilities are initially recognised at the inception of the lease and are measured as the sum of the minimum lease payments due in terms of the lease agreement, discounted for the effect of interest. In discounting the lease payments, the entity uses the interest rate that exactly discounts the lease payments and unquaranteed residual value to the

fair value of the asset plus any direct costs incurred. Lease payments are allocated between the lease finance cost and the capital repayment using the effective interest rate method. Lease finance costs are expensed when incurred.

Subsequent to initial recognition, the leased assets are accounted for in accordance with the stated accounting policies applicable to property, plant, equipment or intangibles. The lease liability is reduced by the lease payments, which are allocated between the lease finance cost and the capital repayment using the effective interest rate method. Lease finance costs are expensed when incurred. The accounting policies relating to derecognition of financial instruments are applied to lease payables. The lease asset is depreciated over the shorter of the asset's useful life or the lease term.

#### **Operating Leases**

The entity recognises operating lease rentals as an expenditure in surplus or deficit on a straight-line basis over the term of the relevant lease. The difference between the amounts recognised as an expenditure and the contractual payments are recognised as an operating lease asset or liability.

#### 1.11. Related parties

Individuals as well as their close family members, and/ or entities are related parties if one party has the ability, directly or indirectly, to control or jointly control the other party or exercise significant influence over the other party in making financial and/or operating decisions. Public entities in the same sphere of government are also regarded as related parties.

#### 1.12. Events after the reporting date

Events after the reporting date that are classified as adjusting events have been accounted for in the Annual Financial Statements. The events after the reporting date that are classified as non-adjusting events after the reporting date have been disclosed in the notes to the Annual Financial Statements

#### 1.13. Comparative information

#### Prior year comparatives

When the presentation or classification of items in the Annual Financial Statements is amended, prior period comparative amounts are reclassified. The nature and reasons for the reclassification are disclosed.

# 1.14. Capital commitments and expenditure

Items are classified as commitments where the entity commits itself to future transactions that will normally result in the outflow of resources.

Capital commitments are not recognised in the statement of financial position as a liability but are included in the disclosure notes in the following cases:

 Approved and contracted commitments, where the expenditure has been approved and the contract has been awarded at the reporting date, where disclosure is required by a specific standard of GRAP.

# 1.15. Contingent assets and contingent liabilities

Contingent liabilities represent a possible obligation that arises from past events and whose existence will be confirmed only by an occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the entity.

A contingent liability can also arise as a result of a present obligation that arises from past events but which is not recognised as a liability either because it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation or the amount of the obligation cannot be measured with sufficient reliability.

Contingent assets represent possible assets that arise from past events and whose existence will be confirmed only by an occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the entity.

Contingent assets and contingent liabilities are not recognised. Contingencies are disclosed in the notes to the annual financial statements.

#### 1.16. Foreign Currencies

Transactions in foreign currencies are initially recorded at the prevailing exchange rate on the dates of the transactions.

Monetary assets and liabilities denominated in such foreign currencies are retranslated to the functional currencies at the rates prevailing at the reporting date. Exchange differences are included in surplus or deficit.

#### 1.17. Irregular expenditure

Irregular expenditure is expenditure that is contrary to the Public Finance Management Act (Act No 56 of 2003) or is in contravention of the entity's supply chain management policies. Irregular expenditure excludes unauthorised expenditure.

# 1.18. Fruitless and wasteful expenditure

Fruitless and wasteful expenditure is expenditure that was made in vain and would have been avoided had reasonable care been exercised. Fruitless and wasteful expenditure is accounted for as expenditure in surplus or deficit.

#### 1.19. Employee benefits

#### 1.19.1. Short-term employee benefits

Remuneration to employees is recognised in surplus or deficit as the services are rendered, except for nonaccumulating benefits, which are only recognised when the specific event occurs.

The entity treats its provision for leave pay as an accrual.

The costs of all short-term employee benefits such as leave pay and bonus are recognised during the period in which the employee renders the related service. The liability for leave pay is based on the total accrued leave days at year end and is shown as a creditor in the Statement of Financial Position. The entity recognises the expected cost of performance bonuses only when the entity has a present legal or constructive obligation to make such payment and a reliable estimate can be made.

#### 1.19.1.1. Provisions

Provisions are recognised when the entity has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits or service potential will be required to settle the obligation and a reliable estimate can be made of the obligation.

Future events that may affect the amount required to settle an obligation are reflected in the amount of a provision where there is sufficient objective evidence that they will occur. Gains from the expected disposal of assets are not taken into account in measuring a provision. provisions are not recognised for future operating losses. The present obligation under an onerous contract is

recognised and measured as a provision. An onerous contract is a contract in which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it. The unavoidable costs under a contract reflect the least net cost of exiting from the contract, which is the lower of the cost of fulfilling it and any compensation or penalties arising from failure to fulfil it - this unavoidable cost resulting from the contract is the amount of the provision to be recognised.

Provisions are reviewed at reporting date and the amount of a provision is the present value of the expenditure expected to be required to settle the obligation. When the effect of discounting is material, provisions are determined by discounting the expected future cash flows that reflect current market assessments of the time value of money at the prevailing market rate. The impact of the periodic unwinding of the discount is recognised in surplus or deficit as a finance cost as it occurs.

#### 1.20. Inventory

The entity uses the first in first out method (FIFO) to account for inventory. Inventories are valued at the lower of cost price or net realisable value. The net realisable value is the estimated selling price in the ordinary course of business, less the estimated or selling costs.

The amount of any write-down of inventories to net realisable value and all losses of inventories are recognised as an expenditure in the period the write-down or loss

### 1.21. Transfer of functions under common control

A transfer of functions between entities within the same sphere of government or between entities that are part of the same economic entity the transfer is considered to have occurred between entities under common control. Assets and liabilities transferred between entities under common control are recognised at the carrying values. In instances where the carrying amount is not available or can't be accurately determined, the depreciated replacement cost is used as the deemed carrying amount.

### Notes to the financial statements for the year ended 31 March 2012

#### GENERAL INFORMATION

Domicile South Africa

Nature of business and principle activities

The South African National Space Agency (SANSA) is mandated by the SANSA Act, 36 of 2008 and is South Africa's government body for the promotion and use of space. It also fosters cooperation in space-related activities and research in space science, seeks to advance scientific engineering through human capital, and supports the creation of an environment conducive to the industrial development of space technologies within the framework of national government.

Legal form of entity

Public entity, as defined by the Public Finance Management Act schedule 3A(Act No. 1 of 1999 as amended by Act No. 29

of 1999).

**Executive authority** 

Department of Science and Technology

**Registered office** 

Building 23, CSIR

Meiring Naudé Road, Brummeria,

Pretoria Gauteng, South Africa

**Business address** 

Building 23, CSIR Meiring Naudé Road, Brummeria,

Pretoria Gauteng, South Africa

Postal address

PO Box 484, Silverton 0127, Gauteng, South Africa

Auditor

KPMG inc.

3	RECONCILIATION OF BUDGET EXPENSES WITH THE EXPENSES IN THE
	STATEMENT OF FINANCIAL PERFORMANCE

	STATEMENT OF FINANCIAL PERFORM	MANCE		
			2012	
			R'000	
	Expenses as per the statement of financial per	rformance	155,335	
	Adjusted for:			
	Interest on Finance Leases		-125	
	Capital Expenditure		17,745	
	Impairments recognised / reversed		-547	
	Depreciation and Amortisation		-14,074	
	Over Expenditure		3,375	
	Expenses as per Approved Budget		161,709	
			2012	2011
4	INVENTORY		R	R
	Fuel - at cost		313,960	_
	Total Inventory		313,960	-
5.1	RECEIVABLES FROM EXCHANGE TRA	NSACTIONS		
3.1	Trade Receivables from exchange transaction		18,535,947	15,359
	Trade neceivables from exchange transaction.			
			18,535,947	15,359
5.1.1	Trade Receivables from exchange transactions	Gross Balances	Allowance for Impairment	Net Balances
	As at 31 March 2012	R	R	R
	Trade Customers	19,082,847	(546,900)	18,535,947
	Total	19,082,847	(546,900)	18,535,947
	As at 31 March 2011			
	Trade Customers	15,359	-	15,359
	Total	15,359		15,359

### Notes to the financial statements for the year ended 31 March 2012

#### Trade Receivables from exchange transactions (continued)

The entity is of the opinion that the carrying value of Trade Receivables approximate their fair values.

The fair value of Trade Receivables was determined after considering the standard terms and conditions of agreements entered into between SANSA and Trade Receivables as well as the current payment ratio's of the entity's Trade Receivables.

		2012	2011
		R	R
5.1.2	Ageing of Trade Receivables from exchange transactions		
	Current:		
	0-30 days	16,981,366	15,359
	Past Due:		
	31-60 days	161,217	
	61-90 days	48,542	-
	91-120 days	1,785	-
	+120 days	1,889,937	-
	Total	19,082,847	15,359
5.1.3	Reconciliation of the allowance for Impairment		
	Balance at beginning of year		-
	Impairment Losses recognised	(546,900)	
	Balance at end of year	(546,900)	-

In determining the recoverability of debtors, the allowance for impairment of Trade Receivables has been made for all consumer balances outstanding. No further credit allowance is required in excess of the allowance for impairment.

Financial assets that are neither past due nor impaired are considered fully performing. The carrying amounts of fully performing financial assets included in trade and receivables at year-end are:

15,359

#### Reconciliation of the allowance for Impairment (continued)

2012	2011
R	R

Financial assets included in Trade Receivables that are outside their normal payment terms are considered to be past due. The following represents an analysis of the past due financial assets that are past due but not impaired:

	1,554,581	-
Local Debtors	8,407,950	15,359
International Debtors	10,674,897	
Total Trade Debtors	19,082,847	15,359

#### Credit quality of Trade Receivables from exchange transactions

Trade Receivables consist of a large number of customers, spread across different industries in the geographical area of the entity. Periodic credit evaluation is performed on the financial condition of accounts receivable and, where appropriate, credit guarantee is increased accordingly. Trade Receivables are non-interest bearing and are generally on 30 day collection terms. The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable mentioned above.

In determining the recoverability of a receivable, management considers any change in the credit quality of the debtor from the date credit was initially granted up to the reporting date. Any allowance for impairment on trade and other receivables (loans and receivables) exists predominantly due to the possibility that these debts will not be recovered. Management assesses these debtors individually for impairment and group them together in the Statement of Financial Position as financial assets with similar credit risk characteristics.

#### Fair value of Trade Receivables from exchange transactions

The carrying amount of trade and other receivables (upon initial recognition) are stated at amortised cost, comprising original debt according to the invoice amounts less principle payments and amortisations.

Management considers the carrying amounts of financial assets and financial liabilities recorded at amortised cost in the financial statements to approximate their fair values on 31 March 2012, as a result of the short-term maturity of these assets and liabilities.

#### Classification of financial assets

The Financial Assets of the entity are classified as follows:

**Financial Assets** Classification Trade Receivables from exchange transactions

### Notes to the financial statements for the year ended 31 March 2012

5.2	RECEIVABLES	FROM NON-EXCHANGE	TRANSACTIONS
-----	-------------	-------------------	--------------

			2012	2011
			R	R
	Receivables from non-exchange transactions		1,298,376	878,064
			1,298,376	878,064
.2.1	Receivables from non-exchange transactions	Gross Balances	Allowance for Impairment	Net Balances
	As at 31 March 2012	R	R	R
	Prepaid Expenses	901,294	-	901,294
	Sundry Deposits	105,544		105,544
	Other Debtors	291,538		291,538
	Total	1,298,376	-	1,298,376
	As at 31 March 2011			
	Prepaid Expenses	871,353	-	871,353
	Sundry Deposits	6,711		6,711
	Other Debtors	-	-	-
	Total	878,064	-	878,064
.2.2	Ageing of Receivables from non-exchai	nge transactions	R	R
	Current:			
	0 - 30 days		1,192,832	871,353
	Past Due:			
	31 - 60 Days			
	61 - 90 Days			
	91 - 120 Days			-
	+ 120 Days		105,544	6,711
	Total		1,298,376	878,064

#### Credit quality of Receivables from non-exchange transactions

Periodic credit evaluation is performed on the financial condition of accounts receivable and, where appropriate, credit guarantee is increased accordingly. Trade receivables are non-interest bearing. The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable mentioned above.

In determining the recoverability of a receivable, management considers any change in the credit quality of the debtor from the date credit was initially granted up to the reporting date. Any allowance for impairment on trade and other receivables (loans and receivables) exists predominantly due to the possibility that these debts will not be recovered. Management assesses these debtors individually for impairment and group them together in the Statement of Financial Position as financial assets with similar credit risk characteristics.

#### Fair value of Receivables from non-exchange transactions

The fair value of the trade and other receivables (upon initial recognition) are stated at amortised cost, comprising original debt according to the invoice amounts less principle payments and amortisations.

Management considers the carrying amounts of financial assets and financial liabilities recorded at amortised cost in the financial statements to approximate their fair values on 31 March 2012, as a result of the short-term maturity of these assets and liabilities.

#### Classification of financial assets

The Financial Assets of the entity is classified as follows:

Financial Assets	Classification
Receivables from non-exchange transactions	
Sundry Deposits	At amortised cost
Other Debtors	At amortised cost

6	CASH AND CASH EQUIVALENTS	2012	2011
		R	R
	Cash and Cash Equivalents	73,291,714	20,300,278
	Total Cash and Cash Equivalents	73,291,714	20,300,278

### **Current Investment Deposits**

Call Deposits	62,521	-
Total Current Investment Deposits	62,521	-

Call Deposits are investments with a maturity period of less than 3 months.

#### 6.2 Bank Accounts

Cash in Bank	73,222,384	20,299,601
Total Bank Accounts	73,222,384	20,299,601

#### Cash on hand

Cash on hand	6,809	677
Total Cash on hand	6,809	677

The management of the entity is of the opinion that the carrying value of bank balances, cash and cash equivalents recorded at amortised cost in the Annual Financial Statements approximate their fair values.

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Reconciliation of carrying value 31 March 2012	March 2012								
DESCRIPTION	LAND	BUILDINGS	PLANT	RESEARCH	VEHICLES	OFFICE	FURNITURE AND FITTINGS	COMPUTER	TOTAL
	~	~	~	æ	~	R	œ	æ	~
Carrying values at 1 April 2011	'		,			73,270	46,181	416,463	535,914
Cost	•	,				75,698	46,381	429,048	551,127
Accumulated Depreciation						(2,428)	(200)	(12,585)	(15,213)
Acquisitions at cost		1,046,244	85,629	2,797,476	1,706,449	637,607	695,425	2,030,274	8,999,104
Acquisitions at deemed cost	,		21,911,052	1,187,360	393,793	5,991,602	1,837,444	10,074,243	41,395,494
Capital under Construction - Additions	•		2,234,734			,		1	2,234,734
Depreciation		(347,238)	(4,729,228)	(1,248,246)	(268,229)	(2,040,707)	(302,196)	(4,459,789)	(13,395,633)
Carrying value of Disposals:				(5)	(183,551)	(8,478)	(12,184)	(111,916)	(316,134)
Cost			,	(9)	(197,699)	(10,835)	(13,501)	(141,802)	(363,843)
Accumulated Depreciation			,	-	14,148	2,357	1,317	29,886	47,709
Other Movements:									
Transfer of functions	4,307,700	8,871,189	17,635,212	5,999,432	1,017,282	1,109,083	234,312	1,969,938	41,144,148
Transfers	,	128,948	,	(71,567)	1	72,085		(201,033)	(71,567)
Carrying values at 31 March 2012	4,307,700	9,699,143	37,137,398	8,664,450	2,665,744	5,834,462	2,498,982	9,718,180	80,526,059
Cost	4,307,700	10,046,381	41,866,626	9,912,695	2,919,825	7,875,240	2,800,061	14,160,668	93,889,196
Completed Assets	4,307,700	10,046,381	39,631,892	9,912,695	2,919,825	7,875,240	2,800,061	14,160,668	91,654,462
Under Construction	,		2,234,734						2,234,734
Accumulated Depreciation	,	(347,238)	(4,729,228)	(1,248,245)	(254,081)	(2,040,778)	(301,079)	(4,442,488)	(13,363,137)
Reconciliation of carrying value 31 March 2011	March 2011								
Carrying values at 1 April 2010	•				٠				ľ
Cost	•	,	1		,			1	
Completed Assets								1	
Accumulated Depreciation								1	
Acquisitions at cost						75,698	46,381	429,048	551,127
Depreciation:						(2,428)	(200)	(12,585)	(15,213)
Based on Cost			,			(2,428)	(200)	(12,585)	(15,213)
Carrying values at 31 March 2011						73,270	46,181	416,463	535,914
Cost			,			75,698	46,381	429,048	551,127
Completed Assets						75,698	46,381	429,048	551,127
Accumulated Depreciation						(2,428)	(200)	(12,585)	(15,213)

## Notes to the financial statements for the year ended 31 March 2012

7	PROPERTY, PLANT AND EQUIPMENT (CONTINUED)	2012	2011
		R	R
7.1	Property, Plant and Equipment at deemed cost		
	Property, Plant and Equipment recognised at deemed cost		
	Plant	21,911,052	-
	Research Equipment	1,187,360	-
	Vehicles	393,793	-
	Office Equipment	5,991,602	-
	Furniture and Fittings	1,837,444	
	Computer Equipment	10,074,243	-
	Net assets	41,395,494	-

SANSA was established in terms of the SANSA Act 2008. In terms of this act, the Satellite Applications Centre (SAC) and Hermanus Magnetic observatory (HMO) transferred to SANSA from CSIR and NRF respectively on 1 April 2011. Since all these entities are under common control of the Department of Science and Technology all assets and liabilities were transferred to SANSA at carrying value. The transfer of functions did not include the transfer of all asset values due to these entities having previously expensed these items and as a result of differences in accounting policies. SANSA has performed a precess of allocating in accounting policies. SANSA has performed a process of allocating a deemed cost value to these items. The value was determined using a depreciated replacement cost for all items of property, plant and equipment that were identified.

Decrease in depreciation due to change in useful life and residual values

## 7.2 Fully depreciated items still in use

Number of fully depreciated assets that is still in use	458	-
Gross carrying amount of fully depreciated assets still in use	179	
Change in estimates		

543,747

## 7.4 Assets given as security

7.3

No assets were given as security

## Notes to the financial statements for the year ended 31 March 2012

INTANGIBLE ASSETS	2012	2011
	R	R
At Cost less Accumulated Amortisation and Accumulated Impairment Losses	2,700,271	3,283,597
The movement in Intangible Assets is reconciled as follows:		
	Computer Software	TOTAL
Carrying values at 1 April 2011	3,283,597	3,283,597
Cost	3,286,029	3,286,029
Accumulated Amortisation	(2,432)	(2,432)
Acquisitions during the year:	23,416	23,416
Purchased	3,206	3,206
Transfer of functions	20,210	20,210
Amortisation during the year:	(678,309)	(678,309)
Transfers during the year:	71,567	71,567
Carrying values at 31 March 2012	2,700,271	2,700,271
Cost	3,381,012	3,381,012
Accumulated Amortisation	(680,741)	(680,741)
Carrying values at April 2010	-	-
Cost	-	o d
Accumulated Amortisation	-	<u> </u>
Acquisitions during the year:	3,286,029	3,286,029
Amortisation during the year:	(2,432)	(2,432)
Purchased	(2,432)	(2,432)
Carrying values at 31 March 2011	3,283,597	3,283,597
Cost	3,286,029	3,286,029
	(2,432)	(2,432)

9	PROVISIONS	2012	2011
		R	R
	Bonus Provision	5,375,000	-
	Total Provisions	5,375,000	-
	Performance bonuses accrue to all employees on an annual the employees performance. The provision is an estimate of	basis, subject to key performance indica f the amount due at the reporting date.	ators based on
	The movement in current provisions is reconciled as follows:		
	Provisions:	Performance Bonuses	
		R	
	31 March 2012		
	Balance at beginning of year		
	Contributions to Provision	5,375,000	
	Expenditure Incurred		
	Balance at end of year	5,375,000	
	31 March 2011		
	Balance at beginning of year		
	Contributions to Provision		
	Expenditure Incurred		
	Balance at end of year	-	
10	TRADE AND OTHER PAYABLES	2012	2011
10	TRADE AND OTHER PATABLES	R	2011 R
	Trade Creditors	11,570,877	
	Retentions	117,519	
	Other Creditors	176,124	436,524
	Income received in advance	10,036,306	<u>-</u>
	Accrued Expenses	1,608,502	1,445,423
	Accrued Leave	3,752,467	-
	Total Creditors	27,261,795	1,881,947

## Notes to the financial statements for the year ended 31 March 2012

## TRADE AND OTHER PAYABLES (CONTINUED)

The average credit period on purchases is 30 days from the receipt of the invoice, as determined by the accounting policy. No interest is charged for the first 30 days from the date of receipt of the invoice. Thereafter interest is charged in accordance with the credit policies of the various individual creditors that the entity deals with. The entity has financial risk policies in place to ensure that all payables are paid within the credit timeframe.

The management of the entity is of the opinion that the carrying value of creditors approximate their fair values.

The fair value of creditors was determined after considering the standard terms and conditions of agreements entered into between the entity and other parties.

Leave accrued to the staff of the entity on an annual basis, subject to certain conditions. The accrual is an estimate of the amount due at the reporting date.

## **Credit terms of Trade and Other Payables**

Trade payables are non-interest bearing and are generally on 30 day payment terms. The entity does not pledge any of its assets as security for the payables. The entity has internal operating procedures and controls in place to ensure that all payables are paid within the credit timeframe.

## **Classification of Financial Liabilities**

The Financial Liabilities of the entity is classified as follows:

	Financial Liabilities	Classification	
	Trade and Other Payables		
	Trade Creditors	Financial liabilities at amo	rtised cost
	Retentions	Financial liabilities at amo	rtised cost
	Other Creditors	Financial liabilities at amo	rtised cost
	Accrued Expenses	Financial liabilities at amo	rtised cost
11	UNSPENT CONDITIONAL GRANTS AND RECEIPTS	2012	2011
		R	R
1.1	Conditional Grants from Government		
	National Government Grants	16,540,416	18,416,168
	Total Conditional Grants and Receipts	16,540,416	18,416,168
	Unspent Grants are made up of the following Grants:		
	DST Grant (Ring fenced)	13,228,806	18,416,168
	NRF Research and Development Grant	3,311,610	-
		16,540,416	18,416,168

11	UNSPENT CONDITIONAL GRANTS AND	
	RECEIPTS (CONTINUED)	

2012 2011

See Note 15 (Transfers and subsidies received) for a reconciliation of the grants received, recognized as revenue and unspent as at year end.

### LONG TERM LIABILITIES

Finance Lease Liabilities	291,505	
Sub-total Sub-total	291,505	-
Less: Current Portion transferred to Current Liabilities:	(123,376)	
Finance Lease Liabilities	(123,376)	-
Total Long-term Liabilities	168,129	-

## 12.1 Summary of Arrangements

Finance lease liabilities relates to equipment with lease terms ranging from 2-6 years. The average effective interest rate on finance leases is 38.67%.

The management of the entity is of the opinion that the carrying value of long-term liabilities recorded at amortised cost in the Annual Financial Statements approximate their fair values.

### 12.2 Obligations under Finance Lease Liabilities

## The entity as Lessee:

The entity has acquired leased office equipment

The obligations under Finance Leases are as follows:

	Minumum Lease Payments		Present \ Minimum Pa	
	2012	2011	2012	2011
Amounts payable under Finance Leases:	R	R	R	R
Within one year	241,488		123,376	
In the second to fifth years, inclusive	267,625	-	168,129	-
Over five years	-	- 12-		-
Present Value of Minimum Lease Obligations	509,113	-	291,505	-
Less: Amounts due for settlement within 12 months (Current Portion)			(123,376)	
Finance Lease Obligations due for settlement after 12 months (Non-current Portion)			168,129	-

## Notes to the financial statements for the year ended 31 March 2012

12.2	Obligations	under Finance	Lease	Liabilities	Continued
------	-------------	---------------	-------	-------------	-----------

The entity has finance lease agreements for the following significant classes of assets:

- Office Equipment

Included in these classes are the following significant leases:

## (i) Minolta Copier

- Instalments are payable monthly in advance

- Average effective interest rate 10.14% - Average monthly instalment R3,129.48

## (ii) Canon Copier 1

- Instalments are payable monthly in advance

- Average effective interest rate, based on prime 89.27% - Average monthly instalment R6,825.45

## (iii) Canon Copier 2

- Instalments are payable monthly in advance

- Average effective interest rate, based on prime 43.72% - Average monthly instalment R5,197.53

## (iiii) PABX Ericsson

- Instalments are payable monthly in advance

- Average effective interest rate, based on prime 11.57% - Average monthly instalment R2,710.92

13	ACCUMULATED SURPLUS	2012	2011
	The Accumulated Surplus consists of the following Internal Funds and Reserves:	R	R
	Accumulated Surplus due to the results of Operations	127,197,611	4,715,097
	Total Accumulated Surplus	127,197,611	4,715,097

Refer to Statement of Changes in Net Assets for more detail and the movement on Accumulated Surplus.

## **INTEREST EARNED**

Bank Account	1,385,204	48,322
Investments - Call and fixed deposits	2,474,387	-
Other Interest - Outstanding debtors	43,995	-
Total Interest Earned	3,903,586	48,322

4.5	TRANSFERS AND SURSIDIES RESERVED	2012	2011
15	TRANSFERS AND SUBSIDIES RECEIVED	2012	2011
		R	R
	Operational Grants	103,670,319	9,528,407
	Parliamentary Grants (DST)	93,583,000	9,528,407
	Parliamentary Grant (NRF)	10,087,319	-
	Conditional County (Disputer and allegations)	6 572 410	
	Conditional Grants (Ring fenced allocations)	6,573,418	-
	DST Grant (Ring fenced)	107,215	_
	NRF Research and Development Grant	6,466,203	-
	Transferred form Deferred December	10.416.160	
	Transferred from Deferred Revenue	18,416,168	
	Total Government Grants and Subsidies	128,659,905	9,528,407
15.1	Conditional Grants:		
	DST Grant (Ring fenced)		
	Total		
	Balance unspent at beginning of year	18,416,168	-
	Current year receipts	13,336,021	27,944,575
	Conditions met - transferred to Revenue	(18,523,383)	(9,528,407)
	Conditions still to be met - transferred to Liabilities	13,228,806	18,416,168
	See the breakdown of this grant with the descriptions for e	ach component below:	
15.1.1	Development of Liquid Rocket Engine Technologies (Marco	m)	
	Balance unspent at beginning of year	1,175,000	
	Current year receipts	200,021	1,175,000
	Conditions met - transferred to Revenue	(1,375,021)	-
	Conditions still to be met - transferred to Liabilities	-	1,175,000
	This grant relates to the development of South African liquid rocket capabilities.	engine technologies for sate	

## 15.1.2 Satellite research and development (Sunspace)

Balance unspent at beginning of year	15,000,000	-
Current year receipts		15,000,000
Conditions met - transferred to Revenue	(14,907,195)	-
Conditions still to be met - transferred to Liabilities	92,805	15,000,000

## Notes to the financial statements for the year ended 31 March 2012

15.1.2	Satellite research and development (Sunspace) (continued)	2012	2011
		R	R
	The grant relates to the South African Satellite programme that is being done in preparation for the future satellites programme in South Africa.	and prepared by Sunsp	ace. This is mainly
15.1.3	SANSA Establishment Fund		
	Balance unspent at beginning of year	2,241,168	-
	Current year receipts	-	11,769,575
	Conditions met - transferred to Revenue	(2,241,168)	(9,528,407)
	Conditions still to be met - transferred to Liabilities	-	2,241,168
15.1.4	This grant is for the provision of administrative structures and processes, incluinstitutional cohesion for the entity.  Sunspace, SAEON and CPUT (DST)	uding stakeholder engag	gement for
13.1.4		13,136,000	
	Current year receipts  Conditions met - transferred to Revenue	13,130,000	
	Conditions still to be met - transferred to Liabilities	12 126 000	
	Conditions still to be met - transferred to Liabilities	13,136,000	
	This grant is for the cubesat Satellite program developed by CUPT. Also funds of the SAEOS South African Earth Operations System that operates from Hartedissemination of earth observation data to all government entities.		
15.2	NRF Research and Development Grants		
	Total		
	Current year receipts - Transfer of functions	7,457,299	
	Current year receipts	2,320,513	-
	Conditions met - transferred to Revenue	(6,466,203)	-
	Conditions still to be met - transferred to Liabilities (see note 10)	3,311,609	-
15.2.1	SAASTA		
	Current year receipts	271,653	-
	Conditions met - transferred to Revenue	(271,653)	
	Conditions still to be met - transferred to Liabilities (see note 10)		

SAASTA awards grants related to science advancement which have particular duration and are for a particular project linked to science advancement. The SAASTA grant is ongoing.

		2012	2011
		R	R
15.2.2	NEP, Bursaries, The Competitive Program for Rated Researchers and	Emergency Infrastructure	
	Current year receipts - Transfer of functions	7,457,299	
	Current year receipts	2,048,860	
	Conditions met - transferred to Revenue	(6,194,550)	-
	Conditions still to be met - transferred to Liabilities (see note 10)	3,311,609	-

These grants are for multiple purposes which includes research infrastructure grants as well as student bursaries linked to research projects. The research project grants include running expenses and travel funds as well. The grants were received from the NRF by particular researchers after successful application to a competitive programme. Some of the grants were purely mobility grants. All of the grants are multiple year awards and are ongoing until the project is completed. There is no liability linked to the student support as all the owed bursary funds have been paid out to the student nominated on the grants.

Bursaries have been paid in full, refer to note 22. The remaining liability is shown until the student passes his or her course.

## OTHER INCOME

Sundry Income	47,510	-
Discount Received	65,766	-
Rent Received	104,200	-
Total Other Income	217,476	-

## 17 EMPLOYEE RELATED COSTS

Employee Related Costs - Salaries and Wages	46,078,665	1,470,256
Employee Related Costs - Contributions for UIF, Pensions and Medical Aids	3,899,446	689
Performance Bonuses provided for	5,375,000	-
Total Employee Related Costs	55,353,111	1,470,945

The members of key management personnel of SANSA during the year were:

Chief Executive Officer - Dr. S Malinga

Chief Financial Officer and Executive Director Finance and Business:

Ms. B Pono from 1 May 2011 - current

Mr. T Sparks from 1 April 2010 - 31 May 2011

Executive Director Corporate Services - Mr. Z Ndziba

## Notes to the financial statements for the year ended 31 March 2012

17	EMPLOYEE RELATED COSTS (CONTINUED)	2012	2011
		R	R
	Remuneration of the Chief Executive Officer: Dr. S Malinga		
	Annual Remuneration	1,315,598	746,739
	Contributions to UIF, Medical and Pension Funds	112,795	
	Total	1,428,393	746,739
	Remuneration of the Chief Financial Officer: Ms. B Pono (from 01/05/20	11)	
	Annual Remuneration	861,307	
	Car and Travel Allowance	22,000	
	Contributions to UIF, Medical and Pension Funds	67,021	
	Total	950,328	-
	Remuneration of the Chief Financial Officer: Mr. T Sparks (until 31/05/20	011)	
	Annual Remuneration	190,000	141,791
	Contributions to UIF, Medical and Pension Funds	250	
	Total	190,250	141,791
	Remuneration of the Executive Director: Mr. Z Ndziba		
	Annual Remuneration	822,776	231,000
	Car and Travel Allowance	212,850	
	Contributions to UIF, Medical and Pension Funds	1,497	-
	Total	1,037,123	231,000
18	BOARD MEMBERS REMUNERATION		
	Non-executive Chairman	109,427	137,514
	Other Board members	581,193	930,607
	Total Board members Remuneration	690,620	1,068,121
	Remuneration of the Non-executive Chairman - Mr. M Magugumela	109,427	137,514
	Remuneration of other Board Members	581,193	930,607
	Mr. L Annamalai	102,261	97,051
	Mr. P Maine	66,164	91,805
	Dr. L McKinnell*	-	119,346
	Ms. L Mogudi	70,826	131,806
	Adv. T Ratsheko	86,745	149,183

18 BOARD MEMBERS REMUNERATION (CONTINUED)	2012	2011
	R	R
Dr. R Scholes*	-	62,624
Ms. J Lawrence	98,064	117,805
Mr. V Gore	91,570	112,789
Capt. M Mamashela	65,563	48,198
Dr. EJO Gavin	-	-
M Zondi		-
	690,620	1,068,121
Board remuneration 2011:		
*Dr. L McKinnell - R 119 346: Paid to the National Research Foundation (HMO) and not directly to the member.	(NRF) Hermanus Magnetic Ob	oservatory
*Dr. R Scholes - R 62 624: Paid to CSIR and not directly to the member.		

## 19 DEPRECIATION AND AMORTISATION

Total Depreciation and Amortisation	14.073.942	17.645
Amortisation: Intangible Assets	678,309	2,432
Depreciation: Property, Plant and Equipment	13,395,633	15,213

## 20 IMPAIRMENT LOSSES

## 20.1 Impairment Losses on Financial Assets

Impairment Losses Recognised:

Other Debtors	340,900	
Total Impairment Losses	546,900	-

## 21 FINANCE COSTS

Finance Leases	125,193	-
Total Interest Paid on External Borrowings	125.193	_

## 22 GRANTS AND SUBSIDIES PAID

2,820,608	-
894,472	-
1,926,136	-
	894,472

## Notes to the financial statements for the year ended 31 March 2012

3	RESEARCH AND DEVELOPMENT COSTS	2012	2011
		R	R
	Satellite Programme	14,907,195	-
	Development of Liquid Rocket Engine	1,750,000	
	Total Research and Development Costs	16,657,195	-

Research and Development Costs disclosed above, have been expensed immediately and are in respect of research into the future needs of the entity and new resources to fulfil these needs.

These costs were mainly incurred with the use of the Marcom and Sunspace ringfenced grants received from DST. See note 15.1 for more details on the nature of these grants.

## **GENERAL EXPENSES**

23

Advertising & Marketing	1,044,118	488,751
Audit Fees	518,025	-
Bank Charges	86,281	7,549
Consulting Fees	5,125,969	575,167
Conferences and Seminars	1,776,562	56,928
Consumables	55,817	7,482
Electricity	2,941,141	
Entertainment	160,280	9,883
Fuel and Oil	1,226,622	-
Insurance	994,116	8,639
Legal Costs	95,067	50,000
License Fees	1,682,127	6
Other General Expenses	5,902,310	177,664
Postage and Telegrams	3,705	-
Printing and Stationery	779,747	145,490
Rent and Lease Charges	2,692,264	198,405
Travel and Accomodation	3,939,135	383,579
Security	764,813	-
Telephone Cost	1,483,628	176,240
Data and Internet Services	5,342,065	3,443
Transport Costs	4,489,119	15,003
Total General Expenses	41,102,911	2,304,229

The amounts disclosed above for Other General Expenses are in respect of costs incurred in the general management of the entity and not directly attributable to a specific service or class of expense.

Adjustment for:  Correction of Prior Year error  Depreciation and Amortisation  Gains on Disposal of Property, Plant and Equipment Profit  Gains on Disposal of Property, Plant and Equipment Loss  Contribution to Provisions - Current  Leave Accrual  Unrealized exchange rate gains and losses  Correction of Prior Year error	25	OTHER GAINS AND LOSSES	2012	2011
Losses in net Foreign Exchange Net foreign (Gains) and Losses  (528,573)  26 RENDERING OF SERVICES Services to local Public Companies Services to local Private Companies Services to Foreign Clients Other Services Rendered 10,118,689 Services Rendered 11,196 56,704,810  27 DATA LICENCE FEES Data Licence Fees 18,336,144 18,336,144 This is mainly SPOT data access fees for downloading satellite imagery for earth observation services.  28 CASH GENERATED BY OPERATIONS Surplus for the year Adjustment for: Correction of Prior Year error Depreciation and Amortisation 14,073,942 17,60 Gains on Disposal of Property, Plant and Equipment Profit (4,134) Gains on Disposal of Property, Plant and Equipment Loss Contribution to Provisions - Current Leave Accrual Unrealized exchange rate gains and losses (12,535)			R	R
Net foreign (Gains) and Losses  RENDERING OF SERVICES Services to local Public Companies Services to local Private Companies Services to Foreign Clients Other Services Rendered 12,196 56,704,810  27 DATA LICENCE FEES Data Licence Fees 18,336,144 This is mainly SPOT data access fees for downloading satellite imagery for earth observation services.  28 CASH GENERATED BY OPERATIONS Surplus for the year Adjustment for: Correction of Prior Year error Depreciation and Amortisation Gains on Disposal of Property, Plant and Equipment Profit Gains on Disposal of Property, Plant and Equipment Loss Contribution to Provisions - Current Leave Accrual Unrealized exchange rate gains and losses (12,535)		(Gains) in net Foreign Exchange	(1,026,265)	-
Services to local Public Companies Services to local Public Companies Services to local Private Companies Services to Foreign Clients Other Services Rendered Other Services Rendered  12,196 56,704,810  27 DATA LICENCE FEES Data Licence Fees 18,336,144 This is mainly SPOT data access fees for downloading satellite imagery for earth observation services.  28 CASH GENERATED BY OPERATIONS Surplus for the year Adjustment for: Correction of Prior Year error Depreciation and Amortisation Gains on Disposal of Property, Plant and Equipment Profit Gains on Disposal of Property, Plant and Equipment Loss Contribution to Provisions - Current S,375,000 Leave Accrual Unrealized exchange rate gains and losses (12,535)		Losses in net Foreign Exchange	497,692	_
Services to local Public Companies Services to local Private Companies 10,118,689 Services to Foreign Clients 38,029,304 Other Services Rendered 112,196 56,704,810  27 DATA LICENCE FEES Data Licence Fees 18,336,144 This is mainly SPOT data access fees for downloading satellite imagery for earth observation services.  28 CASH GENERATED BY OPERATIONS Surplus for the year Adjustment for: Correction of Prior Year error Depreciation and Amortisation 14,073,942 17,60 Gains on Disposal of Property, Plant and Equipment Profit (4,134) Gains on Disposal of Property, Plant and Equipment Loss Contribution to Provisions - Current Leave Accrual Unrealized exchange rate gains and losses (12,535)		Net foreign (Gains) and Losses	(528,573)	-
Services to local Public Companies Services to local Private Companies 10,118,689 Services to Foreign Clients 38,029,304 Other Services Rendered 112,196 56,704,810  27 DATA LICENCE FEES Data Licence Fees 18,336,144 This is mainly SPOT data access fees for downloading satellite imagery for earth observation services.  28 CASH GENERATED BY OPERATIONS Surplus for the year Adjustment for: Correction of Prior Year error Depreciation and Amortisation 14,073,942 17,60 Gains on Disposal of Property, Plant and Equipment Profit (4,134) Gains on Disposal of Property, Plant and Equipment Loss Contribution to Provisions - Current Leave Accrual Unrealized exchange rate gains and losses (12,535)				
Services to local Private Companies  Services to Foreign Clients  Other Services Rendered  Other Services Rendered  12,196  56,704,810  27 DATA LICENCE FEES  Data Licence Fees  18,336,144  18,336,144  This is mainly SPOT data access fees for downloading satellite imagery for earth observation services.  28 CASH GENERATED BY OPERATIONS  Surplus for the year  Adjustment for:  Correction of Prior Year error  Depreciation and Amortisation  14,073,942  17,60  Gains on Disposal of Property, Plant and Equipment Profit  (4,134)  Gains on Disposal of Property, Plant and Equipment Loss  Contribution to Provisions - Current  Leave Accrual  Unrealized exchange rate gains and losses  (12,535)	26	RENDERING OF SERVICES		
Services to Foreign Clients Other Services Rendered Other Services Rendered 12,196 56,704,810  27 DATA LICENCE FEES Data Licence Fees 18,336,144 18,336,144 This is mainly SPOT data access fees for downloading satellite imagery for earth observation services.  28 CASH GENERATED BY OPERATIONS Surplus for the year Adjustment for: Correction of Prior Year error Depreciation and Amortisation 14,073,942 17,66 Gains on Disposal of Property, Plant and Equipment Profit (4,134) Gains on Disposal of Property, Plant and Equipment Loss Contribution to Provisions - Current Leave Accrual 4,276,314 Unrealized exchange rate gains and losses (12,535)		Services to local Public Companies	8,544,621	-
Other Services Rendered 12,196 56,704,810  27 DATA LICENCE FEES Data Licence Fees 18,336,144 This is mainly SPOT data access fees for downloading satellite imagery for earth observation services.  28 CASH GENERATED BY OPERATIONS Surplus for the year 34,683,473 4,715,09 Adjustment for: Correction of Prior Year error Depreciation and Amortisation 14,073,942 17,69 Gains on Disposal of Property, Plant and Equipment Profit (4,134) Gains on Disposal of Property, Plant and Equipment Loss 250,268 Contribution to Provisions - Current 5,375,000 Leave Accrual 4,276,314 Unrealized exchange rate gains and losses (12,535)		Services to local Private Companies	10,118,689	-
DATA LICENCE FEES  Data Licence Fees  18,336,144  18,336,144  This is mainly SPOT data access fees for downloading satellite imagery for earth observation services.  28 CASH GENERATED BY OPERATIONS  Surplus for the year  Adjustment for:  Correction of Prior Year error  Depreciation and Amortisation  14,073,942  17,64  Gains on Disposal of Property, Plant and Equipment Profit  (4,134)  Gains on Disposal of Property, Plant and Equipment Loss  Contribution to Provisions - Current  Leave Accrual  Unrealized exchange rate gains and losses  18,336,144  18,336,14  18,336,144  18,336,144  18,336,144  18,336,144  18,336,144  18,336,144  18,336,144  18,336,144  18,336,144  18,336,144  18,336		Services to Foreign Clients	38,029,304	-
DATA LICENCE FEES Data Licence Fees  18,336,144  18,336,144  This is mainly SPOT data access fees for downloading satellite imagery for earth observation services.  28 CASH GENERATED BY OPERATIONS Surplus for the year Adjustment for:  Correction of Prior Year error Depreciation and Amortisation 14,073,942 17,6- Gains on Disposal of Property, Plant and Equipment Profit (4,134) Gains on Disposal of Property, Plant and Equipment Loss Contribution to Provisions - Current Leave Accrual Unrealized exchange rate gains and losses  18,336,144  18,336,14  18,336,144  18,336,144  18,336,144  18,336,144  18,336,144  18,336,144  18,36,144  18,36,144  18,36,144  18,36,144  18,36,144		Other Services Rendered	12,196	-
Data Licence Fees 18,336,144  18,336,144  This is mainly SPOT data access fees for downloading satellite imagery for earth observation services.  28 CASH GENERATED BY OPERATIONS  Surplus for the year 34,683,473 4,715,09  Adjustment for:  Correction of Prior Year error -  Depreciation and Amortisation 14,073,942 17,69  Gains on Disposal of Property, Plant and Equipment Profit (4,134)  Gains on Disposal of Property, Plant and Equipment Loss 250,268  Contribution to Provisions - Current 5,375,000  Leave Accrual 4,276,314  Unrealized exchange rate gains and losses (12,535)			56,704,810	-
This is mainly SPOT data access fees for downloading satellite imagery for earth observation services.  28 CASH GENERATED BY OPERATIONS  Surplus for the year 34,683,473 4,715,09  Adjustment for:  Correction of Prior Year error -  Depreciation and Amortisation 14,073,942 17,60  Gains on Disposal of Property, Plant and Equipment Profit (4,134)  Gains on Disposal of Property, Plant and Equipment Loss 250,268  Contribution to Provisions - Current 5,375,000  Leave Accrual 4,276,314  Unrealized exchange rate gains and losses (12,535)	27	DATA LICENCE FEES		
This is mainly SPOT data access fees for downloading satellite imagery for earth observation services.  28 CASH GENERATED BY OPERATIONS  Surplus for the year 34,683,473 4,715,09  Adjustment for:  Correction of Prior Year error -  Depreciation and Amortisation 14,073,942 17,60  Gains on Disposal of Property, Plant and Equipment Profit (4,134)  Gains on Disposal of Property, Plant and Equipment Loss 250,268  Contribution to Provisions - Current 5,375,000  Leave Accrual 4,276,314  Unrealized exchange rate gains and losses (12,535)		Data Licence Fees	18,336,144	-
CASH GENERATED BY OPERATIONS  Surplus for the year  Adjustment for:  Correction of Prior Year error  Depreciation and Amortisation  Gains on Disposal of Property, Plant and Equipment Profit  Gains on Disposal of Property, Plant and Equipment Loss  Contribution to Provisions - Current  Leave Accrual  Unrealized exchange rate gains and losses  34,683,473  4,715,09			18,336,144	
Surplus for the year  Adjustment for:  Correction of Prior Year error  Depreciation and Amortisation  Gains on Disposal of Property, Plant and Equipment Profit  Gains on Disposal of Property, Plant and Equipment Loss  Contribution to Provisions - Current  Leave Accrual  Unrealized exchange rate gains and losses  4,715,09  4,		This is mainly SPOT data access fees for downloading satellite imagery	for earth observation services	5.
Adjustment for:  Correction of Prior Year error  Depreciation and Amortisation  Gains on Disposal of Property, Plant and Equipment Profit  Gains on Disposal of Property, Plant and Equipment Loss  Contribution to Provisions - Current  Leave Accrual  Unrealized exchange rate gains and losses  Correction of Prior Year error	28	CASH GENERATED BY OPERATIONS		
Correction of Prior Year error -  Depreciation and Amortisation 14,073,942 17,64  Gains on Disposal of Property, Plant and Equipment Profit (4,134)  Gains on Disposal of Property, Plant and Equipment Loss 250,268  Contribution to Provisions - Current 5,375,000  Leave Accrual 4,276,314  Unrealized exchange rate gains and losses (12,535)		Surplus for the year	34,683,473	
Depreciation and Amortisation 14,073,942 17,64 Gains on Disposal of Property, Plant and Equipment Profit (4,134) Gains on Disposal of Property, Plant and Equipment Loss 250,268 Contribution to Provisions - Current 5,375,000 Leave Accrual 4,276,314 Unrealized exchange rate gains and losses (12,535)		Adjustment for:		4,715,097
Gains on Disposal of Property, Plant and Equipment Profit (4,134)  Gains on Disposal of Property, Plant and Equipment Loss 250,268  Contribution to Provisions - Current 5,375,000  Leave Accrual 4,276,314  Unrealized exchange rate gains and losses (12,535)				4,715,097
Gains on Disposal of Property, Plant and Equipment Loss  Contribution to Provisions - Current  5,375,000  Leave Accrual  Unrealized exchange rate gains and losses  (12,535)		Correction of Prior Year error		4,715,097
Contribution to Provisions - Current 5,375,000  Leave Accrual 4,276,314  Unrealized exchange rate gains and losses (12,535)			- 14,073,942	<b>4,715,097</b> - 17,645
Leave Accrual 4,276,314 Unrealized exchange rate gains and losses (12,535)		Depreciation and Amortisation		
Unrealized exchange rate gains and losses (12,535)		Depreciation and Amortisation  Gains on Disposal of Property, Plant and Equipment Profit	(4,134)	
		Depreciation and Amortisation  Gains on Disposal of Property, Plant and Equipment Profit  Gains on Disposal of Property, Plant and Equipment Loss	(4,134) 250,268	
Finance Income (3,903,586) (48,32		Depreciation and Amortisation  Gains on Disposal of Property, Plant and Equipment Profit  Gains on Disposal of Property, Plant and Equipment Loss  Contribution to Provisions - Current	(4,134) 250,268 5,375,000	
		Depreciation and Amortisation  Gains on Disposal of Property, Plant and Equipment Profit  Gains on Disposal of Property, Plant and Equipment Loss  Contribution to Provisions - Current  Leave Accrual	(4,134) 250,268 5,375,000 4,276,314	
Finance Cost 125,193		Depreciation and Amortisation  Gains on Disposal of Property, Plant and Equipment Profit  Gains on Disposal of Property, Plant and Equipment Loss  Contribution to Provisions - Current  Leave Accrual  Unrealized exchange rate gains and losses	(4,134) 250,268 5,375,000 4,276,314 (12,535)	
Allowance for impairment of Receivables 546,900		Depreciation and Amortisation  Gains on Disposal of Property, Plant and Equipment Profit  Gains on Disposal of Property, Plant and Equipment Loss  Contribution to Provisions - Current  Leave Accrual  Unrealized exchange rate gains and losses  Finance Income	(4,134) 250,268 5,375,000 4,276,314 (12,535) (3,903,586)	- 17,645 - - - -
Operating surplus before working capital changes 55,410,835 4,684,42		Depreciation and Amortisation  Gains on Disposal of Property, Plant and Equipment Profit  Gains on Disposal of Property, Plant and Equipment Loss  Contribution to Provisions - Current  Leave Accrual  Unrealized exchange rate gains and losses  Finance Income  Finance Cost	(4,134) 250,268 5,375,000 4,276,314 (12,535) (3,903,586) 125,193	- 17,645 - - - -

## Notes to the financial statements for the year ended 31 March 2012

28	CASH GENERATED BY OPERATIONS (CONTINUED)	2012	2011
		R	R
	(Increase) in Inventories	(122,298)	- 11
	(Increase) in Trade Receivables from exchange and non- exchange transactions	(12,572,463)	(893,423)
	(Decrease) in Creditors, Provisions and unspent conditional grants and receipts	(7,513,096)	20,298,115
	Cash generated by Operations	35,202,977	24,089,112

#### IRREGULAR, FRUITLESS AND WASTEFUL EXPENDITURE 29

#### 29.1 Fruitless and Wasteful Expenditure

To the best of management's knowledge instances of Fruitless and wasteful expenditure for the year under review, were not

Reconciliation of Fruitless and wasteful expenditure:

Opening Balance	- 1-	-
Fruitless and Wasteful Expenditure current year		25,000
Condoned or written off		(25,000)
Fruitless and Wasteful Expenditure awaiting condonement	I V L. C.	-

The Fruitless and Wasteful expenditure with regards to the prior year relates to a penalty issued by SARS. This penalty has been reversed by SARS in the current year.

## **Irregular Expenditure**

Reconciliation of Irregular Expenditure:

Irregular Expenditure awaiting condonement	9,376,687	3,587,673
Condoned or written off	(9,000,000)	
Irregular Expenditure current year	14,789,014	3,587,673
Opening Balance	3,587,673	1.1

## IRREGULAR, FRUITLESS AND WASTEFUL EXPENDITURE (CONTINUED)

30

Supply chain policy not followed:	Disciplinary Steps / Criminal Proceedings	Amount R
Three quotations were not always obtained as required. During the first six months of operations and due to the migration and transfer of functions, the database of approved suppliers from the migrated entities (from CSIR and NRF) was utilized while SANSA's supplier database was being established.	Not practical due to transactions incurred entity wide during the transitional phase for a period of 6 month.	871,071
20054		
PPPFA requirements not adhered to as required. During the first six months of operations, procurement was decentralized while setting up SCM structures. The database of approved suppliers from the migrated entities were utilised or otherwise, three quotations obtained. As far as possible, tax clearance certificates and SBD forms were requested and obtained from suppliers retrospectively. The PPPFA requirements on these transactions could not be adhered to without an SCM structure to administer the process.	Not practical due to transactions incurred entity wide during the transitional phase for a period of 6 months.	4,917,943
		1,7 11,7 12
Tax clearance certificate could not be obtained in time for transacting with Sunspace on the satellite programme. Sunspace subsequently received a reprieve from National Treasury, to transact with SANSA.	Not practical as the transaction relates to strategic sourcing of national capabilities as a ring fenced project.	9,000,000
OPERATING LEASE ARRANGEMENTS	2012	2011
At the reporting date the entity had outstanding on non-cancellable operating leases, which fall due a		R′000
Up to 1 year	815	370
- Buildings	226	34
- Office Equipment	110	3
- Vehicles	479	
2 to 5 years	82	6
- Buildings	-	
- Office Equipment	74	
- Vehicles	8	
More than 5 years	<u> </u>	
	897	44

## Notes to the financial statements for the year ended 31 March 2012

#### **OPERATING LEASE ARRANGEMENTS (CONTINUED)** 30

2012 2011 R'000 R'000

The entity has operating lease agreements for the following classes of assets, which are only significant collectively:

- Buildings
- Office Equipment
- Vehicles

No restrictions have been imposed on the entity in terms of the operating lease agreements.

#### COMMITMENTS FOR EXPENDITURE 31

#### **Capital and Expenditure Commitments** 31.1

Commitments in respect of Capital Expenditure:

Approved and Contracted for:	21,597	825
Property, Plant and Equipment	21,343	-
Intangible Assets		825
Expenditure	254	-
		24.5
Approved but Not Yet Contracted for:	-	215
Property, Plant and Equipment	-	215
Total Capital and Expenditure Commitments	21,597	1,040
This expenditure will be financed from:		
Own Resources	21,597	1,040
	21,597	1,040

## MULTI-EMPLOYER RETIREMENT BENEFIT INFORMATION

The only obligation of the entity with respect to the retirement benefit plans is to make the specified contributions.

Sufficient information is not available to use defined benefit accounting for the pension fund, due to the following

- (i) The assets of each fund are held in one portfolio and are not notionally allocated to each of the participating employers.
- (ii) One set of financial statements are compiled for each fund and financial statements are not drafted for each participating employer.
- (iii) The same rate of contribution applies to all participating employers and no regard is paid to differences in the membership distribution of the participating employers.

It is therefore seen that each fund operates as a single entity and is not divided into sub-funds for each participating employer.

The total expense recognised in the Statement of Financial Performance represents contributions payable to the plan by the entity at rates specified in the rules of the plan. These contributions have been expensed.

## **RELATED PARTY TRANSACTIONS**

Related party relationships:

Controlling entity - Department of Science and Technology South Africa

SANSA is a Public Entity under the control of the Department of Science and Technology South Africa. All transactions with the Department are considered to be related party transactions.

SANSA is a schedule 3A Public entity in terms of the Public Finance Management Act, Act 1 of 1999 as amended by Act 29 of 1999, and therefore falls within the national sphere of government. SANSA has a significant number of related parties, being those that fall within the national sphere of government. Amounts due from / (to) these entities are subject to the same terms and conditions as normal trade receivables and trade payables and transactions with these entities are concluded at arm's length.

Related party transactions:

	2012	2011
	R'000	R'000
Assets		
Trade Receivables: other national public entities	5,593	-
	5,593	-
Liabilities		
Grants received from DST unspent at year end	13,229	18,416
Trade Payable: other national public entities	3,483	236
	16,712	18,652

## Notes to the financial statements for the year ended 31 March 2012

RELATED PARTY TRANSACTIONS (CONTINUED)	2012	2011
	R′000	R′000
Income		
Grants received from DST recognized as revenue	112,106	9,528
Services rendered to other national public entities	27,584	
	139,690	9,528
Expenses		
Services received from other national public entities	7,866	711
	7,866	711

The above transactions with other national public entities was conducted at arms length.

The building currently occupied by the business area, Space Operations (Portions of farm Hartebeeshoek 502-JQ, from where its operations are conducted) is owned by the Department of Land Affairs. SANSA does not pay rent for the use of this property, but has been given right of use by the Department.

Total remuneration of key management is included in employees' remuneration (refer to note 17 and 18 for Executive Management and Board Member remuneration).

### PENDING LAND CLAIM

33

The pending land claim on the land that is currently being occupied by Space Operations has no legal implications for SANSA as SANSA is not the title holder of the land. The implications will only be determined once the Commissioner has made a ruling. It is not clear as to when the claim will be finalised as it has been running since 2008.

### IN-KIND DONATIONS AND ASSISTANCE

The entity did not receive any in-kind donations and assistance during the year under review.

### COMPARISON WITH THE BUDGET

The comparison of the entity's actual financial performance with that budgeted, is set out in note 3.

### **EVENTS AFTER THE REPORTING DATE**

No events having financial implications requiring disclosure occurred subsequent to 31 March 2012.

#### COMPARATIVE FIGURES AND SIGNIFICANT EVENTS DURING THE YEAR 38

With effect from 1 April 2011, two operations were migrated into the SANSA entity. One is the former Satellite Applications Centre operating under the CSIR, the other is the Hermanus Magnetic Observatory operating under the National Research Foundation (NRF). See note 41 for more details.

### GOING CONCERN

The annual financial statements have been prepared on the basis of accounting policies applicable to a going concern. This basis presumes that funds will be available to finance future operations and that the realisation of assets and settlement of liabilities, contingent obligations and commitments will occur in the ordinary course of business.

### FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

All Financial instruments arise directly from operations.

The entity does not enter into any derivative transactions. The main risk arising from the entity's financial instruments are cash flow interest rate risk, liquidity risk and credit risk.

The entity reviews and implements policies managing each of these risks. There are no significant concentrations of risk. Compliance with policies and procedures is reviewed by internal auditors on a continuous basis.

	2012	2011
The carrying amounts of financial liabilities at reporting date was:	R	R
Trade and Other Payables	13,473,022	1,881,947
Finance Leases	291,505	-
	13,764,527	1,881,947

### **Interest Rate Risk**

No material risk exists due to there being no material finance costs in the current finance year. The only real risk that exists is the risk of variations in cash flow due to changes in the interest rate, which will affect interest income.

The entity's income and operating cash flows are substantially independent of changes in the

31 March 2012	Floating Interest Rate	Non-interest Bearing	TOTAL
Assets	R	R	R
Receivables from Exchange Transactions		18,535,947	18,535,947
Receivables from Non-Exchange Transactions	-	1,298,376	1,298,376
Cash and Cash Equivalents	73,284,905	6,809	73,291,714
Liabilities			
Trade and Other Payables		13,473,022	13,473,022
Long-term Liabilities	291,505		291,505
Net Financial Assets/(Liabilities)	73,576,410	33,314,154	106,890,564
31 March 2011	Floating Interest Rate	Non-interest Bearing	TOTAL
Assets	R	R	R
Trade and Other Receivables		15,359	15,359
Receivables from Non-Exchange Transactions		878,064	878,064
Cash and Cash Equivalents	20,299,601	677	20,300,278
Liabilities			
Trade and Other Payables	-	1,881,947	1,881,947
Long-term Liabilities	-	-	-
Net Financial Assets/(Liabilities)	20,299,601	2,776,047	23,075,648

## Notes to the financial statements for the year ended 31 March 2012

### **Interest Rate Sensitivity Analysis**

The sensitivity analysis below was determined based on the exposure to interest rates at the reporting date. For variable rate longterm instruments, the analysis is prepared assuming the amount of the instrument outstanding at the reporting date was outstanding for the whole year. A 100 basis point increase or decrease was used, which represents management's assessment of the reasonably possible change in interest rates.

## Effect of a change in interest rate on interest bearing financial assets and liabilities

Financial Assets	Classification	2012	2011
External investments:		R	R
Call Deposits	Loans and Receivables	62,521	
Bank Balances	Loans and Receivables	73,222,384	20,299,601
		73,284,905	20,299,601
Interest Received		3,903,586	48,322
Interest Rate		5.3%	0.2%
Effect of a change in i	nterest rate on interest earned from external i	nvestments:	
Effect of change in intere	st rate %	1%	1%
Effect of change in intere	st rate Rand value	732,849	202,996
Effect of change in intere	st rate %	-1%	-1%
Effect of change in intere	st rate Rand value	(732,849)	(202,996)

## **Liquidity Risk**

The entity prevents liquidity risk by maintaining adequate banking facilities and by receiving contributions annually in the form of

The following are the contractual maturities of financial liabilities, including interest payments and excluding the impact of netting agreements for the entity:

		2012			2011		
	Carrying Amount	Contractual Cash Flows: 6 months or less	Contractual Cash Flows: 6-12 months	Carrying Amount	Contractual Cash Flows: 6 months or less	Contractual Cash Flows: 6-12 months	
Non-derivative financial liabilities	R	R	R	R	R	R	
Trade and Other Payables	13,473,022	13,473,022	-	1,881,947	1,881,947	-	
Finance Lease Liability	291,505	61,688	61,688	-	-	-	
	13,764,527	13,534,710	61,688	1,881,947	1,881,947	-	

### Market and Credit Risk

Financial assets which potentially subject the entity to the risk of non-performance by counter parties consist of trade and other receivables.

An allowance for impairment is established based on management's estimate of any identified potential losses in respect of trade receivables. Bad debts identified are written off as they occur. The entity does not have any significant credit risk exposure to any single counterparty. There is a foreign exchange risk due to the existence of international debtors. These debtors however have strict 30 day payment terms which ensures that the movement in exchange rates are limited to a shorter time period.

The entity's exposure to foreign currency risk was as follows:

		31 March 2012		
TOTAL	ZAR	EURO	USD	OTHER
19,082,847	8,407,950	6,010,654	4,664,243	-
(13,473,022)	(9,657,168)	(2,647,996)	(969,245)	(198,613)
5,609,825	(1,249,218)	3,362,658	3,694,998	(198,613)
		31 March 2011		
TOTAL	ZAR	EURO	USD	OTHER
15,359	15,359	- 1	-	-
(1,881,947)	(1,881,947)			-
(1,866,588)	(1,866,588)	<u> </u>	- ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) (	_
ange rates applied dur	ing the year:		2012	2011
			10.24	n/a
			7.68	n/a
	19,082,847 (13,473,022) 5,609,825 TOTAL 15,359 (1,881,947) (1,866,588)	19,082,847 8,407,950 (13,473,022) (9,657,168)  5,609,825 (1,249,218)  TOTAL ZAR 15,359 15,359 (1,881,947) (1,881,947)	19,082,847 8,407,950 6,010,654 (13,473,022) (9,657,168) (2,647,996)  5,609,825 (1,249,218) 3,362,658  TOTAL ZAR EURO 15,359 15,359 - (1,881,947) (1,881,947) -  (1,866,588) (1,866,588) -	TOTAL ZAR EURO USD 19,082,847 8,407,950 6,010,654 4,664,243 (13,473,022) (9,657,168) (2,647,996) (969,245)  5,609,825 (1,249,218) 3,362,658 3,694,998  TOTAL ZAR EURO USD 15,359 15,359 (1,881,947) (1,881,947)  (1,866,588) (1,866,588)  (1,866,588) (1,866,588)  (1,024

## **Sensitivity Analysis**

A 10% strengthening of the rand against the following currencies at 31 March 2012 would have decreased profit or loss by the amounts shown below. This analysis assumes that all other variables remain constant.

Euro	336,266	-
USD	369,500	-
Other	(19,861)	-

A 10% weakening of the rand against the above currencies at 31 March 2012 would have had the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

## Notes to the financial statements for the year ended 31 March 2012

## 41 TRANSFER OF FUNCTIONS

SANSA was established in terms of the SANSA Act 2008. In terms of this act, the Satellite Applications Centre (SAC) and Hermanus Magnetic Observatory (HMO) transferred to SANSA from CSIR and NRF respectively on 1 April 2011. Since all these entities are under common control of the Department of Science and Technology all assets and liabilities were transferred to SANSA at carrying value.

Statement of Financial Position	Space Operations (CSIR)	Space Science (NRF)
	2011/12	2011/12
	R'000	R'000
Assets		
Current Assets	20,344	11,936
Cash and Cash Equivalents	16,116	9,127
Inventory	192	2
Trade Receivables	4,036	2,807
Non-Current Assets	20,172	21,004
Property, Plant & Equipment	20,152	21,004
Intangible Assets	20	-
Total Assets	40,516	32,940
Liabilities		
Current Liabilities	15,228	11,513
Trade Payables	8,653	10,558
Deferred Income	4,930	-
Provisions	1,645	955
Non-Current Liabilities		311
	_	311
Borrowings	-	311
Total Liabilities	15,228	11,824
Net Assets	25,288	21,116

# **ACRONYMS**

AEB	Brazilian Space Agency
AIT	Assembly, Integration and Testing
ALC	African Leadership Conference
AMESD	Africa Monitoring of the Environment for Sustainable Development
ARMC	African Resource Management Constellation
ASAL	Algerian Space Agency
ATNS	Air Traffic and Navigation Services
BPG	Business Planning and Governance
BRICS	Brazil, Russia, India, China and South Africa
CAA	Civil Aviation Authority
CAPEX	Capital Expenditure
CBERS	China Brazil Earth Resource Satellite
CEOS	Committee on Earth Observation Satellites
CME	Coronal Mass Ejection
COBIT	Control Objectives for Information and related Technology
CoC	Centre of Competence
CoE	Centre of Excellence
COP	Conference of Parties
COSPAR	Committee on Space Research
COST	Cooperation in the field of Science and Technology research (EU)
CPUT	Cape Peninsula University of Technology
CSA	Canadian Space Agency
CSIR	Council for Scientific and Industrial Research
DBSA	Development Bank of South Africa
DGI	Directorate for Geospatial Information
DIMS	Data Information Management System
DLR	German Space Agency
DoC	Department of Communications
DoT	Department of Transport
DST	Department of Science and Technology
DWA	Department of Water Affairs
EC	European Commission
EEP	Employment Equity Plan
EGNOS	European Geostationary Navigation Overlay Service
EGSA	Electrical Generating Systems Association
EO	Earth Observation
EODC	Earth Observation Data Centre
ERP	Enterprise Resource Planning
ESA	European Space Agency

EU	European Union
FAR	Finance, Audit and Risk
FDP	Fundisa Disk Programme
FP7	Seventh Framework Programme for Research and Technological Development
FY	Financial Year
GEO	Group on Earth Observation
GEO	Geostationary Earth Orbiting
GEONetCab	Geostationary Earth Orbiting Network for Capacity Building
GEOSS	Global Earth Observation System of Systems
GIS	Geographic Information System
GMES	Global Monitoring for Environment and Security
GPS	Global Positioning System
HCD	Human Capital Development
HEI	Higher Education Institution
НМО	Hermanus Magnetic Observatory
HR	Human Resources
IAC	International Astronautical Congress
IBSA	India, Brazil and South Africa
ICT	Information and Communications Technology
INTERMAGNET	International Real-time Magnetic Observatory Network
IOT	In-orbit Testing
IRI	International Reference Ionosphere
ISES	International Space Environment Service
ISI	Institute for Scientific Information
ISRO	Indian Space Research Organisation
ITC	Institute Technology Centre
ITIL	Information Technology Information Library
ITU	International Telecommunications Union
JPSS	Joint Polar Satellite System
JRC	Joint Research Centre
KHTT	Know-how and Technology Transfer
KPI	Key Performance Indicator
KSAT	Kongsberg Satellite Services (Norway)
LEOP	Launch and Early Orbit Phase
LPGS	Landsat Processing Geological System
LTWG	Landsat Technical Work Group
MDGs	Millennium Development Goals
MEC	Member of Executive Council
MISR	Multi-angle Imaging Spectroradiometer

# **ACRONYMS**

MODIS	Moderate resolution Imaging Spectroradiometer
MOST	Ministry of Science and Technology (China)
MoU	Memorandum of Understanding
MSL	Mars Science Laboratory
MT	Magnetotelluric
MTEF	Medium-term Expenditure Framework
NASA	National Aeronautics and Space Administration
NASRDA	Nigerian Space Agency
NASSP	National Astrophysics and Space Science Programme
NEP	National Equipment Programme
NGI	National Geospatial Information
NOAA	National Oceanic and Atmospheric Administration
NPP	National Polar-orbiting Operational Environmental Satellite System Preparatory Project
NRF	National Research Foundation
NSI	National System of Innovation
NSP	National Space Programme
NSS	National Space Strategy
NWISUP	North West Informal Settlement Upgrading Programme
PFMA	Public Finance Management Act
POES	Polar Operational Environmental Satellite
PSGI	Programmatic Support Grant Initiative
R&D	Research and Development
RF	Radio Frequency
RWC	Regional Warning Centre
SAAF	South African Air Force
SAASTA	South African Agency for Science and Technology Advancement
SAC	Satellite Applications Centre
SADC	Southern African Development Community
SAEOS	South African Earth Observation System
SAMA	South Atlantic Magnetic Anomaly
SAMSA	South African Maritime Safety Authority
SANAP	South African National Antarctic Programme
SANDF	South African National Defence Force
SANSA	South African National Space Agency
SAP	Systems Applications and Products
SAR	Synthetic Aperture Radar
SAPO	South African Post Office
SATSA	SBAS Awareness and Training for South Africa

SBAS	Satellite-based Augmentation System
SCM	Supply Chain Management
SET	Science, Engineering and Technology
SHARE	Southern Hemisphere Auroral Radar Experiment
SHEQ	Safety, Health, Environment and Quality
SMP	Satellite Mega Programme
SNIGGER	South African Ionospheric Geophysics and Geomagnetic Experimental Resource
SOP	Standard Operating Procedures
SPOT	System for Earth Observation (Système Pour l'Observation de la Terre)
SSAU	State Space Agency of Ukraine
SUPARCO	Pakistan Space & Upper Atmosphere Research Commission
TM	Thematic Mapper
TOGAF	The Open Group Architecture Framework
TT&C	Telemetry, Tracking and Command
TU Delft	Delft University of Technology (Netherlands)
TUT	Tshwane University of Technology
TYIP	Ten Year Innovation Plan
UCT	University of Cape Town
USGS	United States Geological Survey
VITO	Flemish Institute for Technological Research
WCED	Western Cape Education Department
WRC	Water Research Commission
WSSD	World Summit on Sustainable Development